Consolidated Financial Statements **June 30, 2004**(expressed in Eastern Caribbean dollars)



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October 22, 2004

**Auditors' Report** 

To the Shareholders of The Bank of Nevis Limited

We have audited the accompanying consolidated balance sheet of The Bank of Nevis Limited as of June 30, 2004 and the related consolidated statements of income, changes in equity and cash flows for the year then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Bank as of June 30, 2004 and the results of its operations and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

**Chartered Accountants** 

PricewaterhouseCoopers

Consolidated Balance Sheet As of June 30, 2004

(expressed in Eastern Carib	bean	dollars)	)
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	2004	2003
	\$	\$
Assets		
Cash and due from other banks (note 4)	97,936,994	104,675,485
Treasury bills (note 5)	32,240,183	15,040,886
Investment securities (note 6)	116,382,672	93,872,739
Loans and advances (note 7)	70,156,992	62,086,690
Other assets (note 8)	1,252,731	1,960,026
Property, plant and equipment (note 9)	8,420,161	5,475,737
Total assets	326,389,733	283,111,563
Liabilities		
Customers' deposits (note 10)	207 102 220	
Other liabilities and accrued expenses (note 11)	295,183,338	253,855,661
Provision for income tax (note 12)	6,333,876	4,311,027
Deferred tax (note 12)	252,825	526,109
Deferred tax (note 12)	486,007	145,326
Total liabilities	302,256,046	258,838,123
Shareholders' Equity		
Share capital (note 13)	7 470 470	
Revaluation (deficit) reserves (note 14)	7,478,150	7,478,150
Reserve fund (note 15)	(57,030)	1,564,016
Retained earnings	4,877,869	4,541,778
Retained earnings	11,834,698	10,689,496
Total shareholders' equity	24,133,687	24,273,440
Total liabilities and shareholders' equity	326,389,733	283,111,563

Approved for issue by the Board of I	Directors on Octobe	r 22, 2004
	Chairman	Director Director
	f f	Director Director

Consolidated Statement of Income For the year ended June 30, 2004

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(	expressed	Ш	Lastern	Carrobean	uonais.	,

(expressed in Eastern Caribbean dollars)		
	2004 \$	<b>2003</b>
Interest income		
Income from donosite with other banks and investments	7,022,227 6,688,793	6,490,737
Income from deposits with other banks and investments	0,000,793	6,480,786
	13,711,020	12,971,523
Interest expense		
Savings accounts	1,073,531	917,591
Time deposits and current accounts	4,839,448	4,217,068
	5,912,979	5,134,659
Net interest income	7,798,041	7,836,864
Gains less losses from investment securities (note 6)	(72,326)	702,272
Impairment loss on available-for-sale investment securities	(189,365)	_
Other operating income (note 16)	2,477,405	2,303,807
Operating income	10,013,755	10,842,943
Operating expenses		
General and administrative expenses (note 23)	5,443,065	4,229,844
Provision for loan impairment Directors' fees and expenses	117,038 550,765	731,568 535,105
Depreciation (note 9)	423,132	424,656
Correspondent bank charges	253,543	218,535
Audit fees and expenses	204,267	161,519
	6,991,810	6,301,227
Operating income for the year before taxation	3,021,945	4,541,716
Taxation (note 12)		
Current tax expense	66,349	183,014
Prior year tax expense	64,779	1,978
Deferred tax expense	100,847	
	231,975	184,992
Net income for the year	2,789,970	4,356,724
Earnings per share (note 18)	0.37	0.58

Consolidated Statement of Changes in Equity For the year ended June 30, 2004

(expressed in Eastern Caribbean dollars)

	Share capital \$	Revaluation reserve - available for sale investments \$	Revaluation reserve - property \$	Reserve fund \$	Retained earnings	Total \$
Balance, June 30, 2002	7,478,150	(2,588,697)	74,955	4,155,460	7,653,859	16,773,727
Net income for the year	_	_	, —	_	4,356,724	4,356,724
Appreciation in market value of investment securities Available for sale investments, transfer from equity to	_	3,388,314	_	_	_	3,388,314
income, net	_	(822,233)	_	_	_	(822,233)
Dividends (note 21)	_	_	_	_	(934,769)	(934,769)
Property revaluation surplus (note 14)	_	_	1,511,677	_	_	1,511,677
Transfer to reserve fund (note 15)		_	_	386,318	(386,318)	
Balance, June 30, 2003	7,478,150	(22,616)	1,586,632	4,541,778	10,689,496	24,273,440
Net income for the year Available-for-sale investments, transfer from equity to	_	_	_	_	2,789,970	2,789,970
income, net	_	28,890	_	_	_	28,890
Depreciation in market value of investment securities, net of		(1,649,936)				(1,649,936)
tax Dividends (note 21)	_	(1,049,930)	_	_	(1,308,677)	(1,308,677)
Transfer to reserve fund (note 15)	_	_	_	336,091	(336,091)	(1,500,077)
Transfer to reserve fully (note 13)		<del>-</del>		330,091	(330,091)	
Balance, June 30, 2004	7,478,150	(1,643,662)	1,586,632	4,877,869	11,834,698	24,133,687

