

**S.L. Horsford & Co. Ltd.**



*Enhancing The Nation's Lifestyle*



**Annual Report 2015**



*Our Vision*

*“To be the company of choice.”*

*Our Mission*

*“Exceptional service,*

*Exceptional value*

*for*

*Exceptional people.”*



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# Corporate Information

## Directors:

W. Anthony Kelsick BA, BComm, CPA, CA

Donald L Kelsick BA, HBA

Judith P. Ng'alla FCCA

Malcolm C. Kirwan BSc, MBA

Mark A Wilkin BA, MBA

Victor O. Williams BSc, SCL

Anthony E. Gonsalves QC, LLB, LLM

Faron T Lawrence BSc, MBA

Terrence A Crossman BA, MA., MSc

Chairman and Managing Director

Executive Director

Executive Director

Retired Vice President for Administration and Finance,  
University of the Virgin Islands

Managing Director; Carib Brewery (St. Kitts & Nevis) Ltd.

Architect & Planner

Attorney-at-Law

Real Estate Developer

Chief Executive Officer St Kitts & Nevis Sugar Industry  
Diversification Fund

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## Secretary:

Judith Ng'alla FCCA

## Registered Office:

Marshall House  
Independence Square West  
Basseterre, St. Kitts

## Auditors:

PKF  
Chartered Accountants  
Independence Square North,  
Basseterre, St. Kitts

## Bankers:

Royal Bank of Canada, St. Kitts  
First Caribbean International Bank  
St. Kitts and Nevis  
SKNA National Bank, St. Kitts  
Bank of Nova Scotia, St. Kitts

## Solicitors:

Kelsick, Wilkin and Ferdinand  
Independence Square South  
Basseterre, St. Kitts

## *Notice of Meeting*

NOTICE IS HEREBY GIVEN that the twenty-fifth Annual General Meeting of the Company, as a Public Company, will be held at Ocean Terrace Inn, Wigley Avenue, Fortlands, Basseterre, St. Kitts on Thursday 14th April 2016 at 5 o'clock in the afternoon for the following purposes:

1. To receive and consider the Financial Statements for the year ended 30 September 2015.
2. To receive and consider the Report of Directors thereon.
3. To receive and consider the Report of Auditors thereon.
4. To declare a Dividend.
5. To appoint Directors in place of those retiring.
6. To appoint Auditors and fix their remuneration.
7. To consider and if thought fit to pass the following special resolution in accordance with Article 6 of the Company's Memorandum of Association:

**"BE IT RESOLVED** that the authorised share capital of the Company be increased from EC\$50,000,000 consisting of 50,000,000 ordinary shares of a stated value of EC\$1 each to EC\$100,000,000 consisting of 100,000,000 ordinary shares of a stated value of EC\$1 each".

8. To consider and if thought fit to pass the following ordinary resolution in accordance with Article 145 of the Company's Articles of Association

**"BE IT RESOLVED** that from undivided profits of the Company available for distribution the sum of EC\$30,148,430 be capitalised to the members in proportion to the stated amounts of the shares held by them respectively and that the same be applied in payment up in full unissued shares of the Company of a stated amount equal to that sum and that the said shares be allotted to the shareholders in the proportion of one bonus share for each share currently held by a shareholder.

And be it resolved that the Chairman of the Board of Directors of the Company be and is hereby authorised to take all further action and to sign all documents required to have the said bonus shares entered in the shareholding records maintained on the Company's behalf by the Eastern Caribbean Central Securities Registry and (where required) in other records of the Company".

(continued on page 4)



## *Notice of Meeting (cont'd)*

9. To consider and if thought fit to pass the following ordinary resolution in accordance with Article 129 of the Company's Articles of Association:

**'BE IT RESOLVED** that the meeting recognises the benefit to the Company of short term borrowings from individuals and entities connected to the Company. The meeting acknowledges the authority of the Board of Directors to determine the policy for such borrowings which serves the best interests of the Company. All directors, not withstanding their personal interests, are authorised to vote on the terms of said policy and on resolutions of the Board of Directors to implement the same and on resolutions to ratify prior Board decisions which accord with the policy".

NOTE: A member is entitled to appoint a proxy to attend and on a poll to vote instead of him/her. A form of proxy is enclosed. Proxies must reach Secretary at least 48 hours prior to date of Annual General Meeting.

Marshall House  
1 Independence Square West  
Basseterre  
St. Kitts

**BY ORDER OF THE BOARD**

**Judith P. Ng'alla**  
Company Secretary

Dated 11 February 2016

**Additional copies of the Annual Report may be printed from the Company's website: [www.horsfords.com/horsford/investor.asp](http://www.horsfords.com/horsford/investor.asp)**

## *Company Profile*

S.L. Horsford & Co. Limited, founded in 1875, was incorporated in 1912. Shares to the general public were first issued in 1990, signifying its conversion to a Public Company. Today, the company is a highly diversified business establishment involved in multiple retail, service and manufacturing activities through its various departments and subsidiary companies. It has traded profitably since its incorporation.

S.L. Horsford & Company Limited, comprised of several operational departments and subsidiaries, trades in both St. Kitts and Nevis. Products and services traded include building materials, hardware, furniture, appliances, petroleum products, food, cars, trucks, insurance, shipping, car rentals, hire purchase and consumer credit.

The key brands and principals represented include IGA, Nissan, Kia, Hyundai, SOL, Geest Line, King Ocean Services, Avis Rent a Car, Guardian General Insurance Limited and Ashley Furniture.

Actively trading subsidiary companies are Ocean Cold Storage (St. Kitts) Limited, S.L. Horsford Finance Co. Limited, S. L. Horsford Nevis Ltd., and S. L. Horsford Shipping Ltd.

Associate companies include St. Kitts Masonry Products Limited, 50% owned, Carib Brewery (St. Kitts and Nevis) Limited, 20% owned, and St. Kitts Developments Limited, which is 30% owned.



# Chairman's Report 2015

**The results for 2015 have been very satisfactory as profitability continued on the recent growth trend, falling just short of our record profit years experienced in 2008 through 2010.**

Income before taxation of \$14,113,219 was an improvement of \$2,159,935 or 18.07% over 2014. Similarly, Income after taxation of \$8,831,240 exceeded 2014 by \$1,105,533 or 14.31%. Basic earnings per share for 2015 was \$0.29 versus \$0.26 for 2014. Total Comprehensive Income was \$8,761,657 versus \$7,602,667 for 2014.

Turnover or group sales for 2015 was \$157,118,254 versus \$143,222,069 for 2014, an improvement of \$13,896,185 or 9.7%. This was the highest sales reported in the history of the company. This improvement, which reflects the continued growth in our economies, was experienced in all our primary operations on both St. Kitts and Nevis.

Gross profit increased by \$4,385,179 or 13.57% to \$36,700,230. Other Income increased by \$604,358 to \$8,966,794, resulting in a net increase in Total Income of \$4,989,537 or 12.27% to \$45,667,024.

Expenses increased by \$2,225,128 or 6.86% to \$34,643,804. Administrative expenses increased by \$1,225,796 or 5.68%. Within these expenses, Employment costs increased by \$1,519,317 or 9.75% as adjustments to some wages were made to conform to the new minimum wage amounts, which also impacted other wages. This was partly offset by further decreases in our Utility expenses by \$488,362 or 21.48%. The other significant change to expenses was Other Expenses, which increased by \$598,409 or 61.98%. This apparent increase was due to lower recoveries of impaired accounts receivable as well as a larger increase in those impairments in 2015 over 2014. It should be noted, however, that our overall provision for impairment of accounts receivable remained level with 2014.

Profits before Results of Associated companies increased by \$2,764,409 or 33.47%, to \$11,023,220.

Share of Results of Associated Companies was \$3,089,999, a decrease of \$604,474 or 16.36%. This decline was due to the lack of sales of lands by our associated company, St

Kitts Developments Ltd., due to limited inventory of land as well as reduced demand.

Income tax Expense was \$5,281,979 which is an effective rate of 37.43% versus the effective rate of 35.37% in 2014.

The group's solvency continues to be strong with a debt to equity ratio of 0.288:1 and a debt to total assets of 0.198:1.

During 2015 extensive renovations were done to both furniture store locations in St. Kitts. One of these stores was refitted to accommodate an Ashley Furniture Homestore. This store reopened in October 2015 to stellar reviews from the general public. The other store which reopened earlier in 2015 houses all our other furniture and appliance lines. No decline in sales of furniture and appliances was experienced in spite of the disruptions caused by these renovation activities. In late 2014 an Ashley Gallery was located in Nevis' Furniture and Appliance store.

The outlook for 2016 is for similar results as experienced in 2015 as economic growth is expected to continue on its current path.

Your Directors recommend a final dividend of \$0.09 per share which, along with the interim dividend of \$0.09, will result in a total annual dividend of \$0.18 per share for a total of \$5,426,717.

I wish to thank all of our customers on both St. Kitts and Nevis for their continued loyalty and support.

I also wish to thank our staff for their support and dedication to their work.

I thank my fellow directors for their support and valued counsel.

