

# Annual Report 2012

## staying resilient

through tough economic times'

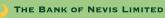


## VISION

To be the Preferred Financial Institution in the Markets we serve.

## MISSION

To be a Profitable and Compliant Financial Institution, proactive in exceeding our stakeholders' expectations, with a committed and empowered team.



## **CORE VALUES**

#### **OUR CUSTOMERS**

We will build relationships with our customers by meeting our commitments, exceeding service requirements whenever possible, providing good values, responding in a timely manner to their needs and being innovative in helping them to realize their financial goals.

#### **OUR COLLEAGUES**

We will provide a working environment of fairness, equity and transparency which facilitates trust, respect and team work and afford all staff opportunities for meaningful, challenging and rewarding work.

#### **OUR SHAREHOLDERS**

We will achieve consistent growth and profitability over a long term with returns that result in increasing shareholder value.

#### **OUR SUPPLIERS**

We will treat suppliers fairly and forthrightly and fully live up to our agreements.

#### **OUR COMMUNITIES**

We will be good corporate citizens, respected and recognized as much for our integrity, commitment, insight and progressiveness, as for financial success. We will take an active interest in the communities in which we serve.

#### **OUR WORK**

Integrity – We value integrity in our employees, in our relationships with our customers and in our business practices. We believe in conducting business and maintaining all relationships with the highest ethical standards.

Respect - We recognize and appreciate the uniqueness of each individual. We are driven by shared goals and expectations and respect each other in our daily interactions.

#### SERVICE EXCELLENCE

We take pride in delivering superior service that consistently exceeds expectations. We are committed to providing personalized, relationship oriented service that our customers value.

### **OPEN COMMUNICATION LINES**

We foster open communication throughout the organization. We support healthy debate and personal participation. Employee, customer and shareholder feedback are critical to our development.

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## **NOTICE OF MEETING**

Notice is hereby given that the Twenty Sixth Annual General Meeting of The Bank of Nevis Limited (the 'Company') will be held at Occasions located on the Pinneys By-pass Road, Nevis on Friday, April 12, 2013 at 5:30 p.m.

## AGENDA

- 1. To approve the Minutes of the twenty-fifth Annual General Meeting held on March 29, 2012.
- 2. To receive the report of the Board of Directors.
- 3. To receive the report of the Auditors.
- 4. To receive and consider the accounts for the year ended June 30, 2012.
- 5. To elect two non-independent directors; Rawlinson Isaac and Janice Daniel-Hodge retire by rotation, and being eligible, offer themselves for re-election.
- 6. To declare a dividend of 10 cents per share.
- 7. To appoint auditors for the year ending June 30, 2013. Deloitte and Touche/PKF, Chartered Accountants, retire and being eligible, offer themselves for reappointment.
- 8. Any other business.

BY ORDER OF THE BOARD

AIANDRA E. KNIGHTS (MS.) Secretary

## NOTICE OF MEETING ... cont'd

## NOTES

- 1. Votes at meetings of shareholders may be given either personally or by proxy or, in the case of a shareholder who is a body corporate or association, by an individual authorised by a resolution of the directors or governing body of that body corporate or association to represent it at meetings of shareholders of the Company.
- 2. A shareholder who is entitled to vote at a meeting of shareholders may by means of a proxy appoint a proxy holder, or one or more alternate proxy holders, none of whom need be shareholders, to attend and act at the meeting or any adjournment thereof, in the manner and to the extent authorized by the proxy and with the authority conferred by the proxy. A corporation being a member of the company may appoint as a proxy one of its officers or any other person though not a member of the Company.
- 3. A proxy is valid only at the meeting in respect of which it is given or any adjournment of that meeting.
- 4. No person not being a retiring director shall, unless recommended by the directors for election, be eligible for election to the office of Director at any General Meeting unless he, or some other member intending to propose him has, at least seven clear days before the meeting, left at the office a notice in writing, duly signed, specifying his candidature for the office, and the intention of such member to propose him.
- 5. In proposing candidates for nomination to directorship generally, shareholders are asked to have regard to the following subsections of the *Banking Act, No. 4 of 2004 of the laws of St. Christopher and Nevis:* 
  - 26. (1) Every person who is, or is likely to be a director, significant shareholder, or manager of the licensed financial institution shall be a fit and proper person to hold the particular position which he holds or is likely to hold.
    - (2) In determining whether a person is a fit and proper person to hold any particular position, regard shall be had to
      - a) that person's probity, competence and soundness of judgment for fulfilling the responsibilities of that position;
      - b) the diligence with which that person is fulfilling or likely to fulfill the responsibilities of that position; and
      - c) whether the interest of depositors or potential depositors of the licensed financial institution are, or are likely to be, in any way threatened by that person holding that position.