Consolidated Statement of Cash Flows

For the year ended June 30, 2004

(expressed in Eastern Caribbean dollars)		
	<b>2004</b> \$	2003 \$
Cash flows from operating activities		
Operating income for the year	3,021,945	4,541,716
Items not affecting cash		
Provision for loan impairment, net	117,038	731,568
Depreciation	423,132	424,656
Gain on disposal of property, plant and equipment Interest income	(35,001)	(12.071.522)
Interest income  Interest expense	(13,711,020) 5,912,979	(12,971,523) 5,134,659
Impairment loss on available-for-sale investment securities	189,365	
Operating losses before changes in operating assets and		
liabilities	(4,081,562)	(2,138,924)
Changes in operating assets and liabilities		
(Increase) decrease in restricted fixed deposits	(2,698,062)	10,141,818
Increase in deposits held for regulatory purposes	(2,619,890)	(901,729)
Increase in loans and advances	(8,137,780)	(3,801,641)
Decrease (increase) in other assets	707,295	(349,462)
Increase in customer deposits	41,114,942	48,198,231
Increase (decrease) in other liabilities and accrued expenses	2,022,849	(1,750,194)
Cash generated from operations	26,307,792	49,398,099
Interest paid	(5,700,244)	(4,828,277)
Interest received	13,433,319	13,593,832
Income tax paid	(404,412)	(371,634)
Net cash from operating activities	33,636,455	57,792,020
Cash flows from investing activities		
Purchase of property, plant and equipment	(3,367,556)	(809,449)
Proceeds from sale of property, plant and equipment	35,001	_
Increase in investment securities	(23,855,592)	(44,149,083)
(Increase) decrease in fixed deposits	(113,401)	(119,999)
Net cash from (used in) investing activities	(27,301,548)	(45,078,531)
Cash flows used in financing activities	(1.200.500)	(02.4.7.60)
Dividends paid	(1,308,677)	(934,769)
Increase in cash and cash equivalents	5,026,230	11,778,720
Cash and cash equivalents, beginning of year	105,595,982	93,817,262
Cash and cash equivalents, end of year (note 22)	110,622,212	105,595,982

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### 1 Incorporation and principal activity

The Bank is a public company incorporated on August 29, 1985 under the laws of the Federation of St. Christopher and Nevis. It is licensed to conduct banking activities under the Banking Act of St. Christopher and Nevis of 1991.

In July 1998, the Bank's offshore activities and operations were transferred into a newly formed subsidiary company, Bank of Nevis International Limited which is licensed to carry on the business of Offshore Banking as contemplated by the Nevis Offshore Banking Ordinance No. 1 of 1996.

The Bank employed 44 persons during the year (2003: 38 employees). The registered office of the Bank is located on Main Street, Charlestown, Nevis.

The Bank's shares are listed on the Eastern Caribbean Securities Exchange (ECSE).

## 2 Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below:

## a) Basis of preparation

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards and under the historical cost convention, as modified by the revaluation of property and available-for-sale investment securities.

The preparation of financial statements in conformity with International Financial Reporting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results may differ from those estimates.

#### b) Basis of consolidation

The consolidated financial statements include the accounts of the company and its wholly-owned subsidiary, Bank of Nevis International Limited. A subsidiary is a company in which the Bank, directly or indirectly, has an interest of more than half of the voting rights or otherwise has power to exercise control over the operations.

### c) Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents consist of cash on hand, non-mandatory deposits with the Central Bank and other banks, unrestricted treasury bills, short-term funds and investments with original maturities of less than or equal to 90 days.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### 2 Significant accounting policies ... continued

#### d) Investment securities

Investment securities are classified into the following categories: held to maturity, originated debt and available-for-sale securities. Investments with fixed maturity where the bank has the positive intent and ability to hold them to maturity are classified as held-to-maturity. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or prices are classified as available-for-sale. Management determines the appropriate classification of its investments at the time of the purchase.

Investment securities are initially recognised at cost (which includes transaction costs). Originated debt and held-to-maturity investments are carried at amortised cost using the effective yield method, less any provision for impairment.

Available-for-sale securities are subsequently re-measured at fair value based on quoted bid prices. Equity and debt securities for which fair values cannot be measured reliably are recognised at cost or amortised cost respectively less any provision for impairment.

Unrealised gains and losses arising from changes in the fair value of securities classified as available-forsale are recognised in equity. When the securities are disposed of the related accumulated fair value adjustments are included in the income statement as gains and losses from investment securities. If a security is impaired, the difference between the security's original cost and its recoverable amount (for debt instruments) or its current fair value (for equity instruments) is recognised in the income statement.

An investment security is impaired if its carrying amount is greater than its estimated recoverable amount. The amount of the impairment loss for securities carried at amortised cost is calculated as the difference between the securities' carrying amount and the present value of expected future cash flows discounted at the financial instrument's original effective interest rates. By comparison, the recoverable amount of an instrument measured at fair value is the present value of expected future cash flows discounted at the current market rate of interest for a similar financial asset.

Interest earned whilst holding investment securities is reported as interest income. Dividends receivable are included separately in dividend income when a dividend is declared.

All purchases and sales of investment securities are recognised at trade date, which is the date the Bank commits to purchase or sell the asset.

#### e) Originated loans and provisions for loan impairment

Loans originated by the Bank by providing money directly to the borrower at draw down are categorised as originated loans and are carried at amortised cost which is defined as the fair value of cash consideration given to originate those loans as is determined by reference to market prices at origination date. Third party expenses, such as legal fees, incurred in securing a loan are treated as part of the cost of the transaction.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

#### 2 Significant accounting policies ... continued

### e) Originated loans and provisions for loan impairment ... continued

All loans and advances are recognised when cash is advanced to borrowers.

An allowance for loan impairment is established if there is objective evidence that the Bank will not be able to collect all amounts due according to the original contractual terms of loans. The amount of the allowance is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of loans.