**W. Anthony Kelsick**  
BA, BComm, CPA, CA

# Report of the Directors

**The Directors submit their Report and Audited Accounts for the year ended 30 September 2015**

	2015	2014
Profit for the year (after providing for Taxation)	\$8,831,240	\$7,725,707
The Board recommends a dividend Of 18 % (2014 = 15%)	\$5,426,717	\$4,522,264

In accordance with Articles 102 and 103 of the Articles of Association, Mr. Malcolm Kirwan and Mr. Mark Wilkin retire from the Board on rotation and being eligible offer themselves for re-appointment

The Auditors, PKF, Chartered Accountants and Business Advisors, also retire, and being eligible, offer themselves for re-appointment.

**BY ORDER OF THE BOARD**



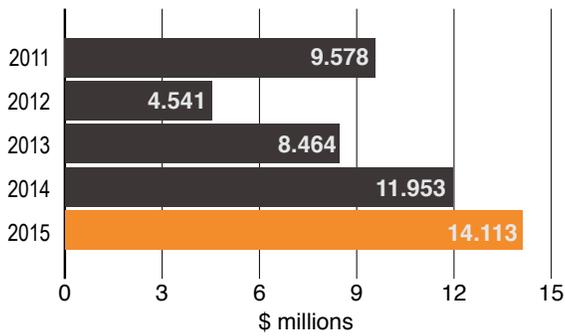
**JUDITH P NG'ALLA**

Company Secretary  
11 February 2016

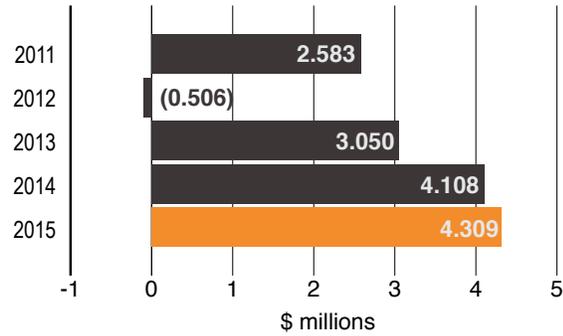


# Financial Highlights

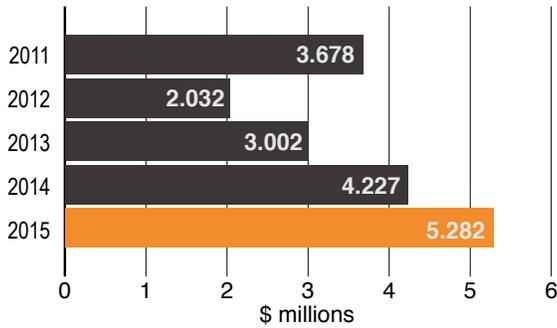
### INCOME BEFORE TAX



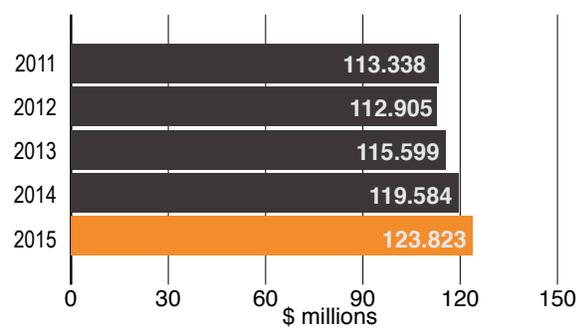
### PROFITS RETAINED



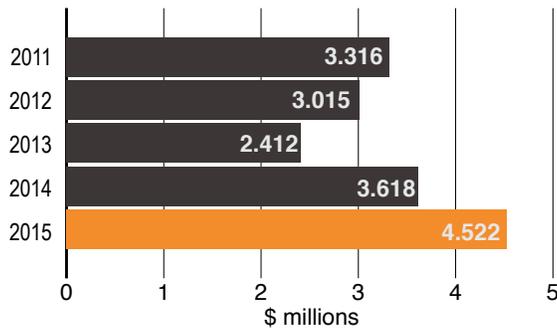
### CORPORATION TAX



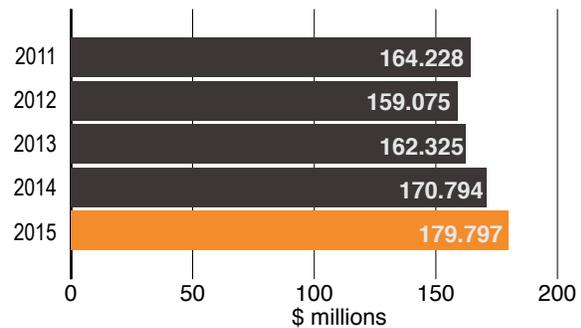
### SHAREHOLDERS' EQUITY



### DIVIDENDS PAID



### TOTAL ASSETS



# *Independent Auditors' Report*

# **PKF**

**TO THE SHAREHOLDERS**

**S L HORSFORD AND COMPANY LIMITED**

We have audited the accompanying consolidated financial statements of S L Horsford and Company Limited and its subsidiaries ('the Group'), which comprise the consolidated statement of financial position as at 30 September 2015, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

## **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate for the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as of 30 September 2015, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Chartered Accountants:



BASSETERRE, ST. KITTS  
11 February 2016



# Consolidated Statement of Financial Position

AT 30 SEPTEMBER 2015

(Expressed in Eastern Caribbean Dollars)

	Notes	2015	2014 (Restated)	2013 (Restated)
<b>CURRENT ASSETS</b>				
Cash at Bank and in Hand		834,478	566,401	621,274
Accounts Receivable - Current	3	15,218,985	13,668,350	12,581,587
Taxation Recoverable		56,110	137,614	-
Inventories	4	35,745,566	32,278,337	29,709,054
		<u>51,855,139</u>	<u>46,650,702</u>	<u>42,911,915</u>
<b>NON-CURRENT ASSETS</b>				
<b>AVAILABLE-FOR-SALE INVESTMENTS</b>	5	521,721	578,028	586,153
<b>INVESTMENT IN ASSOCIATED COMPANIES</b>	6	11,316,317	11,420,018	11,355,904
<b>ACCOUNTS RECEIVABLE - NON-CURRENT</b>	3	17,780,063	13,410,006	9,599,163
<b>INTANGIBLES</b>	7	8,314	25,229	37,686
<b>PROPERTY, PLANT AND EQUIPMENT</b>	8	98,315,458	98,709,867	97,884,180
<b>TOTAL NON-CURRENT ASSETS</b>		<u>127,941,873</u>	<u>124,143,148</u>	<u>119,463,086</u>
<b>TOTAL ASSETS</b>		<u>\$179,797,012</u>	<u>\$170,793,850</u>	<u>\$162,375,001</u>
<b>CURRENT LIABILITIES</b>				
Loans and Bank Overdrafts	9	28,677,772	23,538,605	22,087,769
Accounts Payable and Accruals	10	11,507,378	9,883,705	8,750,731
Provision for Taxation	11	2,264,767	1,658,077	612,379
		<u>42,449,917</u>	<u>35,080,387</u>	<u>31,450,879</u>
<b>NON-CURRENT LIABILITIES</b>				
<b>LOANS - NON-CURRENT</b>	9	6,980,557	9,779,287	9,572,489
<b>DEFERRED TAX LIABILITY</b>	12	6,543,390	6,350,421	5,752,733
		<u>13,523,947</u>	<u>16,129,708</u>	<u>15,325,222</u>
<b>TOTAL LIABILITIES</b>		<u>55,973,864</u>	<u>51,210,095</u>	<u>46,776,101</u>
<b>EQUITY</b>				
<b>SHARE CAPITAL</b>	13	30,148,430	30,148,430	30,148,430
<b>RESERVES</b>	14	93,674,718	89,435,325	85,450,470
		<u>123,823,148</u>	<u>119,583,755</u>	<u>115,598,900</u>
<b>TOTAL LIABILITIES AND EQUITY</b>		<u>\$179,797,012</u>	<u>\$170,793,850</u>	<u>\$162,375,001</u>

The attached Notes form an integral part of these Consolidated Financial Statements.

Approved by the Board of Directors on 11 February 2016.

W Anthony Kelsick  
ChairmanDonald Kelsick  
Director

# Consolidated Statement of Income

FOR THE YEAR ENDED 30 SEPTEMBER 2015  
(Expressed in Eastern Caribbean Dollars)

	Notes	2015	2014
TURNOVER	2 (n)	157,118,254	143,222,069
Cost of Sales		<u>(120,418,024)</u>	<u>(110,907,018)</u>
GROSS PROFIT		36,700,230	32,315,051
OTHER INCOME		<u>8,966,794</u>	<u>8,362,436</u>
TOTAL INCOME		<u>45,667,024</u>	<u>40,677,487</u>
LESS: EXPENSES			
Administrative Expenses	22	(22,818,123)	(21,592,327)
Transport and Deliveries		(2,018,653)	(1,849,237)
Advertising		(2,772,811)	(2,626,748)
Other Expenses		(1,563,900)	(965,491)
Depreciation and Amortisation		(3,743,987)	(3,720,178)
Finance Costs		<u>(1,726,330)</u>	<u>(1,664,695)</u>
		<u>(34,643,804)</u>	<u>(32,418,676)</u>
Income before Results of Associated Companies		11,023,220	8,258,811
Share of Results of Associated Companies	2 (d) & 6	<u>3,089,999</u>	<u>3,694,473</u>
INCOME BEFORE TAXATION		14,113,219	11,953,284
Income Tax Expense	11	<u>(5,281,979)</u>	<u>(4,227,577)</u>
INCOME FOR THE YEAR CARRIED TO STATEMENT OF COMPREHENSIVE INCOME		<u>\$8,831,240</u>	<u>\$7,725,707</u>
BASIC EARNINGS PER SHARE	15	<u>\$0.29</u>	<u>\$0.26</u>
Income for the year		8,831,240	7,725,707
OTHER COMPREHENSIVE INCOME:			
Decrease in Revaluation Reserve - Associated Company	6	(13,277)	(114,915)
Unrealised Holding Loss - decrease in fair value of investments		<u>(56,306)</u>	<u>(8,125)</u>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR CARRIED TO STATEMENT OF CHANGES IN EQUITY		<u>\$8,761,657</u>	<u>\$7,602,667</u>

The attached Notes form an integral part of these Consolidated Financial Statements.