## **CORPORATE INFORMATION**

### **BOARD OF DIRECTORS**

**Rawlinson Isaac** (*Chairman*) *Financial Consultant* 

**Richard Lupinacci Sr.** *Hotelier* 

Janice Daniel-Hodge Businesswoman

Sonya Parry Solicitor

Vernel Powell Businessman

**Dr. Telbert Glasgow** Engineer

**Hon. David Straz Jr.** *Ambassador at Large Honorary Counsul of the Republic of Liberia* 

C. Steve Wrensford Businessman

### SECRETARY

Aiandra E. Knights

## **REGISTERED OFFICE**

Bank of Nevis Building Main Street, Charlestown Nevis, West Indies

### **AUDITORS**

Deloitte & Touche The Phoenix Centre George Street Belleville, St. Michael Barbados

PKF Independence House North Independence Square Basseterre St. Kitts

### **IN-HOUSE COUNSEL**

Aiandra E. Knights, LL.B (Hons.) UWI, LEC General Counsel

### **SUBSIDIARIES**

Bank of Nevis International Limited Bank of Nevis International Fund Limited Bank of Nevis International Fund Managers Limited Bank of Nevis Mutual Fund Limited Bank of Nevis Fund Managers Limited

### **CORRESPONDENT BANKS**

Antigua & Barbuda Barbados Canada

St. Kitts & Nevis

St. Lucia St. Maarten St. Vincent & the Grenadines United Kingdom

United States

Antigua Commercial Bank Republic Bank (Barbados) Ltd Royal Bank of Canada Bank of America **SKNA** National Bank **CIBC/First** Caribbean **International Bank** Royal Bank of Canada Bank of St. Lucia Windward Island Bank Bank of St. Vincent and the Grenadines Ltd. The Royal Bank of Scotland Lloyds TSB Bank PLC Bank of America Deutsche Bank Trust Company Americas

### **INVESTMENT BROKERS**

First Citizens Investment Services Ltd. MorganStanley SmithBarney

### **BOARD COMMITTEES**

Audit Building Credit Customer Service and Marketing Human Resource Investment Risk Management

## **BOARD OF DIRECTORS**



Term of Office Shareholding 3 years 43,250

### **RAWLINSON ISAAC (Chairman)**

Mr. Rawlinson A. Isaac has a long and distinguished career in Banking spanning 30 years. He holds a BA (Hons.) in Accounting, an MBA in Finance and a Diploma in Trust and Estate Practice. He is a Fellow of the Chartered Institute of Bankers, Fellow of the Association of International Associates, Fellow of the Institute of Financial Accountants and a Fellow of the Chartered Management Institute.

Mr. Isaac previously served as a director of The Bank of Nevis Limited from 1992-2008. He also served as General Manager of the Bank from 1991-2006.

He has served on the following Boards: Caribbean Credit Card Corporation Ltd, Eastern Caribbean Home Mortgage Bank, Eastern Caribbean Securities Exchange, West Indies Power (Nevis) Ltd.

Mr. Isaac is pursuing a DBA in Banking and Finance and owns a Consulting Practice.



Term of OfficeShareholding27 years64,912

### **RICHARD LUPINACCI SR.**

Mr. Lupinacci Sr. has been involved in commercial and international banking since 1963. In 1968, he took up residence in the Federation of St. Kitts and Nevis where he became actively involved in banking, hospitality and a myriad of other community activities. He served as the first Managing Director of The Bank of Nevis Limited.

He is the owner of The Hermitage Inn and Hermitage Builders.



Term of OfficeShareholding6 years25,000

### **JANICE DANIEL-HODGE**

Ms. Daniel-Hodge graduated from St. Francis College in Brooklyn, New York, with a Bachelor of Science degree, and from Alabama A&M University with a Master of Science degree. Ms. Daniel-Hodge has been involved with natural resource management and development policies of island communities since 1992.

She is the principal of Caribbean Development and Environmental Consultants, Inc., which provides services primarily in environmental impact assessment reports and real estate sales in St. Kitts and Nevis.

## BOARD OF DIRECTORS...cont'd



Term of OfficeShareholding5 years9,762

### **SONYA PARRY** (Independent Director)

Miss Parry is a practising Barrister-at-Law and Solicitor and is presently a partner at the firm Gonsalves Hamel-Smith.