The allowance for loan impairment also covers losses where there is objective evidence that probable losses are present in components of the loan portfolio at the balance sheet date. These have been estimated based upon historical patterns of losses in each component, the credit ratings allocated to the borrowers and reflecting the current economic climate in which the borrowers operate. The allowance for loan impairment is deducted in arriving at the balance sheet figure for loans and advances. When a loan is uncollectible, it is written off against the related provision for impairment. Subsequent recoveries are credited to the provision for loan impairment in the income statement.

Statutory and other regulatory loan loss reserve requirements that exceed these amounts are dealt with in the general banking reserve as an appropriation of retained earnings.

If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the release of the provision is credited as a reduction of the provision for loan impairment in the income statement.

#### f) Provisions

Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

#### g) Property, plant and equipment and depreciation

Property, plant and equipment are stated at historical cost or valuation, less accumulated depreciation. Depreciation is calculated on the straight-line method at rates estimated to write down the cost or valuation of such assets to their residual values over their estimated useful lives at the following annual rates:

Buildings	2.5%
Furniture and fixtures	15%
Equipment	15%
Computer equipment	20%
Motor vehicle	20%

Land is not depreciated.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

#### 2 Significant accounting policies ... continued

### g) Property, plant and equipment and depreciation ... continued

Property, plant and equipment are periodically reviewed for impairment. When the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on the disposal of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the income statement when the expenditure is incurred.

Revaluations of property are carried out every 3-5 years based on independent valuations.

#### h) Treasury shares

Where the Bank or its subsidiaries purchases the Bank's equity share capital, the consideration paid including any attributable transaction costs, net of income taxes, is shown as a deduction from shareholders' equity. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.

#### i) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Currently enacted tax rates are used in the determination of deferred income tax.

The principal temporary differences arise from the depreciation of property, plant and equipment and the revaluation of certain financial assets and liabilities.

Income tax payable on profits, based on the applicable tax law in each jurisdiction is recognised as an expense in the period in which profits arise. Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

Deferred tax related to fair value re-measurements of available-for-sale investments which are charged or credited directly to equity, is also credited or charged directly to equity and is subsequently recognised in the income statement together with the deferred gain or loss.

## j) Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by shareholders. Dividends for the year which are approved after the balance sheet date, are noted as a subsequent event.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### 2 Significant accounting policies ... continued

### k) Interest income and expense

Interest income and expense are recognised in the income statement on an accruals basis using the effective yield method. Interest income includes coupons earned on fixed income investments and discounts or premiums on treasury bills.

#### 1) Fees and commissions income

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan origination fees for loans which are probable of being drawn down, are deferred (together with related direct costs) and recognised as an adjustment to the effective yield on the loan. Commission and fees arising from negotiating, or participating in the negotiation of a transaction for a third party, such as the acquisition of shares or other securities are recognised on completion of the underlying transaction.

## m) Foreign currency translation

Items included in the financial statements of Bank of Nevis International Limited are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity ("the measurement currency"). The consolidated financial statements are presented in Eastern Caribbean dollars which is the measurement currency of the parent.

Income statements and cash flows are translated into the Group's reporting currency at average exchange rates for the year and their balance sheets are translated at the exchange rates ruling at the year end.

Foreign currency transactions are translated into the measurement currency at the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

#### n) Pension costs

The Bank's contributions to the defined contribution pension plan are charged to the statement of income in the period to which the contributions relate.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### 3 Financial risk management

#### a) Strategy in using financial instruments

By its nature the Bank's activities are principally related to the use of financial instruments. The Bank accepts deposits from customers at both fixed and floating rates and for various periods and seeks to earn above average interest margins by investing these funds in high quality assets. The Bank seeks to increase these margins by consolidating short-term funds and lending for longer periods at higher rates whilst maintaining sufficient liquidity to meet all claims that might fall due.

The Bank also seeks to raise its interest margins by obtaining above average margins, net of provisions, through lending to commercial and retail borrowers with a range of credit standing.

Financial assets of the Bank include cash and deposits with other banks, treasury bills, investments, interest receivable and loans and advances. Financial liabilities of the Bank include customers' deposits, certain other liabilities and interest payable.

#### b) Credit risk

Cash deposits with other banks and short-term investments are placed with reputable regional and international financial institutions and Governments.

The Bank takes on exposure to credit risk which is the risk that a counterparty will be unable to pay amounts in full when due. The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review. Limits on the level of credit risk by product, industry sector and by country are approved by management.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed in part by obtaining collateral and corporate and personal guarantees.

#### **Credit related commitments**

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, overdraft facilities or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss. However, the likely amount of loss, though not easy to quantify, is considerably less than the total unused commitments, since most commitments to extend credit are contingent upon customers maintaining specific credit standards. While there is some credit risk associated with the remainder of commitments, the risk is viewed as modest, since it results from the possibility of unused portions of authorized loans and advances being drawn by the customer and, second, from these drawings subsequently not being repaid as due. The total outstanding contractual amount of commitments to extend credit may not necessarily represent future cash requirements specifically in the case of advances, but usually tend to result in such, in the case of loans.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

## 3 Financial risk management...continued

Commercial letters of credit, which are written undertakings by the bank on behalf of a customer authorizing a third party to draw drafts on the bank up to a stipulated amount under specific terms and conditions are collateralised and therefore carry less risk than direct borrowing.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