# Consolidated Statement of Changes in Equity

FOR THE YEAR ENDED 30 SEPTEMBER 2015  
(Expressed in Eastern Caribbean Dollars)

	Share Capital	Revaluation Reserve	Other Capital Reserve	Unrealised Gain Holding - Investment	Retained Earnings	Total
<b>Balance at 30 September 2013</b>	30,148,430	37,972,856	706,431	435,671	46,335,512	115,598,900
Total Comprehensive Income	-	(114,915)	-	(8,125)	7,725,707	7,602,667
Dividend paid (\$0.12 per share)	-	-	-	-	(3,617,812)	(3,617,812)
Balance at 30 September 2014	<u>\$30,148,430</u>	<u>\$37,857,941</u>	<u>\$706,431</u>	<u>\$427,546</u>	<u>\$50,443,407</u>	<u>\$119,583,755</u>
<b>Balance at 30 September 2014</b>	30,148,430	37,857,941	706,431	427,546	50,443,407	119,583,755
Total Comprehensive Income	-	(13,277)	-	(56,306)	8,831,240	8,761,657
Dividend paid (\$0.15 per share)	-	-	-	-	(4,522,264)	(4,522,264)
Balance at 30 September 2015	<u>\$30,148,430</u>	<u>\$37,844,664</u>	<u>\$706,431</u>	<u>\$371,240</u>	<u>\$54,752,383</u>	<u>\$123,823,148</u>

The attached Notes form an integral part of these Consolidated Financial Statements

# Consolidated Statement of Cash Flows

FOR THE YEAR ENDED 30 SEPTEMBER 2015  
(Expressed in Eastern Caribbean Dollars)

	<b>2015</b>	<b>2014 (Restated)</b>
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before Taxation	14,113,219	11,953,284
Adjustments for:		
Depreciation and Amortisation	3,743,987	3,720,178
Gain on disposal of Property, Plant and Equipment	(217,995)	(170,344)
Finance costs incurred	1,726,330	1,664,695
Share of income from Associated Companies	<u>(3,089,999)</u>	<u>(3,694,473)</u>
Operating profit before working capital changes	16,275,542	13,473,340
Net change in non-cash working capital balances related to Operations	<u>(3,394,190)</u>	<u>(2,523,072)</u>
	12,881,352	10,950,268
Finance costs paid	(1,726,330)	(1,664,695)
Taxation paid	<u>(3,553,049)</u>	<u>(1,971,495)</u>
Net cash inflow from operating activities	<u>7,601,973</u>	<u>7,314,078</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property, Plant and Equipment	(3,791,328)	(4,809,862)
Proceeds on disposal of Property, Plant and Equipment	676,658	452,291
Purchase of Intangibles	-	(5,494)
Dividends received from Associated Companies	<u>2,332,658</u>	<u>2,765,135</u>
Net cash used in investing activities	<u>(782,012)</u>	<u>(1,597,930)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Non-current Receivables	(4,370,057)	(3,810,843)
Long term Loans	(628,972)	4,316,393
Dividends paid to Shareholders	<u>(4,522,264)</u>	<u>(3,617,812)</u>
Net cash used in financing activities	<u>(9,521,293)</u>	<u>(3,112,262)</u>
Net(decrease)/increase in cash and cash equivalents	(2,701,332)	2,603,886
Cash and cash equivalents - beginning of year	<u>(1,765,064)</u>	<u>(4,368,950)</u>
Cash and cash equivalents - end of year	<u><u>\$(4,466,396)</u></u>	<u><u>\$(1,765,064)</u></u>
Cash and cash equivalents comprise:		
Cash	834,478	566,401
Bank Overdrafts	<u>(5,300,874)</u>	<u>(2,331,465)</u>
	<u><u>\$(4,466,396)</u></u>	<u><u>\$(1,765,064)</u></u>

The attached Notes form an integral part of these Consolidated Financial Statements

# Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

## 1 CORPORATE INFORMATION

S L Horsford and Company Limited (known locally as Horsfords) was incorporated as a Private Limited Company on 31 January 1912 under the provisions of the Companies Act 1884, (No 20 of 1884) of the Leeward Islands. By Special Resolution dated 30 July 1990, the Company was converted into a Public Company.

In accordance with the provisions of The Companies Act (No 22 of 1996), of the Laws of St Kitts and Nevis, the Company was re registered as a Company with Limited Liability with its registered office located at Independence Square West, Basseterre, St Kitts, West Indies.

Horsfords is a diversified trading company and details of its subsidiary and associated companies and their main activities are set out in Note 18.

The Company is listed on the Eastern Caribbean Stock Exchange.

- the application of simultaneous realisation and settlement;
- the offsetting of collateral amounts;
- the unit of account for applying the offsetting requirements.

This standard is applicable for annual periods beginning on or after 1 January 2014.

### Annual Improvements 2010-2012 Cycle

This cycle makes amendments to the following standards effective for periods beginning on or after 1 July 2014:

**IFRS 2** - amends the definitions of 'vesting condition' and 'market condition' and adds definitions for 'performance condition' and 'service condition';

**IFRS 3** - requires contingent consideration that is classified as an asset or a liability to be measured at fair value at each reporting date;

**IFRS 8** - requires disclosure of the judgements made by management in applying the aggregation criteria to operating segments, clarify reconciliation of segment assets only required if segment assets are reported regularly;

**IFRS 13** - clarify that issuing IFRS 13 and amending IFRS 9 and IAS 39 did not remove the ability to measure certain short-term receivables and payables on an undiscounted basis (amends basis for conclusions only);

**IAS 16 AND IAS 38** - clarify that the gross amount of property, plant and equipment is adjusted in a manner consistent with a revaluation of the carrying amount;

**IAS 24** - clarify how payments to entities providing management services are to be disclosed.

### IAS 36 Impairment of Assets

Amendment to reduce the circumstances in which the recoverable amount of assets or cash-generating units is required to be disclosed, clarify the disclosures required, and to introduce an explicit requirement to disclose the discount rate used in determining impairment (or reversals) where recoverable amount (based on fair value less costs of disposal) is determined using a present value technique.

## 2 ACCOUNTING POLICIES

### (a) Basis of Accounting:

The consolidated financial statements are prepared on the historical cost basis with the exception of certain property, plant and equipment and certain available-for-sale investments which are included at fair value. The consolidated financial statements of the group have been prepared in accordance with International Financial Reporting Standards.

The accounting policies which are followed are set out below.

These accounting policies adopted are consistent with those of the previous year and include the adoption of the new and amended IAS, IFRS and IFRIC:

### New and amended pronouncements in effect and applicable:

#### IAS 32 Financial Instruments: Presentation

Offsetting financial assets and financial liabilities (Amendment to IAS 32):

This amendment clarifies certain aspects because of diversity in application of the requirements on offsetting, focused on four main areas:

- the meaning of 'currently has a legally enforceable right of set-off';

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 2 ACCOUNTING POLICIES (cont'd)

#### (a) Basis of Accounting: (cont'd)

##### Annual Improvements 2011-2013 Cycle

This cycle makes amendments to the following standards effective for periods beginning on or after 1 July 2014:

**IFRS 1** - clarify which versions of IFRSs can be used on initial adoption (amends basis for conclusions only);

**IFRS 3** - clarify that IFRS 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself;

**IFRS 13** - clarify the scope of the portfolio exception;

**IAS 40** - clarifying the interrelationship of IFRS 3 and IAS 40 when classifying property as investment property or owner-occupied property.

##### IFRIC 21 Levies

Provides guidance on when to recognise a liability for a levy imposed by a government, both for levies that are accounted for in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets and those where the timing and amounts of the levy is certain.

The interpretation identifies the obligating event for the recognition of a liability as the activity that triggers the payment of the levy in accordance with the relevant legislation. It provides the following guidance on recognition of a liability to pay levies:

The liability is recognised progressively if the obligating event occurs over a period of time;

If an obligation is triggered on reaching a minimum threshold, the liability is recognised when that minimum threshold is reached.

This standard applies to annual periods beginning on or after 1 January 2014.

**Adoption of these standards and interpretations did not have any effect on the performance of the Group.**

**New and amended standards and interpretations in issue but not yet effective and not early adopted:**

**IFRS 9** Financial Instruments - effective for periods beginning on or after 1 January 2016;

**IAS 16** Property, Plant and Equipment and IAS 38 Intangible Assets - effective for periods beginning on or after 1 January 2016;

**IAS 1** Presentation of Financial Statements - effective for periods beginning on or after 1 January 2016.

Assessment is being made of the potential impact of these new standards and amendments.