She holds a Bachelor of Laws with Upper Second Class Honours from the University of the West Indies, a Master of Laws with a specialisation in Banking and Finance from the University College of London and a Diploma in International Trust Management from the Society of Trust and Estate Practitioners.



Term of Office Shareholding

681

3 years

## VERNEL POWELL

Mr. Powell graduated from the College for Human Services in New York with a Master of Science in Administration in 1992. He is currently the Assistant Director of the Nevis Branch of the St. Christopher and Nevis Social Security Board and has served in this capacity since 1992.



Term of OfficeShareholding5 years2,962

### DR. TELBERT GLASGOW (Independent Director)

Dr. Glasgow holds a Doctor of Philosophy degree in telecommunications engineering from the University of Southampton in England. His work experience spans tutoring of social and natural sciences in schools and universities, management in government communication and planning ministries and engineering consultancy in telecommunications.

Dr. Glasgow is the Managing Director of Heritor Management Ltd and Heritage Services Ltd.

## BOARD OF DIRECTORS ... cont'd



Term of OfficeShareholding2 years1,858,545

### HON. DAVID STRAZ JR.

The Honourable David A. Straz Jr. was elected to the Board of Directors of The Bank of Nevis Limited in April 2011 having previously served on the Board from February 2008 – April 2010. He is Ambassador at Large and Honorary Consul General, Republic of Liberia.

Graduating from Marquette University with a degree in finance, he moved into a leadership position in banking management as the chief executive officer of banks in Florida and Wisconsin. He served as a director of U.S. Bank and Fifth Third Bank.

Mr. Straz has received honorary doctorate degrees from Carthage College, Catholic University of Honduras and the University of Honduras. Marquette University named its College of Business Administration, David A. Straz, Jr. Hall. He received the Humanitarian Award of the Decade from the College of West Africa.

Active in supporting higher education and the performing arts, he is past Chairman of Marquette University and the University of Tampa. He serves as a director of the Metropolitan Opera, Tampa General Hospital, Mayo Clinic Foundation.



Term of OfficeShareholding1 year1,250

### C. STEVE WRENSFORD

Mr. C. Steve Wrensford is a citizen of the Federation of St. Kitts-Nevis and resides on St. Kitts. He holds a Bachelor of Arts Degree in Accounting and a Masters Degree in Business Administration. Mr. Wrensford at present is the Deputy Director of the St. Kitts-Nevis Social Security Board and has occupied that position since 1996. He is also the owner of Steve's Enterprises and the current Ambassador to the Republic of Trinidad & Tobago and the Bolivarian Republic of Venezuela.

Mr. Wrensford is an ardent sports fan and has held many managerial positions in both football and cricket in the United States Virgin Islands and St. Kitts.



### AIANDRA KNIGHTS (Secretary)

Ms. Knights was appointed as Secretary to the Boards of both The Bank of Nevis Limited and Bank of Nevis International Limited on September 30, 2007. She is an attorney and has also held the position of General Counsel to both Banks since August 1, 2007. She attended the University of the West Indies (Cave Hill Campus) and Sir Hugh Wooding Law School, qualifying as an attorney in 2002.

Ms. Knights has been admitted to practice in Dominica, Barbados, St. Lucia and St. Christopher and Nevis.

## **GROUP FINANCIAL HIGHLIGHTS**

Expressed in Eastern Caribbean Dollars

	2012 (000)	2011 (000)	2010 (000)	2009 (000)	2008 (000)
Total assets	418,526	414,818	388,003	387,720	358,196
Due from banks and other financial institutions	94,728	97,979	95,030	100,464	111,344
Investment securities	93,116	89,729	85,402	86,394	74,838
Loans & advances	205,598	203,744	188,822	178,417	149,495
Customers' deposits	349,886	337,920	312,586	319,652	285,323
Paid-up share capital	9,348	9,348	7,478	7,478	7,478
Shareholders' equity	54,121	54,394	48,526	43,322	51,027
Gross operating income	30,534	29,910	31,017	26,696	27,813
Total expenses & provisions (excl. tax)	23,959	23,138	25,985	30,941	21,181
Interest income	24,561	23,691	25,101	22,878	22,686
Interest expense	12,323	11,921	11,519	9,795	8,570
Staff costs	5,901	5,413	5,700	5,338	5,996
Operating income / (loss) before tax	2,254	6,772	5,032	(4,245)	6,632
Income tax expense	1,193	736	749	1,158	(179)
Net profit / (loss)	1,061	6,036	4,283	(5,403)	6,811
Earnings per share (\$)	0.11	0.65	0.46	(0.72)	0.91
Dividend per share (cents)	-	10.00	5.00	-	20.00
Return on average assets (%)	0.25	1.50	1.10	(1.45)	2.05
Return on average equity (%)	1.96	11.73	9.34	(11.45)	15.57
Number of employees	60	59	60	64	62