# 3 Financial risk management...continued

# Geographical concentration of assets, liabilities and off balance sheet items

	Total assets	%	Total liabilities \$	%	Interest and other operating income \$	%	Credit commitments	%	Capital expenditure \$	%
As at June 30, 2004										
St. Christopher and Nevis	147,849,480	45	121,544,461	40	10,980,983	68	6,383,807	100	3,367,556	100
United States of America and Canada	173,918,048	53	177,328,487	59	4,918,351	31	_	_	_	_
Other Caribbean states	2,449,621	1	975,169	_	188,989	1	_	_	_	_
Europe	2,172,584	1	2,407,929	1	35,116					
	326,389,733	100	302,256,046	100	16,123,439	100	6,383,807	100	3,367,556	100
As at June 30, 2003										
St. Christopher and Nevis	110,203,809	39	77,918,344	30	10,066,849	66	2,623,421	93	809,449	100
United States of America and Canada	166,420,348	59	180,919,779	70	4,997,705	33	202,118	7	_	_
Other Caribbean states	3,295,176	1	_	_	210,776	1	_	_	_	_
Europe	3,192,230	1								
	283,111,563	100	258,838,123	100	15,275,330	100	2,825,539	100	809,449	100

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

#### **3** Financial risk management...continued

#### Geographical concentration of assets, liabilities and off balance sheet items...cont'd

The Bank's exposure to credit risk is concentrated as detailed above. St. Christopher and Nevis is the home country of the Bank. In the above countries, the predominant activity is corporate banking services.

As one of the largest banks in St. Christopher and Nevis, the Bank accounts for a significant share of credit exposure to many sectors of the economy. However, credit risk is spread over a diversity of personal and commercial customers.

With the exception of St. Christopher and Nevis, and the United States of America and Canada, no other individual country contributed more than 10% of consolidated income or assets.

Capital expenditure is shown by the geographical area in which the buildings and equipment are located.

Geographic sector risk concentrations within the customer loan portfolio are as follows:

	2004	2004	<b>2003</b>	2003
	\$	%	\$	%
St. Christopher and Nevis	72,543,515	99	61,836,161	94
United States of America and Canada	31,838	1	4,231,947	6
	72,575,353	100	66,068,108	100

Economic sector risk concentrations within the customer loan portfolio were as follows:

	2004 \$	2004 %	<b>2003</b> \$	2003 %
Tourism	1,860,994	3	1,914,084	3
Government bodies	7,170,171	10	2,098,156	3
Manufacturing	506,054	1	301,006	1
Agricultural	90,256	_	98,024	_
Commercial and personal	52,460,738	72	53,745,579	81
Other	10,487,140	14	7,911,259	12
	72,575,353	100	66,068,108	100

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### **3** Financial risk management...continued

#### c) Interest rate risk

The bank advances loans and receives deposits as a part of its normal course of business from both related and third parties. The interest rates on loans generally attract interest based on market rates. Investment securities and customer deposits generally attract fixed interest rates. The company mitigates its interest rate risk by matching the maturity periods of its assets and liabilities.

2004

	2004	2003
Loans and advances		
Demand loans	10.18%	13.0%
Discount loans	14.0%	13.8%
Mortgage loans	10.05%	9.31%
Overdrafts	8.09%	11.1%
Investment securities		
Government treasury bills	6.3%	6.8%
Investment securities, fixed deposits and other investments	5.9%	6.6%
Fixed rate bonds	4.0%	11.2%
<b>Customer deposits</b>		
Demand deposits	0.68%	0.56%
Savings deposits	2.97%	3.21%
Time deposits	4.94%	5.73%

#### d) Currency risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. Management sets limits on the level of exposure by currency and in total for both overnight and intra-day positions.

Substantially all of the bank's transactions and assets and liabilities are denominated in Eastern Caribbean dollars or United States dollars. Therefore, the bank has no significant exposure to currency risk.

#### e) Liquidity risk

The bank is exposed to daily calls on its available cash resources from overnight deposits, current accounts and maturing deposits. Management sets limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of interbank and other borrowing facilities that should be in place to cover withdrawals at unexpected levels of demand.

The table below analyses assets and liabilities of the bank into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### 3 Financial risk management...continued

### Maturities of assets and liabilities, June 30, 2004

	Up to 1 year	1-5 years	Over 5 years	Total
Assets				
Cash and due from other banks	97,936,994	_	_	97,936,994
Treasury bills	32,240,183	_	_	32,240,183
Investment securities	19,429,891	55,520,079	41,432,702	116,382,672
Loans and advances	21,372,557	43,027,264	5,757,171	70,156,992
Other assets	1,252,731	_	_	1,252,731
Property, plant and equipment		_	8,420,161	8,420,161
	172,232,356	98,547,343	55,610,034	326,389,733
Liabilities				
Customer deposits	286,474,578	8,708,760	_	295,183,338
Other liabilities and accrued expenses	6,333,876	_	_	6,333,876
Provision for income tax	252,825	406.007	_	252,825
Deferred tax		486,007	_	486,007
	293,061,279	9,194,767	_	302,256,046
Net liquidity gap, June 30, 2004	(120,828,923)	89,352,576	55,610,034	24,133,687
Maturities of assets and liabilities, June 30, 2003				
Total assets	130,648,569	112,664,644	39,798,350	283,111,563
Total liabilities	256,414,294	2,423,829		258,838,123
Net liquidity gap, June 30, 2003	(125,765,725)	110,240,815	39,798,350	24,273,440

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Bank. It is unusual for banks to be ever completely matched since business transacted is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but also increases the risk of losses.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Bank and its exposure to changes in interest rates and exchange rates.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### **3** Financial risk management...continued