#### (b) Use of Estimates:

The preparation of financial statements in conformity with International Financial Reporting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimated.

The estimates and assumptions that could have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

Provision for inventory obsolescence:

Provision for obsolescence of inventory is based on the assessment of the physical condition of inventory and average loss rate of inventory over a period of time.

Depreciation of property, plant and equipment:

The group estimates the useful lives and residual values of property, plant and equipment based on the intended use of these assets, the periodic review of actual asset lives and the resulting depreciation determined thereon.

Impairment of Financial Assets:

Management makes judgement at each statement of reporting date to determine whether financial assets are impaired when the carrying value is greater than the recoverable amount and there is objective evidence of impairment.

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 2 ACCOUNTING POLICIES (cont'd)

#### (b) Use of Estimates: (cont'd)

Fair value measurement:

A number of assets included in the group's financial statements require measurement at, and /or disclosure of fair value.

The group measures some of its assets at fair value at each reporting date. Fair value is the price that would be received to sell an asset in an orderly transaction between market participants and the measurement date.

The fair value measurement is based on the assumption that the transaction to sell the asset takes place either:

- In the principal market for the asset, or
- In the absence of a principal market, in the most advantageous market for the asset.

The fair value of an asset is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The measurement of non-financial assets at fair value takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Fair value measurement of the group's financial and non-financial assets utilises market observable inputs and data as far as possible. Inputs used in determining fair value measurement are categorised into different levels based on how observable the inputs used in the valuation technique utilised are (the 'fair value hierarchy'):

- Level 1 – quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date

- Level 2 – inputs other than quoted market price included within Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3 – unobservable inputs for the asset or liability

The group measures the following at fair value:

- Revalued land and buildings – property, plant and equipment (see note 8)
- Available-for-sale investments - quoted (see note 5)

Fair values are based on quoted market prices for the specific instrument or comparisons with other similar financial instruments. Establishing valuations where there are no quoted market prices inherently involves the use of judgement and applying judgement in deteriorating economic conditions, types of instruments or currencies and other factors.

#### (c) Basis of Consolidation:

The consolidated financial statements include the audited financial statements of the company and entities controlled by it and its subsidiaries ("the group").

Control is achieved when the investor

- Has power over the investee;
- Is exposed or has rights to variable returns from its involvement with the investee; and
- Has the ability to use its power to affect its returns.

#### (d) Investment in subsidiaries:

Consolidation of a subsidiary begins from the date the investor gains control of an investee and ceases when the investor loses control of an investee. The cost of the acquisition is measured as the fair value of assets transferred, equity instruments issued and liabilities incurred at the date of exchange.

Intra-group transactions, balances and unrealised gains and losses on transactions between group companies are eliminated.

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### **2 ACCOUNTING POLICIES (cont'd)**

#### **(e) Investment in associated companies:**

An associate is an entity over which the Group has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting. Under the equity method, an investment in an associate is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income in the associate. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

An excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of an associate recognised at the date of acquisition is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognised immediately in profit or loss.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associates. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in the income statement.

Upon loss of significant influence over the associate, the Group measures and recognises any remaining investment at its fair value. Any differences between the carrying amount of the associates upon loss of significant influence and the value of the remaining investment and proceeds from disposal is recognised in profit or loss.

#### **(f) Foreign Currencies:**

All amounts are expressed in Eastern Caribbean Dollars (the functional currency). Current assets and liabilities in foreign currencies are translated into Eastern Caribbean Dollars at the exchange rates prevailing at the reporting date. Fixed and other assets are reflected at the rates prevailing when acquired.

During the year, exchange differences arising from currency translations in the course of trading, and gains and losses arising from the translation of monetary current assets and liabilities are dealt with through the Profit or Loss.

#### **(g) Revenue Recognition:**

The group principally derives its revenue from sales to third parties, rendering of services, interest income, dividends and rentals.

Sales to third parties:

Revenue from the sale of products to third parties is recognised when the significant risks and rewards of ownership have been passed to the buyer and the amounts can be measured reliably.

Rendering of services:

Revenue is recognised in the accounting period in which the services are provided by reference to the stage of completion.

Interest income:

Interest income is recognised as the interest accrues, unless collectability is in doubt.

Dividend:

Dividend income is recognised when the group's right to receive payment is established.

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### **2 ACCOUNTING POLICIES (cont'd)**

#### **(g) Revenue Recognition: (cont'd)**

##### Rental:

Rental income arising from operating leases on buildings is accounted for on the straight-line basis over the lease terms and is included in revenue in the statement of income due to its operating nature.

#### **(h) Financial Assets:**

##### Loans and Receivables:

The group's loans and receivables comprise trade and other receivables and cash at bank and in hand in the statement of financial position.

These assets are non-derivative financial assets with fixed or determinable payments and are not quoted in an active market. They arise principally through the provision of goods and services to customers (eg trade receivables), but also incorporate other types of contractual monetary asset. They are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition or issue.

Due to their short-term nature, the carrying value of cash at bank and in hand and trade and other receivables, net any provision for impairment, approximates their fair values.

At each reporting date, the company assesses whether there is objective evidence that a financial asset or group of financial assets is impaired. Impairment provisions are recognised when there is objective evidence (such as significant financial difficulties on the part of the counterparty or default or significant delay in payment) that the group will be unable to collect all of the amounts due under the terms receivable, the amount of such a provision being the difference between the net carrying amount and the recoverable amount. For trade receivables, which are reported net, such provisions are recorded in a separate allowance account with the loss being recognised within administrative expenses in the statement of income. On confirmation that the trade receivable will not be collectible, the gross carrying value of the asset is written off against the associated provision.

##### Available-for-sale Investments:

These are securities, which are not held with the intention of generating profits from market movements, and the general purpose is to hold these securities for an indefinite period.

Investments are initially recognised at cost, being the fair value of the consideration given, including acquisition charges associated with the investment. For securities where there is no quoted market price, fair value has been estimated by management at cost less amounts written off. While it is not practical to determine the current market value of these investments, impairment is assessed and provisions for permanent impairment in the value of investments is made through the income statement.

Investments in companies quoted on the Securities Exchange are carried at fair value based on quoted market prices at the year end. All unrealised gains and losses on revaluation, are reported as part of shareholders' equity in the capital reserve account, until the securities are disposed of, at which time the cumulative gain or loss previously recognised in equity is included in the income statement.

##### A financial asset is primarily derecognised when:

- The rights to receive cash flows from the asset have expired;
- The group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flow in full without material delay to a third party.

#### **(i) Financial Liabilities:**

The group's financial liabilities comprise primarily trade and other payables and bank loans and overdrafts. The company has not designated any financial liabilities upon recognition as at fair value through profit or loss.

All financial liabilities are recognised initially at fair value. Due to their short-term nature, the carrying value of trade and other payables and overdrafts approximates their fair value. After the initial recognition, interest-bearing loans are subsequently measured at amortised cost using

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 2 ACCOUNTING POLICIES (cont'd)

#### (i) Financial Liabilities: (cont'd)

the effective interest rate method. The effective interest rate amortisation is included as finance costs in the statement of income, where applicable.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or has expired.

#### (j) Inventories and Goods in Transit:

Inventories and Goods in Transit are consistently valued at the lower of cost and net realisable value on a first-in, first-out (FIFO) basis. Adequate provision has been made for obsolete and slow-moving items.

#### (k) Leases:

Group as lessor

A lease where the Group is lessor and transfers all the risks and rewards of ownership of the leased asset to the lessee is treated as a finance lease. The amount due from customers under such finance lease arrangements is presented in the statement of financial position and included under Accounts Receivable.

Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the lease.

During the year under review, the Group reclassified its Hire Purchase Inventory to Instalments Receivable in compliance with IAS 17.

#### (l) Property, Plant and Equipment:

Property, Plant and Equipment are stated at cost or at valuation and reduced by depreciation which is provided on the straight line and reducing balance bases to write off assets over their expected useful lives.

Depreciation rates are as follows:

Freehold Buildings	2%
Vehicles	12.5% - 30%
Cargo Handling Gear	20%
Furniture, Fittings and Equipment	10% - 20%
Coldrooms and Electrical Installations	10%
Plant and Equipment	6.67%, 20% - 33.33%
Boat	20%

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income when the asset is derecognised.

Upon disposal of revalued assets, the group has elected to transfer in full, the revaluation reserve relating to the particular asset being sold to retained earnings.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted, if appropriate.

#### (m) Taxation:

The group follows the liability method of accounting for deferred tax whereby all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes are provided for at the current corporation tax rate. Deferred tax assets are only recognised when it is probable that taxable profits will be available against which the assets may be utilised.

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### **2 ACCOUNTING POLICIES (cont'd)**

#### **(n) Turnover:**

Turnover is defined as the net amount receivable for goods supplied. Major transactions within the group are eliminated.

#### **(o) Provisions:**

Provisions are recognised when the group has a present obligation (legal or constructive) as a result of a past event where it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

##### Warranty provisions

Provisions for warranty-related costs are recognised when the product is sold or service is provided to the customer. Initial recognition is based on historical experience. The initial estimate of warranty-related costs is revised annually.