## CHAIRMAN'S REMARKS



Chairman

#### **Dear Fellow Shareholders**,

The financial year under review, was a challenging one for The Bank of Nevis Limited and its subsidiaries (the Bank), the financial services industry in St. Kitts and Nevis, as well as the economies of many countries around the world.

The Bank's focused strategy therefore was on Balance Sheet Management so as to ensure strong liquidity in an ongoing global economic uncertainty. Cash and short term investments constituted 44.9% of the Bank's Balance Sheet, with loans and advances amounting to 49.1% (approximately the same as 2011). Deposits, the main source of Balance Sheet funding, increased marginally to 83.6% of total liabilities compared with 81.5% in 2011, while Shareholders' Funds stood at 12.9%. Below is a table showing the assets and liabilities allocation: -

ASSETS AND LIABILITIES ALLOCATION

•	Shareholders	funds	were	EC\$54.1	million	com-
	pared with EC	2\$54.4	millio	on in 2011		

- Revenues were EC\$30.5 million compared with EC\$29.8 million in 2011
- Net Profit was EC\$1.1 million down from EC\$6.0 • million in 2011
- Earnings per share (EPS) EC\$0.11 (EC\$0.65 in • 2011)
- Return on Assets (ROA) 0.3% compared with • 1.5% in 2011
- Return on Equity (ROE) 2.0% down from 11.7% • in 2011

The Bank draws to the attention of shareholders that although the net income fell below forecast, the total revenue of EC\$30.5 million was consistent with projections. The main contributors therefore to the loss position in 2012 were the loss on derecognition of investment of EC\$3.5 million and investment impairment of EC\$0.8 million which represented 11.3% and 2.8% of total revenue respectively. (see income statement analysis below).

#### **INCOME STATEMENT ANALYSIS**

2012

2011

	<u>201</u> 2	2	<u>20</u>	<u>11</u>
	EC\$M	[ %	EC\$M	%
<u>Assets</u>				
Cash and near cash	94.7	22.6	98.0	23.6
Investments	93.1	22.3	89.7	21.6
Loans & Advances	205.6	49.1	203.7	49.1
Property/Equipment	22.5	5.4	20.9	5.1
Other	2.6	0.6	2.5	0.6
	<u>418.5</u>	100.0	<u>414.8</u>	100.0
Liabilities and Equity				
Deposits	349.9	83.6	337.9	81.5
Other	14.5	3.5	22.5	5.4
Shareholders' Equity	_54.1	12.9	_54.4	_13.1
	<u>418.5</u>	100.0	<u>414.8</u>	100.0

The financial highlights are as follows:-

- Total assets stood at EC\$418.5 million, up EC\$3.7 • million from 2011
- Deposits stood at EC\$350.0 million up by EC\$12.0 • million from 2011

	<u> </u>	2		
	EC\$M	%	EC\$M	%
Income				
Interest Income	24.6	80.4	23.7	79.5
Non-Interest Income	6.0	19.6	6.1	_20.5
	<u>30.6</u>	100.0	<u>29.8</u>	<u>100.0</u>
Expenses				
Interest Expense	12.3	40.2	11.9	39.9
Operating Expense	11.6	37.9	10.9	36.6
Loan Provision	0.1	0.3	0.3	1.0
Loss on Derecognition				
of Investment	3.5	11.3		
Investment Impairment	0.8	2.8	-	-
Taxes	1.2	3.9	_0.7	2.5
	<u>29.5</u>	<u>96.4</u>	<u>23.8</u>	<u>80.0</u>
Net Income	1.1	3.6	6.0	20.0
Earnings Per Share E	EC\$0.11		EC\$ 0.65	