### f) Fair value

	Carrying value		F	air value
	2004	2003	2004	2003
	\$	\$	\$	\$
Financial assets				
Cash and due from other banks	97,936,994	104,675,485	97,936,994	104,675,485
Treasury bills	32,240,183	15,040,886	32,240,183	15,040,886
Loans and advances to customers	70,156,992	62,086,690	70,156,992	62,086,690
Investment securities	116,382,672	93,872,739	116,382,672	93,872,739
Other assets	1,252,731	1,960,026	1,252,731	1,960,026
	317,969,572	277,635,826	317,969,572	277,635,826
				_
Financial liabilities				
Customers' deposits	295,183,338	253,455,661	295,183,338	253,455,661
Other liabilities and accrued expenses	6,333,876	4,311,027	6,333,876	4,311,027
	301,517,214	257,766,688	301,517,214	257,766,688

The following methods and assumptions have been used to estimate the fair value of each class of financial instruments for which it is practical to estimate a value:

#### • Short-term financial assets and liabilities

The carrying value of these assets and liabilities is a reasonable estimate of their fair value because of the short maturity of these instruments. Short-term financial assets are comprised of cash resources and short-term investments, fixed deposits, interest receivable and other assets. Short-term financial liabilities are comprised of interest payable and certain other liabilities.

#### • Investment securities

Fair value is based on quoted market values.

#### • Loans and advances

These assets result from transactions conducted in the normal course of business and their values are not adversely affected by unusual terms. The inherent rates of interest in the portfolio approximate market conditions and yield discounted cash flow values which are substantially in accordance with financial statement amounts.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### **3 Financial risk management...**continued

### • Customers' deposits

The fair value of items with no stated maturity are assumed to be equal to their carrying values. Deposits with fixed rate characteristics are at rates which are not significantly different from current rates and are assumed to have discounted cash flow values which approximate carrying values.

#### 4 Cash and due from other banks

	2004 \$	2003 \$
Cash on hand	1,527,730	1,087,491
Balances with Eastern Caribbean Central Bank (ECCB) other than mandatory deposits	849,365	213,759
Cash and current accounts with other banks	33,363,340	62,933,986
Fixed deposits	2,219,690	3,091,357
Cheques in the course of collection	648,089	737,594
Short-term marketable securities	41,035,873	23,766,795
Included in cash and cash equivalents (note 22)	79,644,087	91,830,982
Mandatory reserve deposits with the ECCB	8,246,417	5,626,527
Restricted fixed deposits	8,121,995	5,423,933
Fixed deposit	1,733,400	1,619,999
	97,745,899	104,501,441
Interest receivable	191,095	174,044
	97,936,994	104,675,485

Commercial banks doing banking business in member states of the OECS are required to maintain a non-interest-bearing reserve with the ECCB equivalent to 6% of their total deposit liabilities (excluding inter-bank deposits, denominated deposits and foreign currencies). This reserve deposit is not available for use in the Bank's day-to-day operations, and is non-interest bearing.

The fixed deposit of \$1,733,400 is a certificate of deposit held at the Grenada Co-operative Bank and accrues interest at 5% (2003: 7%) per annum. The restricted fixed deposits comprise deposits held with Bank of America of \$269,490 (2003: \$269,490) and \$2,694,900 bearing interest of 1.05% and 1% per annum respectively; a deposit held with Caribbean Credit Card Corporation of \$2,462,705 (2003: \$2,459,543) bearing interest of 4% (2003: 4%) per annum; and a deposit with ABN AMRO of \$2,694,900, which is not interest-bearing. These deposits are not available for use in the company's day-to-day operations.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

5	Treasury	hills
J	II Casui v	MILLO

Treasury bins	Nominal Value 2004 \$	Cost 2004 \$	Nominal Value 2003 \$	Cost 2003 \$
Treasury bills – Government of Saint Christopher and Nevis, maturing August 4, 2004 with interest rate of 6.5%.	23,500,000	23,118,125	11,000,000	10,821,250
Treasury bills – Nevis Island Government maturing July 27, 2004 with interest rate of 7%.	8,000,000	7,860,000	3,000,000	2,943,750
Included in cash and cash equivalents (note 22)	31,500,000	30,978,125	14,000,000	13,765,000
Treasury bill – Nevis Island Government maturing July 27, 2004 with interest rate of 7%	1,017,813	1,000,000	1,018,839	1,000,000
	32,517,813	31,978,125	15,018,839	14,765,000
Interest receivable		262,058		275,886
	32,517,813	32,240,183	15,018,839	15,040,886

The treasury bill with nominal value \$1,017,813 and cost \$1,000,000 acts as a statutory deposit with the Nevis Island Government and is not available to finance the bank's day to day operations.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

6	Investment securities	2004 \$	2003 \$
	Originated debt		
	Taurus Services Limited		
	Fixed rate bond bearing interest at 10.125%	3,187,797	3,013,445
	Government of Saint Christopher and Nevis		
	Fixed rate bond bearing interest at 7.5%	5,000,000	5,000,000
	Caribbean Credit Card Corporation Limited		
	Unsecured loan bearing interest at a rate of 10%, with no specific		
	terms of repayment.	150,000	150,000
	Eastern Caribbean Home Mortgage Bank		
	Long-term bond bearing interest at 6%	100,000	100,000
	Total investment securities – originated debt	8,437,797	8,263,445
	Available for sale		
	Debt securities:		
	- unquoted, at amortised cost	2,327,813	3,119,700
	- quoted, at market value	103,943,302	80,957,350
	Equity securities at market value	531,606	425,643
	Total investment securities – available for sale	106,613,356	84,502,693
	Interest receivable	1,331,519	1,106,601
	Total investment securities	116,382,672	93,872,739