##### Customer loyalty programme provision

The group operates a loyalty points programme which allows customers to accumulate points when they purchase products in the group's retail stores. These points can be redeemed for free products subject to a minimum number of points being obtained and other specified conditions.

These provisions are recognised in the statement of income and are reviewed annually.

#### **(p) Intangibles:**

Intangible assets are identifiable non-monetary assets without physical substance. Computer software meets this description. Acquired computer software licences, upgrades to software and related costs that are expected to contribute to the future economic benefit of the group are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives at a rate of 33 1/3% per annum.

Costs associated with maintaining computer software programmes are recognised as an expense when incurred.

#### **(q) Borrowing Costs:**

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### **(r) Share Capital:**

Financial instruments issued by the Group are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset. The group's ordinary shares are classified as equity instruments.

#### **(s) Dividends:**

Dividends are recognised when they become legally payable. In the case of interim dividends to equity shareholders, this is when approved by the directors. In the case of final dividend, this is when approved by the shareholders at the Annual General Meeting.

#### **(t) Current versus non-current distinctions:**

The Group presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in a normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realised within twelve months after reporting period; or

## Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 2 ACCOUNTING POLICIES (cont'd)

#### (t) Current versus non-current distinctions: (cont'd)

- Cash or cash equivalents unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting periods.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

### 3 ACCOUNTS RECEIVABLE

	2015	2014 (Restated)
Trade Receivables	40,150,069	34,146,747
Less: Provision for impairment	<u>(7,712,072)</u>	<u>(7,701,991)</u>
	32,437,997	26,444,756
Sundry Receivables and Prepayments	<u>561,051</u>	<u>633,600</u>
	32,999,048	27,078,356
Less: Non-current portion of Receivables	<u>(17,780,063)</u>	<u>(13,410,006)</u>
TOTAL - Current	<u>\$15,218,985</u>	<u>\$13,668,350</u>

All non-current receivables are due within six (6) years from the reporting date.

Movement on provision for impairment:

	2015	2014
Balance at beginning of year	7,701,991	8,413,178
Increase in provision for impairment	860,975	593,709
Impaired losses recovered	<u>(850,894)</u>	<u>(1,304,896)</u>
Balance at end of year	<u>\$7,712,072</u>	<u>\$7,701,991</u>

Ageing analysis of trade receivables:

	Total	Future Due	Neither past due nor impaired	Past due but not impaired 30 to 90 days	Past due but not impaired Over 90 days
30 September 2015	<u>\$32,437,997</u>	<u>\$17,780,063</u>	<u>\$12,448,321</u>	<u>\$775,830</u>	<u>\$1,433,783</u>
30 September 2014	<u>\$26,444,756</u>	<u>\$13,410,006</u>	<u>\$11,076,696</u>	<u>\$1,154,781</u>	<u>\$803,273</u>

The carrying value of trade and other receivables approximates fair value.

*Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

**3 ACCOUNTS RECEIVABLE (cont'd)**

Credit quality of the customer is assessed based on regular monitoring of accounts receivable and actual incurred historical data. Customer credit risk is also managed by establishing defined limits based on the customer's ability to pay.

Instalment receivables – cars are secured by bills of sale over the respective vehicles. Other accounts receivable are unsecured.

Minimum Lease Amounts Receivable Due:

	<b>2015</b>	<b>2014</b>
Within one year	11,378,261	10,421,468
Over one year but less than five years	22,092,746	17,157,081
Over five years	5,810,653	3,703,084
	<u>\$39,281,660</u>	<u>\$31,281,633</u>

Present value of minimum lease payments of finance leases:

Amounts Due:

	<b>2015</b>	<b>2014</b>
Within one year	6,505,583	5,783,217
After one year but less than five years	13,945,032	10,965,970
Over five years	3,835,031	2,444,036
	<u>\$24,285,646</u>	<u>\$19,193,223</u>

This balance includes amounts receivable under hire purchase and finance lease agreements.

As at 30 September 2015, the Group has repossessed vehicles and furniture and appliances with a fair value of \$215,519 (2014 = \$139,297). Repossessed items are sold as soon as practical, with proceeds used to reduce the outstanding indebtedness.

**4 INVENTORIES**

	<b>2015</b>	<b>2014</b>
Merchandise	29,155,695	28,939,989
Goods In Transit	6,589,871	3,338,348
TOTAL	<u>\$35,745,566</u>	<u>\$32,278,337</u>

**5 AVAILABLE-FOR-SALE INVESTMENTS**

	<b>2015</b>	<b>2014</b>
Quoted Securities	471,720	528,027
Unquoted Securities	50,001	50,001
TOTAL	<u>\$521,721</u>	<u>\$578,028</u>

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 6 INVESTMENT IN ASSOCIATED COMPANIES

	<b>2015</b>	<b>2014</b>
Original cost of investments	3,048,436	3,048,436
Increase in equity over cost from acquisition to the end of previous year	8,371,582	8,307,468
	<u>11,420,018</u>	<u>11,355,904</u>
Capital reserve reduction	(13,277)	(114,915)
Share of net income less dividends received from Associated Companies (see below)	(90,424)	179,029
Balance at End of Year	<u>\$11,316,317</u>	<u>\$11,420,018</u>

Share of net income less dividends received for the year is made up as follows:

	<b>2015</b>	<b>2014</b>
Share of income before taxation	3,089,999	3,694,473
Taxation (Note 11)	(847,765)	(750,309)
	<u>2,242,234</u>	<u>2,944,164</u>
Dividends received	(2,332,658)	(2,765,135)
TOTAL (As Above)	<u>\$(90,424)</u>	<u>\$179,029</u>

The following entities have been included in the consolidated financial statements using the equity method:

Name	Country of Incorporation /principal place of business	Proportion of ownership interest held at 30 September	
		<b>2015</b>	<b>2014</b>
St Kitts Masonry Products Limited	St Kitts	50%	50%
St Kitts Development Limited	St Kitts	30%	30%
Carib Brewery (St Kitts & Nevis) Limited	St Kitts	20.1%	20.1%

The primary businesses of the associated companies are disclosed in Note 18.

Summarised financial information – Carib Brewery (St Kitts and Nevis) Limited:

	<b>2015</b>	<b>2014</b>
Current Assets	<u>19,314,637</u>	<u>20,528,560</u>
Non-current assets	<u>18,127,487</u>	<u>19,380,578</u>
Current liabilities	<u>8,107,975</u>	<u>8,345,841</u>
Non-current liabilities	<u>2,318,076</u>	<u>2,434,971</u>
Revenue	<u>37,393,024</u>	<u>37,964,353</u>
Profit after tax	<u>6,482,041</u>	<u>8,217,583</u>
Other Comprehensive Income	<u>15,766</u>	<u>344,437</u>
Total Comprehensive Income	<u>6,497,807</u>	<u>8,562,020</u>
Dividend from associate	<u>1,732,658</u>	<u>1,485,135</u>

## Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 6 INVESTMENT IN ASSOCIATED COMPANIES (cont'd)

Summarised financial information – St Kitts Developments Limited and St Kitts Masonry Products Limited:

	2015 \$	2014 \$
Current Assets	5,456,090	5,791,110
Non-current assets	12,330,842	10,813,646
Current liabilities	3,135,826	3,300,324
Non-current liabilities	2,128,336	976,427
Revenue	23,468,378	22,142,902
Profit after tax	1,839,021	3,011,698
Other Comprehensive Income	(44,256)	(383,049)
Total Comprehensive Income	1,794,765	2,628,649
Dividend from associates	600,000	1,280,000

### 7 INTANGIBLES

	2015	2014
Software – cost brought forward (See Note 2(p))	107,191	101,697
Additions	-	5,494
Software – cost carried forward	107,191	107,191
Accumulated Amortisation – brought forward	81,962	64,011
Amortisation	16,915	17,951
Accumulated Amortisation – carried forward	98,877	81,962
NET CARRYING AMOUNT	<u>\$8,314</u>	<u>\$25,229</u>

### 8 PROPERTY, PLANT AND EQUIPMENT

	Land & Buildings - at Cost/ Valuation	Plant, Vehicles and Other Assets - at cost	Capital Work-in- Progress - at cost	Total
<b>Year Ended 30 September 2015</b>				
Gross Carrying Amount - beginning of year	88,133,722	29,330,813	452,174	117,916,709
Additions	403,715	2,618,705	768,908	3,791,328
Disposals	-	(3,355,833)	(2,810)	(3,358,643)
Transfers	-	434,034	(434,034)	-
Gross Carrying Amount - end of year	88,537,437	29,027,719	784,238	118,349,394
Accumulated Depreciation - Brought Forward	4,264,949	14,941,893	-	19,206,842
Current year's depreciation	993,780	2,733,293	-	3,727,073
Disposals	-	(2,899,979)	-	(2,899,979)
Accumulated Depreciation - Carried Forward	5,258,729	14,775,207	--	20,033,936
Net Carrying Amount - 2015	<u>\$83,278,708</u>	<u>\$14,252,512</u>	<u>\$784,238</u>	<u>\$98,315,458</u>

*Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

**8 PROPERTY, PLANT AND EQUIPMENT (cont'd)**

	<b>Land &amp; Buildings - at Cost/ Valuation</b>	<b>Plant, Vehicles and Other Assets -at cost</b>	<b>Capital Work-in- Progress -at cost</b>	<b>Total</b>
<b>Year Ended 30 September 2014</b>				
Gross Carrying Amount - beginning of year	88,133,722	25,419,057	464,665	114,017,444
Additions	-	4,357,688	452,174	4,809,862
(Disposals)	-	(910,597)	-	(910,597)
Transfers	-	464,665	(464,665)	-
Gross Carrying Amount - end of year	88,133,722	29,330,813	452,174	117,916,709
Accumulated Depreciation - Brought Forward	3,276,215	12,857,049	-	16,133,264
Current year's depreciation	988,734	2,713,493	-	3,702,227
(Disposals)	-	(628,649)	-	(628,649)
Accumulated Depreciation - Carried Forward	4,264,949	14,941,893	-	19,206,842
Net Carrying Amount - 2014	<u>\$83,868,773</u>	<u>\$14,388,920</u>	<u>\$452,174</u>	<u>\$98,709,867</u>

Revaluation:

The majority of the group's lands and buildings were revalued in July 2009 to amounts which approximated current market values. The revalued amounts were incorporated in these financial statements at 1 October 2009. The surplus on revaluation in the amount of \$27,844,017 was placed in Capital Reserves and made up as follows:

Lands and Buildings –	
At Cost/Valuation	48,845,604
Accumulated Depreciation - At 30 September 2009	(4,003,883)
	<u>44,841,721</u>
Revaluation	<u>72,685,738</u>
SURPLUS ON REVALUATION	27,844,017
Less: Reserve on property disposed of	(609,422)
	<u>27,234,595</u>
Less: Related Costs	(55,607)
NET REVALUATION RESERVE	<u>\$27,178,988</u>

Additions subsequent to revaluation are stated at cost.

In the opinion of the Management, there has been no significant change to the market values of freehold land and buildings which were last revalued in July 2009.

*Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

**9 LOANS AND BANK OVERDRAFTS**

	<b>2015</b>	<b>2014</b>
Current:		
Overdrafts	5,300,874	2,331,465
Loans – Current Portion	<u>23,376,898</u>	<u>21,207,140</u>
<b>TOTAL CURRENT LOANS AND BANK OVERDRAFTS</b>	<b><u>\$28,677,772</u></b>	<b><u>\$23,538,605</u></b>
<b>LOANS – NON-CURRENT</b>	<b><u>\$6,980,557</u></b>	<b><u>\$9,779,287</u></b>
Summary of Loans and Overdrafts:		
Amounts Payable:		
Within 1 year	28,677,772	23,538,605
Over 1 year– 5 years	3,881,182	7,612,098
Over 5 Years	<u>3,099,375</u>	<u>2,167,189</u>
<b>TOTAL LOANS</b>	<b><u>\$35,658,329</u></b>	<b><u>\$33,317,892</u></b>
Analysed as follows:		
Secured	13,148,848	13,391,962
Unsecured	<u>22,509,481</u>	<u>19,925,930</u>
<b>TOTAL</b>	<b><u>\$35,658,329</u></b>	<b><u>\$33,317,892</u></b>

Repayment Terms:

Loans are repayable over periods varying from one (1) to twelve (12) years at rates of interest of between approximately 4.75% and 9% for EC\$ denominated loans and three (3) month LIBOR plus 3% for US\$ denominated loans (approximately 4.26%).

Collateral for Advances:

The Bank Loans and Overdrafts are secured by debentures executed by the Parent Company and two subsidiaries totalling \$56,428,000 (2014 = \$56,428,000).

The principal instalments due within the twelve months ending 30 September 2016 have been shown under Current Liabilities.

**10 ACCOUNTS PAYABLE AND ACCRUALS**

	<b>2015</b>	<b>2014</b>
Trade Payables	7,387,915	6,296,770
Sundry Payables, Provisions and Accruals	<u>4,119,463</u>	<u>3,586,935</u>
<b>TOTAL</b>	<b><u>\$11,507,378</u></b>	<b><u>\$9,883,705</u></b>

The carrying value of trade and other payables approximates their fair value.

*Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

**11 TAXATION**

	<b>2015</b>	<b>2014</b>
<u>Statement of Financial Position</u>		
Taxation in the Statement of Financial Position comprises the following:		
Provision for Taxation - Current Year	<u>\$2,264,767</u>	<u>\$1,658,077</u>
<u>Statement of Income</u>		
The Taxation charge in the Statement of Income comprises the following:		
Provision for charge on Current Profits	4,241,245	2,876,082
Underprovision – previous year	-	3,498
Deferred Tax (Note 12)	<u>192,969</u>	<u>597,688</u>
	4,434,214	3,477,268
Associated Companies (Note 6)	<u>847,765</u>	<u>750,309</u>
<b>TOTAL</b>	<u><b>\$5,281,979</b></u>	<u><b>\$4,227,577</b></u>

The group's effective tax rate of 37.4% (2014 = 35.4%) differs from the Statutory rate of 33% as follows:

	<b>2015</b>	<b>2014</b>
Profit before taxation	<u>\$14,113,219</u>	<u>\$11,953,284</u>
Taxes at statutory rates 33%	4,657,362	3,944,584
Tax effect of expenses not deductible in determining taxable profits	691,664	639,602
Tax effect of income not assessable for taxation	(177,768)	(476,887)
Tax effect of Depreciation on non qualifying assets	119,846	126,341
Underprovision - previous year	-	3,498
Other	<u>(9,125)</u>	<u>(9,561)</u>
<b>TOTAL</b>	<u><b>\$5,281,979</b></u>	<u><b>\$4,227,577</b></u>

All income tax assessments up to and including the year of assessment 2016/15 have been submitted to the Comptroller of Inland Revenue and the taxes duly paid.

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 12 DEFERRED TAX LIABILITY

	<b>2015</b>	<b>2014</b>
Deferred Tax Liability (Net) – at beginning of year	6,350,421	5,752,733
Deferred Tax (Note 11)	192,969	597,688
Deferred Tax Liability (Net) – at end of year	<u>\$6,543,390</u>	<u>\$6,350,421</u>
Deferred Tax Liability (Net) comprises the following:		
Deferred Tax Asset	-	(10,464)
Deferred Tax Liability	6,543,390	6,360,885
	<u>\$6,543,390</u>	<u>\$6,350,421</u>
Deferred Tax Asset comprises: - Unutilised Capital Allowances	-	\$10,464
Deferred Tax Liability comprises: - Accelerated Capital Allowances	<u>\$6,543,390</u>	<u>\$6,360,885</u>

### 13 SHARE CAPITAL

	<b>2015</b>	<b>2014</b>
Authorised		
50,000,000 Ordinary Shares of \$1 each		
Issued and Fully Paid		
30,148,430 Ordinary Shares of \$1 each	<u>\$30,148,430</u>	<u>\$30,148,430</u>

Dividend of 18% (2014 = 15%) per ordinary share amounting to \$5,426,717(2014 = \$3,617,812) in respect of 2015 has been proposed by the Directors. The Financial Statements for the year ended 30 September 2015 do not reflect this proposed dividend which, if ratified, will be accounted for in equity as an appropriation of retained earnings in the year ending 30 September 2016.

### 14 RESERVES

The following describes the nature and purpose of each reserve within equity:

<b>Revaluation reserve</b>	gains/losses arising on the revaluation of the group's property.
<b>Other capital reserve</b>	sugar rehabilitation/return on investments
<b>Unrealised holding gain</b>	gains/losses on revaluation of financial assets classified as available-for-sale
<b>Retained earnings</b>	all other net gains and losses and transactions with owners (eg dividends) not recognised elsewhere.

### 15 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net income for the year by the number of ordinary shares in issue during the year.

	<b>2015</b>	<b>2014</b>
Net Income for the Year	<u>\$8,831,240</u>	<u>\$7,725,707</u>
Number of shares in issue during the year	<u>30,148,430</u>	<u>30,148,430</u>
Basic earnings per share	<u>\$0.29</u>	<u>\$0.26</u>

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 16 CONTINGENT LIABILITIES

#### a) **Unfunded Pension:**

The Parent Company is contingently liable for unfunded pension liabilities to certain retired employees in accordance with the Company's agreement to pay such pension. The amount of the liability has not been actuarially quantified.

#### b) **Guarantees:**

The Parent Company has given guarantees to First Caribbean International Bank and Royal Bank of Canada as collateral for overdraft facilities of up to \$4,200,000 (2014 = \$4,200,000) for its Subsidiary Companies, Ocean Cold Storage (St Kitts) Limited and S L Horsford Finance Company Limited, S L Horsford Nevis Limited and S L Horsford Shipping Limited.

#### Associated Company:

The Parent Company issued a Letter of Undertaking to First Caribbean International Bank Limited in the amount of EC\$500,000 to meet any shortfalls in debt service of St Kitts Masonry Products Limited, a 50% owned Associated Company.

#### c) **Letters of Credit:**

At the year end, the Group had outstanding letters of credit totalling \$448,820 (2014 = \$448,820).