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

## 6 Investment securities...continued

		Originated debt \$	Available for sale \$	Total \$	
	Balance as of June 30, 2003 Additions	8,263,445 174,352	84,502,693 55,849,413	92,766,138 56,023,765	
	Disposals (sale and redemption) Loss from change in fair value, net Impairment loss	 	(32,145,557) (1,403,828) (189,365)	(32,145,557) (1,403,828) (189,365)	
	Balance as of June 30, 2004	8,437,797	106,613,356	115,051,153	
	Gains less losses from investment secur	rities comprise:			
				2004 \$	<b>2003</b> \$
	Net realised gains (losses) from disposa financial assets	al of available-for-s	sale 	(72,326)	702,272
7	Loans and advances			2004 \$	2003 \$
	Reducing balance loans Overdrafts Discount loans Credit card advances Interest receivable		_	59,751,901 11,089,378 290,563 1,051,073 392,438	54,515,670 9,528,877 1,138,693 541,990 342,878
				72,575,353	66,068,108
	Less: Allowance for loan impairment		- -	(2,418,361) 70,156,992	(3,981,418) 62,086,690

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

## 7 Loans and advances ... continued

8

Allowance for loan impairment	2004 \$	2003 \$
The movement in allowance for loan impairment is as follows:	·	·
Balance, beginning of year	3,981,418	4,463,223
Provision for loan impairment	309,694	731,568
Recoveries during the year	(192,656)	_
Loans and advances written off during the year as uncollectible	(1,680,095)	(1,213,373)
Balance, end of year	2,418,361	3,981,418
Other assets	2004 \$	2003 \$
Due from merchant processor	2,128,947	2,128,947
Restricted funds	, , <u> </u>	1,376,447
Items in-transit	854,785	318,200
Other receivables	117,720	133,391
Prepayments	191,583	30,282
Credit card and stationery stock	50,124	53,993
Miscellaneous	38,519	47,713
	3,381,678	4,088,973
Less: Provision for amounts due from merchant processor	(2,128,947)	(2,128,947)
	1,252,731	1,960,026

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

# 9 Property, plant and equipment

	Land \$	Buildings \$	Furniture & fixtures \$	Equipment \$	Computer equipment	Motor vehicle \$	Total \$
At 1 July 2002 Cost Accumulated depreciation	600,000	2,924,414 (463,753)	562,974 (403,591)	360,387 (186,511)	1,119,296 (944,948)	55,000 (44,000)	5,622,071 (2,042,803)
Net book amount	600,000	2,460,661	159,383	173,876	174,348	11,000	3,579,268
Year ended 30 June 2003 Opening net book amount Additions Revaluation adjustment Disposals	600,000 163,752 1,508,248	2,460,661 27,407 (534,122)	159,383 27,526	173,876 19,301 –	174,348 571,462	11,000	3,579,268 809,448 974,126
Depreciation charge Revaluation adjustment	_ _	(73,797) 537,551	(55,846)	(58,282)	(225,731)	(11,000)	(424,656) 537,551
Closing net book amount	2,272,000	2,417,700	131,063	134,895	520,079	_	5,475,737
At 30 June 2003 Cost Accumulated depreciation	2,272,000	2,417,700	590,500 (459,437)	379,688 (244,793)	1,690,758 (1,170,679)	55,000 (55,000)	7,405,646 (1,929,909)
Net book amount	2,272,000	2,417,700	131,063	134,895	520,079	_	5,475,737

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

## 9 Property, plant and equipment... continued

			Furniture &		Computor	Motor	
	Land \$	Buildings \$	fixtures \$	Equipment \$	Computer equipment \$	vehicle \$	Total \$
Year ended 30 June 2004	2 272 000	2 417 700	121.062	124.005	520,070		5 475 727
Opening net book amount Additions Disposals Writeback of depreciation	2,272,000 1,487,086 -	2,417,700 1,239,166 –	131,063 47,728 –	134,895 176,728 -	520,079 333,848 -	83,000 (55,000)	5,475,737 3,367,556 (55,000)
charge Depreciation charge		(68,677)	(60,390)	(63,229)	(214,236)	55,000 (16,600)	55,000 (423,132)
Closing net book amount	3,759,086	3,588,189	118,401	248,394	639,691	66,400	8,420,161
At 30 June 2004 Cost Accumulated depreciation	3,759,086	3,656,866 (68,677)	638,228 (519,827)	556,416 (308,022)	2,024,606 (1,384,915)	83,000 (16,600)	10,718,202 (2,298,041)
Net book amount	3,759,086	3,588,189	118,401	248,394	639,691	66,400	8,420,161

The land and buildings were revalued at open market value effective July 22, 2003 by an independent valuer. The surplus on revaluation at that date was taken to the revaluation surplus account (note 14).