#### d) **Legal Claims:**

At 30 September 2015, there were no contingent liabilities regarding legal claims (2014=NIL)

### 17 RELATED PARTY TRANSACTIONS

1. The following transactions were carried out with associated parties during the year:

	<b>2015</b>	<b>2014</b>
i) Sales of goods and services	<u>\$4,146,550</u>	<u>\$3,498,960</u>
ii) Purchases of goods and services	<u>\$6,487,396</u>	<u>\$4,554,100</u>
iii) Management fees	<u>\$48,000</u>	<u>\$32,160</u>
iv) Dividends received	<u>\$2,332,658</u>	<u>\$2,765,135</u>
2. Compensation of key management personnel of the Company and its subsidiaries:		
Salaries and Other Benefits	<u>\$1,191,634</u>	<u>\$1,158,632</u>
3. Balances due to/from Related Parties:		
Due from Associated Companies	<u>\$834,364</u>	<u>\$446,383</u>
Due from Directors	<u>\$35,371</u>	<u>\$38,398</u>
Due to Associated Companies	<u>\$3,369,378</u>	<u>\$5,589,473</u>
Due to Directors	<u>\$7,214,235</u>	<u>\$4,422,577</u>

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 17 RELATED PARTY TRANSACTIONS (cont'd)

The balances due to associated companies and directors comprised substantially unsecured demand loans with interest chargeable at the rate of 4.75% per annum.

The group has not made any allowance for bad or doubtful debts in respect of related party debtors. A guarantee has been given on behalf of an associated company (see Note 16 (b)).

### 18 DETAILS OF SUBSIDIARY AND ASSOCIATED COMPANIES

<u>Subsidiary Companies</u>	<u>Principal Activities</u>	<u>Interest held in the Equity (%)</u>
Marshall Plantations Limited	Investments	100
Ocean Cold Storage (St Kitts) Limited	Food Distribution (Wholesale)	100
S L Horsford Finance Company Limited	Car Rentals, Car Sales and Insurance Agency	100
S L Horsford Shipping Limited (previously S L Horsford Motors Limited)	Shipping Agency	100
S L Horsford Nevis Limited	Retail activities and related services	100
<u>Associated Companies</u>		
St Kitts Developments Limited	Land Development	30.0
St Kitts Masonry Products Limited	Concrete and Related Products	50.0
Carib Brewery (St Kitts & Nevis) Limited	Manufacturers of Beer and non-alcoholic Beverages	20.1

### 19 FINANCIAL INSTRUMENTS

#### a) Interest Rate Risk:

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The group's exposure to the risk of changes in market interest rates relates primarily to the group's long-term borrowings and overdrafts with financial institutions and short-term demand deposits.

The group manages centrally its interest rate risk by having a balanced portfolio of fixed and variable rate loans and borrowings.

Interest rates and terms of borrowing are disclosed in Note 9.

#### b) Credit Risk:

The group sells products and provides services to customers primarily in St Kitts-Nevis. The Group performs on-going credit evaluation of its customers and counterparties and provisions are made for potential credit losses.

#### c) Fair Values:

The carrying amounts of the following financial assets and liabilities approximate their fair value: cash and bank balances, accounts receivable, unquoted investments, accounts payable and loans.

It is the directors' opinion that because of the short-term maturities of cash and bank balances, accounts receivable, accounts payable and loans their carrying value approximates their fair value.

In the directors' opinion, the carrying amount of unquoted investments approximates its fair value since their fair value cannot be measured reliably. The carrying amount is measured at cost less provision for impairment.

Financial and non-financial assets measured at fair value are as follows:

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 19 FINANCIAL INSTRUMENTS (cont'd)

Financial assets:

Available-for-sale investments (quoted)

These assets are categorised as Level 1 in the fair value hierarchy as these instruments are traded in an active market and is based on the quoted market prices at the reporting date.

Non-financial assets:

Freehold lands and buildings:

These assets are categorised as Level 3 in the fair value hierarchy.

Fair value is based on the revaluations of freehold properties in July 2009 by professional valuers.

In the opinion of the directors, there is no significant change to the market values of these freehold properties.

Fair value measurements hierarchy for financial and non-financial assets at 30 September 2015:

			Fair value measurements using		
	Date of Valuation	Total	Quoted prices in active markets (Level 1)	Significant Observable inputs (Level 2)	Significant Unobservable inputs (Level 3)
<b>Assets valued at fair value:</b>					
<b>Available-for-sale financial assets:</b>					
Quoted equity shares	30 September 2015	\$471,720	\$471,720	-	-
<b>Non-financial assets:</b>					
Lands and buildings	30 September 2015	\$83,278,708	-	-	\$83,278,708

Fair value measurement hierarchy for assets at 30 September 2014:

			Fair value measurements using		
	Date of Valuation	Total	Quoted prices in active markets (Level 1)	Significant Observable inputs (Level 2)	Significant Unobservable inputs (Level 3)
<b>Assets valued at fair value:</b>					
<b>Available-for-sale financial assets:</b>					
Quoted equity shares	30 September 2014	\$528,027	\$528,027	-	-
<b>Non-financial asset:</b>					
Lands and buildings	30 September 2014	\$83,868,773	-	-	\$83,868,773

For fair value measurement and valuation processes, see Note 2 (b).

There were no transfers between level 1, 2 or 3 fair values during the year.

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 19 FINANCIAL INSTRUMENTS (cont'd)

#### d) Currency Risk:

Substantially all of the Group's transactions and assets and liabilities are denominated in Eastern Caribbean Dollars or United States Dollars. Therefore, the Group has no significant exposure to currency risk.

At the year end, the group's net exposure to foreign exchange risk was as follows:

The aggregate value of financial assets and liabilities by reporting currency are as follows:

Year ended 30 September 2015

	EC\$	US\$	£ Sterling	Other	Total
<b>ASSETS</b>					
Cash at bank and in hand	365,021	469,457	-	-	834,478
Trade and other receivables	32,927,514	71,534	-	-	32,999,048
Investments	11,726,317	111,721	-	-	11,838,038
	<u>\$45,018,852</u>	<u>\$652,712</u>	-	-	<u>\$45,671,564</u>
<b>LIABILITIES</b>					
Loans and bank overdrafts	32,490,676	3,167,653	-	-	35,658,329
Trade and other payables	8,831,130	2,676,248	-	-	11,507,378
	<u>\$41,321,806</u>	<u>\$5,843,901</u>	-	-	<u>\$47,165,707</u>

Year ended 30 September 2014

	EC\$	US\$	£ Sterling	Other	Total
<b>ASSETS</b>					
Cash at bank and in hand	392,466	173,935	-	-	566,401
Trade and other receivables	27,023,223	55,133	-	-	27,078,356
Investments	11,839,019	159,027	-	-	11,998,046
	<u>\$39,254,708</u>	<u>\$388,095</u>	-	-	<u>\$39,642,803</u>
<b>LIABILITIES</b>					
Loans and bank overdrafts	29,824,208	3,493,684	-	-	33,317,892
Trade and other payables	8,279,307	1,595,003	6,253	3,142	9,883,705
	<u>\$38,103,515</u>	<u>\$5,088,687</u>	<u>\$6,253</u>	<u>\$3,142</u>	<u>\$43,201,597</u>

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 19 FINANCIAL INSTRUMENTS (cont'd)

#### e) Liquidity Risk:

Liquidity risk is the risk that the group will be unable to meet its obligations when they fall due under normal circumstances. The group monitors its liquidity risk by considering the maturity of both its financial investments and financial assets and projected cash flows from operations. The group utilises surplus internal funds and available credit facilities such as loans and overdrafts to finance its operations and ongoing projects.

The following table summarises the maturity profile of the Group's financial liabilities and assets at 30 September 2015:

Financial Liabilities:

	<b>Due within 1 Year</b>	<b>&gt;1 year to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Year ended 30 September 2015</b>				
Loans and Bank Overdrafts	28,677,772	3,881,182	3,099,375	35,658,329
Accounts payable and accruals	11,507,378	-	-	11,507,378
	<u>\$40,185,150</u>	<u>\$3,881,182</u>	<u>\$3,099,375</u>	<u>\$47,165,707</u>
<b>Year ended 30 September 2014</b>				
Loans and Bank Overdrafts	23,538,605	7,612,098	2,167,189	33,317,892
Accounts payable and accruals	9,883,705	-	-	9,883,705
	<u>\$33,422,310</u>	<u>\$7,612,098</u>	<u>\$2,167,189</u>	<u>\$43,201,597</u>

Financial Assets:

	<b>Due within 1 Year</b>	<b>&gt;1 year to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Year ended 30 September 2015:</b>				
Cash with bankers and in hand	834,478	-	-	834,478
Accounts Receivable	15,218,985	17,780,063	-	32,999,048
Investments	-	-	11,838,038	11,838,038
	<u>\$16,053,463</u>	<u>\$17,780,063</u>	<u>\$11,838,038</u>	<u>\$45,671,564</u>
<b>Year ended 30 September 2014:</b>				
Cash with bankers and in hand	566,401	-	-	566,401
Accounts Receivable	13,668,350	10,969,972	2,440,034	27,078,356
Investments	-	-	11,998,046	11,998,046
	<u>\$14,234,751</u>	<u>\$10,969,972</u>	<u>\$14,438,080</u>	<u>\$39,642,803</u>

## *Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 20 SEGMENT REPORTING

The executive directors monitor the operating results of its business for the purpose of making decisions about resource allocation and performance assessment. For management purposes, the group is organised into business units based on its products and had four reportable segments as follows:

- Durable goods: sale of building materials, hardware, furniture and appliances;
- Automotive: sale of cars, car spares, car servicing and car rental income;
- Consumable goods: sale of goods and gas
- Other: sale of items not included in the above.

Inter-segment revenues and balances are eliminated upon consolidation as shown below.

	<b>Durable Goods</b>	<b>Automotive</b>	<b>Consumable Goods</b>	<b>Other</b>	<b>Unallocated /Head Office</b>	<b>Eliminations</b>	<b>Total</b>
<b>Year ended 30 September 2015</b>							
External Sales	54,664,501	26,881,715	78,085,815	-	-	(2,513,777)	157,118,254
Other Income	302,196	4,832,691	48,640	9,463,328	-	(5,680,061)	8,966,794
<b>Total Revenue</b>	<b>\$54,966,697</b>	<b>\$31,714,406</b>	<b>\$78,134,455</b>	<b>\$9,463,328</b>	<b>-</b>	<b>\$(8,193,838)</b>	<b>\$166,085,048</b>
<b>Operating Income before finance costs</b>	<b>4,182,237</b>	<b>3,723,367</b>	<b>2,872,815</b>	<b>2,418,534</b>	<b>-</b>	<b>(447,403)</b>	<b>12,749,550</b>
Finance Costs	(665,854)	(923,990)	(125,153)	(101,333)	-	90,000	(1,726,330)
	3,516,383	2,799,377	2,747,662	2,317,201	-	(357,403)	11,023,220
<b>Share of results of Associated Companies</b>	<b>1,457,614</b>	<b>-</b>	<b>1,655,061</b>	<b>(22,676)</b>	<b>-</b>	<b>-</b>	<b>3,089,999</b>
<b>Operating Income before Taxation</b>	<b>\$4,973,997</b>	<b>\$2,799,377</b>	<b>\$4,402,723</b>	<b>\$2,294,525</b>	<b>-</b>	<b>\$(357,403)</b>	<b>14,113,219</b>
<b>Taxation</b>							<b>(5,281,979)</b>
<b>Net Income after Taxation</b>							<b>\$8,831,240</b>

The segment assets and liabilities at 30 September 2015 were as follows:

	<b>Durable Goods</b>	<b>Automotive</b>	<b>Consumable Goods</b>	<b>Other</b>	<b>Unallocated /Head Office</b>	<b>Eliminations</b>	<b>Total</b>
<b>Operating assets</b>	53,283,361	44,048,213	37,346,859	10,594,970	36,849,544	(13,642,252)	168,480,695
<b>Investments in Associated Companies</b>	4,716,567	-	6,032,859	566,891	-	-	11,316,317
<b>Total Consolidated Assets</b>	<b>\$57,999,928</b>	<b>\$44,048,213</b>	<b>\$43,379,718</b>	<b>\$11,161,861</b>	<b>\$36,849,544</b>	<b>\$(13,642,252)</b>	<b>\$179,797,012</b>
<b>Total Consolidated Liabilities</b>	<b>\$16,161,449</b>	<b>\$23,140,058</b>	<b>\$2,982,791</b>	<b>\$1,521,376</b>	<b>\$25,718,408</b>	<b>\$(13,550,218)</b>	<b>\$55,973,864</b>
<b>Capital Expenditure</b>	<b>\$638,169</b>	<b>\$670,658</b>	<b>\$441,014</b>	<b>\$91,694</b>	<b>\$1,949,793</b>	<b>-</b>	<b>\$3,791,328</b>
<b>Depreciation and amortisation</b>	<b>\$914,491</b>	<b>\$616,450</b>	<b>\$1,346,801</b>	<b>\$208,580</b>	<b>\$657,665</b>	<b>-</b>	<b>\$3,743,987</b>

## Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

### 20 SEGMENT REPORTING (cont'd)

Inter-segment revenues and balances are eliminated upon consolidation as shown below.

	Durable Goods	Automotive	Consumable Goods	Other	Unallocated /Head Office	Eliminations	Total
<b>Year ended 30 September 2014</b>							
External Sales	45,931,177	21,881,142	77,931,786	-	-	(2,522,036)	143,222,069
Other Income	755,145	4,613,139	1,516,998	6,506,298	-	(5,029,144)	8,362,436
<b>Total Revenue</b>	<b>\$46,686,322</b>	<b>\$ 26,494,281</b>	<b>\$79,448,784</b>	<b>\$6,506,298</b>	<b>-</b>	<b>\$ (7,551,180)</b>	<b>\$151,584,505</b>
<b>Operating Income before finance costs</b>	<b>3,357,535</b>	<b>3,208,345</b>	<b>1,703,615</b>	<b>2,098,020</b>	<b>-</b>	<b>(444,009)</b>	<b>9,923,506</b>
Finance Costs	(628,242)	(922,231)	(111,762)	(92,460)	-	90,000	(1,664,695)
	2,729,293	2,286,114	1,591,853	2,005,560	-	(354,009)	8,258,811
<b>Share of results of Associated Companies</b>	<b>1,214,921</b>	<b>-</b>	<b>1,842,189</b>	<b>637,363</b>	<b>-</b>	<b>-</b>	<b>3,694,473</b>
<b>Operating Income before Taxation</b>	<b>\$3,944,214</b>	<b>\$ 2,286,114</b>	<b>\$3,434,042</b>	<b>\$2,642,923</b>	<b>-</b>	<b>\$(354,009)</b>	<b>11,953,284</b>
<b>Taxation</b>							<b>(4,227,577)</b>
<b>Net Income after Taxation</b>							<b><u>\$7,725,707</u></b>

The segment assets and liabilities at 30 September 2014 were as follows:

	Durable Goods	Automotive	Consumable Goods	Other	Unallocated /Head Office	Eliminations	Total
<b>Operating assets</b>	48,357,172	38,642,961	34,179,100	12,609,715	36,818,529	(11,233,646)	159,373,831
<b>Investments in Associated Companies</b>	4,359,264	-	6,457,911	602,844	-	-	11,420,019
<b>Total Consolidated Assets</b>	<b>\$52,716,436</b>	<b>\$ 38,642,961</b>	<b>\$40,637,011</b>	<b>\$13,212,559</b>	<b>\$ 36,818,529</b>	<b>\$(11,233,646)</b>	<b>\$170,793,850</b>
<b>Total Consolidated Liabilities</b>	<b>\$14,821,898</b>	<b>\$ 24,138,215</b>	<b>\$9,724,523</b>	<b>\$1,271,701</b>	<b>\$12,499,069</b>	<b>\$(11,245,311)</b>	<b>\$51,210,095</b>
<b>Capital Expenditure</b>	<b>\$ 808,134</b>	<b>\$ 1,323,641</b>	<b>\$1,785,739</b>	<b>\$ 922,098</b>	<b>-</b>	<b>\$(29,750)</b>	<b>\$4,809,862</b>
<b>Depreciation and amortisation</b>	<b>\$ 969,991</b>	<b>\$631,682</b>	<b>\$1,321,185</b>	<b>\$ 797,320</b>	<b>-</b>	<b>-</b>	<b>\$3,720,178</b>

*Notes to the Consolidated Financial Statements (cont'd)*

FOR THE YEAR ENDED 30 SEPTEMBER 2015 (Expressed in Eastern Caribbean Dollars)

**21 OTHER INCOME**

	<b>2015</b>	<b>2014</b>
Interest	3,268,545	3,007,644
Dividend income	17,682	24,306
Lease and rental income	882,494	756,701
Car Servicing and related Income	849,501	703,436
Car rental income	1,547,513	1,549,901
Shipping income	1,338,076	1,367,328
Insurance commission income	486,689	474,682
Truckage delivery income	302,012	255,145
Gain on sale of property, plant and equipment	218,255	152,576
Miscellaneous	<u>56,027</u>	<u>70,717</u>
TOTAL	<u>\$ 8,966,794</u>	<u>\$8,362,436</u>

**22 ADMINISTRATIVE EXPENSES**

	<b>2015</b>	<b>2014</b>
Occupancy costs	1,377,837	1,117,633
Utilities	1,784,705	2,273,067
Insurance	941,120	908,798
Stationery and supplies	627,092	447,973
Repairs to plant and equipment	684,273	902,515
Communications	304,198	362,760
Employment	<u>17,098,898</u>	<u>15,579,581</u>
TOTAL	<u>\$22,818,123</u>	<u>\$21,592,327</u>

**23 CAPITAL COMMITMENT**

At year end, there were no capital commitments (2014 = \$600,000).

**24 RECLASSIFICATIONS**

In complying with IAS 17 the following items on the Consolidated Statement of Financial Position have been reclassified during the current financial year. The effect on the Consolidated Statement of Financial Position is as follows:

<b>Description</b>	<b>As Previously Reported</b>	<b>Re-classification</b>	<b>As reclassified</b>
Inventories	\$35,999,051	\$(3,720,714)	\$32,278,337
Accounts Receivable			
- Current	\$11,599,009	\$2,069,341	\$13,668,350
- Non-Current	\$11,758,633	\$1,651,373	\$13,410,006

This reclassification has no effect on the results as reported for the current and previous years.



# S.L. HORSFORD & Company Limited

and its Subsidiary Companies

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