The following is the historical cost carrying amount of land and buildings carried at revalued amounts as of June 30, 2004:

	Land	Buildings	Total
	\$	\$	\$
Cost	382,279	2,758,340	3,140,619
Accumulated Depreciation		(538,791)	(538,791)
Net book values	382,279	2,219,549	2,601,828

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

10	Customer deposits		
10	Customer deposits	2004	2003
		\$	\$
	Current accounts	157,374,767	163,583,550
	Time deposits	93,074,653	57,697,823
	Savings accounts	41,854,168	30,218,773
	Merchant reserve accounts	985,694	674,194
	Interest payable	1,894,056	1,681,321
		295,183,338	253,855,661
11	Other liabilities and accrued expenses	2004	2003
		\$	\$
	Thomas in Annualt	2 007 900	1 027 226
	Items-in-transit Accounts payable and accrued expenses	3,997,800 1,765,242	1,937,336 1,856,631
	Manager's cheques	380,725	364,572
	Government stamp duty	190,109	152,488
		6,333,876	4,311,027
12	Taxation		
		2004	2003
		\$	\$
	Deferred income tax	145 226	145 226
	Balance, beginning of year Current tax expense	145,326 100,847	145,326
	Deferred tax on revaluation of available for sale investments	239,834	_
	Deterred tax on revaluation of available for sale investments	257,054	
	Balance, at end of year	486,007	145,326
	Income tax payable		
	Income tax payable, beginning of year	526,109	712,751
	Payments made during year	(404,412)	(371,634)
	Current tax expense	66,349	183,014
	Prior year tax expense	64,779	1,978
	Income tax payable, end of year	252,825	526,109

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

(			
12	Taxation continued	2004	2003
		\$	\$
	Income tax expense		
	Operating income for the year	3,021,945	4,541,716
	Income tax expense at standard rate of 35% (2003: 37%)	1,057,681	1,680,435
	Non-deductible expenses	67,771	17,125
	Withholding tax	15,200	13,867
	Untaxed interest income	(402,480)	(264,813)
	Effect of lower tax rate in subsidiary company	(804,167)	(1,252,248)
	Deferred tax effect of revaluation of depreciable assets	_	1,269
	Prior year income tax adjustment	64,779	1,978
	Deferred tax over (under) provided	(4,598)	(12,621)
	Effect of losses carried forward	237,789	
	Actual income tax expense	231,975	184,992
13	Share capital		
		2004 \$	2003 \$
	Authorised share capital		
	10,000,000 shares of \$1 each	10,000,000	10,000,000
	Issued and fully paid		
	7,478,150 shares of \$1 each	7,478,150	7,478,150
14	Revaluation reserves (deficit)		
		2004	2003
		\$	\$
	Balance, beginning of year	1,564,016	(2,513,742)
	(Depreciation) appreciation in market value of investment securities,	1,504,010	(2,313,742)
	net of tax and transfers to income	(1,621,046)	2,566,081
	Revaluation of land and building	(1,021,070)	1,511,677
	Termination of fund and outlaing		1,511,077
	Balance, end of year	(57,030)	1,564,016

An independent valuation of land and buildings was conducted in July 2003 (see note 9).

Represented by revaluation reserves attributable to:

Available for sale investments

Property

(22,616)

1,586,632

1,564,016

(1,643,662)

1,586,632

(57,030)

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

#### 15 Reserve fund

Section 14 (1) of the Saint Christopher and Nevis Banking Act No. 6 of 1991 provides that not less than 20% of each year's net earnings shall be set aside to a reserve fund whenever the fund is less than the paid-up capital of the Bank.

Section 23 (1) of the Nevis Offshore Banking Ordinance 1996 provides that the Bank is to maintain a reserve fund and shall out of its net profits of each year and before any dividend is paid, transfer to the said fund a sum equal to not less than 25% of those profits whenever the amount of the reserve fund is less than the paid up capital of the Bank.

## 16 Other operating income

<b>2004</b> \$	<b>2003</b> \$
1,520,130	1,309,776
528,099	591,320
361,653	325,798
14,000	12,000
53,389	37,413
134	27,500
2,477,405	2,303,807
	\$ 1,520,130 528,099 361,653 14,000 53,389 134

### 17 Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

A number of banking transactions were entered into with related parties in the normal course of business. These include loans, deposits and other transactions. These transactions were carried out on commercial terms and at market rates.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### 17 Related party transactions ... continued

The volumes of related party transactions, outstanding balances at the year end and related expenses and income for the year are as follows:

	2004 \$	<b>2003</b> \$
Loans to Directors		
Loans outstanding at beginning of year	4,074,621	4,369,999
Loans issued during the year	515,000	196,064
Loans repayment during the year	(805,758)	(491,442)
Loans outstanding at end of year	3,783,863	4,074,621

Interest income earned on directors' loans and advances during the year is \$300,337 (2003: \$373,418). Interest earned on directors' loans ranges from 6.5% to 11%.

	2004 \$	2003 \$
Deposits by Directors	Ψ	Ψ
Deposits at beginning of year	4,937,192	3,912,147
Deposits received during the year	8,835,976	269,474
Deposits repaid during the year	(363,346)	(244,428)
Deposits at end of year	13,409,822	3,937,193

Interest expense paid on directors' deposits during the year is \$442,524 (2003: \$427,695). Interest paid on directors' deposits ranges from 2% to 8%.

Legal fees paid on normal commercial terms to R. L. Kawaja and Associates, a law firm controlled by the Chairman amounted to \$100,816 (2003: \$161,421).

## 18 Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the year.

	2004 \$	<b>2003</b> \$
Net profit attributable to shareholders Weighted average number of ordinary shares in issue	2,789,970 7,478,150	4,356,724 7,478,150
Basic and diluted earnings per share	0.37	0.58

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

## 19 Pension liability

In 2003 the Bank introduced a defined contribution pension scheme for its employees. Total contributions made by the Bank in 2003 amounted to \$117,456. Following the introduction of the scheme, the prior year provision for past service required adjustment based on calculations as determined by the new scheme rules. The credit of \$197,021 was therefore accounted for in the income statement during 2003.

	2004 \$	<b>2003</b> \$
Pension provision, beginning of year	_	554,106
Provision during the year	_	108,814
Write back of provision	_	(197,021)
Amounts paid to pension scheme		(465,899)
Pension provision, end of year		

Contributions to the pension scheme for the year ended June 30, 2004 amounted to \$80,682 (2003: \$117,456).

### 20 Contingencies and commitments

#### **Pending litigation**

The previously reported lawsuit against Quantum Group Ltd. (a customer) and the Bank was heard in October 2002. Judgement was entered against the Bank on July 11, 2003, and the estimated liability of US\$27,000 was accrued for. The plaintiff has appealed and the Bank filed a Counter Notice of Appeal. The appeal is pending.

A customer, Capital Resources Limited, has commenced an action against the Bank to recover a deposit which they claim the Bank is holding in their name. These funds were frozen by a local court order and a further court order was issued in the United States which resulted in the equivalent funds being deducted from the Bank's account in the United States. The Bank holds the position that the funds deducted from the Bank's account in the United States represent a repayment of Capital Resources' deposit funds. The High Court in Nevis granted a stay of proceedings pending determination in the United States of the right of the claimants to the funds in issue. However, the claimant has indicated their intentions to appeal, hence the outcome of this contingency is not presently determinable.

The Bank is a defendant in a lawsuit brought by the Nevis Central Company Limited for specific performance of a contract for the purchase of real estate in the sum of US\$1 million. The Bank disputes the claim on the grounds that it did not enter into any purchase agreement. The matter is set for trial in late 2004 or early 2005. The outcome is not presently determinable

#### **Contractual dispute**

Subsequent to the year end, a prospective credit card processor has written to the Bank requesting payment of US\$85,000 as compensation for early termination of its contract with the Bank. The Bank is refuting the amount of the claim. The ultimate outcome of this dispute is not presently determinable.

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### 20 Contingencies and commitments ... continued

#### **Credit related commitments**

The following table indicates the contractual amounts of the Bank's off-balance sheet financial instruments that commit it to extend credit to customers:

	2004 \$	2003 \$
Undrawn commitments to extend advances Commercial letter of credit	6,383,807	2,623,421 202,118
	6,383,807	2,825,539

#### 21 Dividends

The financial statements reflect a dividend of \$1,308,677 for the year ended June 30, 2003 which was approved at the seventeenth Annual General Meeting held on January 8, 2004 and paid subsequently.

A dividend in respect of 2004 of EC\$0.175 per share (2003 actual dividend EC\$0.175 per share) amounting to a total of EC\$1,308,677 (2003 actual EC\$1,308,677) is proposed. The financial statements for the year ended June 30, 2004 do not reflect this proposed dividend which, if ratified, will be accounted for in equity as an appropriation of retained earnings in the year ending June 30, 2005.

### 22 Cash and cash equivalents

	2004 \$	2003 \$
Cash and due from other banks (note 4) Treasury bills (note 5)	banks (note 4) 79,644,087 30,978,125	91,830,982 13,765,000
	110,622,212	105,595,982

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

### 23 General and administrative expenses

General and administrative expenses		
	2004	2003
	\$	\$
Salaries and related costs	2,672,285	1,960,195
Credit card processing expense	350,290	270,235
Professional fees	297,784	354,811
Credit card start up expense	282,656	110,915
Stationery and supplies	228,841	235,816
Advertisement and promotion	189,540	140,958
Telephone, telex and cables	167,923	130,669
Travel and entertainment	165,349	99,996
Legal fees	147,218	256,622
Credit card chargeback loss	146,242	657
Insurance expense	130,499	91,348
Equipment repairs	108,121	94,953
Utilities	89,413	77,885
Subscriptions and fees	84,906	48,368
Repairs and maintenance	75,749	54,452
Taxes and licences	66,354	61,180
Printing costs	49,144	50,723
Stamps and postage	48,486	62,351
Miscellaneous expenses	44,692	35,202
Rent	44,228	_
ECSE fees and expenses	30,118	49,841
Cleaning	20,600	16,410
Provision for lawsuit	13,475	110,773
Secretarial	12,234	12,234
Security services	9,071	2,631
Cash shorts	2,848	2,415
Gain on disposal of assets	(35,001)	_
Provision for amounts due from merchant processor	<u> </u>	53,071
Strategic planning	_	33,776
Operational (recoveries) losses		(188,643)
	5,443,065	4,229,844

Notes to Consolidated Financial Statements **June 30, 2004** 

(expressed in Eastern Caribbean dollars)

## 24 Comparative figures

Certain items in the balance sheet and statement of income have been classified differently in order to achieve a clearer or more appropriate presentation. The comparative figures have been similarly reformatted and reclassified in order to achieve comparability with the current period. The items which have been reclassified are as follows:

- Items in-transit of \$318,200 have been reclassified from other liabilities to other assets;
- Financial assets totalling \$2,221,460 were reclassified from originated debt to available for sale (unquoted) investment securities.
- Financial assets totalling \$500,040 were reclassified from available-for-sale (unquoted) to available-for-sale (quoted) following the listing of the investment on the ECSE.
- Credit card start-up expense of \$110,915 and credit card chargeback loss of \$657 has been reclassified from credit card processing expense.
- Interest receivable of \$174,044, \$275,886 and \$1,106,601 has been reclassified to cash and due from other banks, treasury bills and investment securities respectively.