## CHAIRMAN'S REMARKS ... cont'd

The loss on derecognition of investment of EC\$3.5 million is explained in full under note (8) to the accounts under Investment in Federation of St. Christopher (St. Kitts) and Nevis Government Bond. In summary, the International Bank invested EC\$5.0 million in a Federation of St. Christopher (St. Kitts) and Nevis Government Bond which originally was best described as 'Gilt Edge Security'. The Bond was subject to the Government's debt restructuring program and the Bank participated in the exchange offer, opting for the par bond. Based on the accounting standard IAS39, the original bond was derecognized and a loss of EC\$3.5 million was incurred. Additionally, the Bank invested EC\$1.7 million in the equity of ECIC Holdings, which is a company created by the indigenous banks in the Eastern Caribbean Currency Union (ECCU) primarily to acquire financial institutions within and outside the region, as part of a growth strategy and also to seek economies of scale, where possible, through the consolidation of synergies. This investment arm acquired controlling interest amounting to 88.0% of Caribbean Financial Services Corporation (CFSC), Barbados, which has recorded accumulated losses over the last five years. Efforts are being made to resuscitate the company, but meanwhile, the Bank took a decision to recognize the diminution in the equity value of the company and write down 50.0% of its investment.

Despite the less than satisfactory financial performance in 2012 and a rather volatile economic climate, the Bank made investments in loans and advances as part of its role in the social and economic development of the communities it serves. During the year, the Bank continued its work with our small and medium size enterprises (SMEs) in providing life-line support mechanisms as these businesses struggle to cope with their escalating financial obligations.

Discussions continued during the year with the Nevis Island Administration (NIA) and their Debt Advisors (White Oak Advisory LLP) in relation to the Government's debt restructuring program. The NIA's credit facilities with the Bank at the end of the financial year stood at EC\$47.4 million. The Bank is now in the process of finalizing the restructured terms in respect of these credit facilities. The adverse impact of this event will be reflected in the net earnings of the Bank for the next reporting period.

Despite the many challenges, threats and uncertainties faced, the Bank continues to vigorously analyze the micro and macro environment, both domestic and international, in search of opportunities for growth and income generation consistent with our stated objective of value enhancement for all our stakeholders. The Bank will reactivate its domestic and international mutual funds, as well as, establish a trust services company to attract new sources of funds in its quest to grow the international side of its business. The International Bank has secured the services of a recruitment firm to assist with the executive talent search for the requisite skills, capacity and leadership required to achieve its objectives.

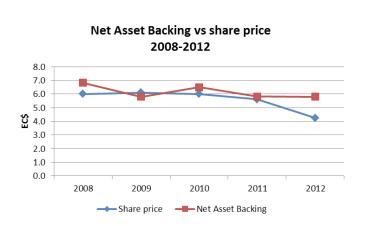
The Bank's plan to put its foot print on St. Kitts remains an agenda item. However, it is prudent at this time to continue to evaluate the situation as we await some clarity and general agreement with respect to the financial landscape for the indigenous banks within the ECCU as promulgated by the Banking Regulator and the Monetary Council.

Creating sustainable value for shareholders remains one of the Bank's objectives, and to this end, the Board of Directors has proposed a dividend of 10 cents per share for the financial year ended June 2012. Shareholders who pay close attention to the share price on the Eastern Caribbean Securities Exchange Ltd. (ECSE), which is an acceptable measure of the public's perception of the value per share, should note from the data shared below that for the four years, 2008 through 2011, the economic value of the equity was confirmed by the market. However in 2012, although the net asset value per share was unchanged at EC\$5.80, the market price per share stood at EC\$4.30. This decline we at-

## CHAIRMAN'S REMARKS ... cont'd

tributed to shareholders who sold shares at a discount to meet urgent cash needs, particularly in the current environment.

Net Asset Backing vs share price							
	2008	2009	2010	2011	2012		
Share price	6.0	6.1	6.0	5.6	4.3		
Net Asset Backing	6.8	5.8	6.5	5.8	5.8		



The future may be uncertain and challenging, but we shall remain focused on our vision, relentless in the pursuit of our mission, and fervent in our conviction and commitment.

Thanks to all who have made this Bank the great institution it is today. To you, the shareholders, customers, directors, management and staff, I salute you. You have provided us with a foundation of the solid rock on which we stand and the ability and capacity to stay resilient through tough economic times.

SON A. ISAAC R Chairman

## **CORPORATE GOVERNANCE**

### INTRODUCTION

When The Bank of Nevis Limited (the Bank) was established in 1985, its Memorandum and Articles of Association set the foundation for solid governance practices by the institution. From the start, sound corporate governance has been essential at the Bank, both in achieving organisational integrity and efficiency, as well as in attaining fairness for all stakeholders. On becoming a publicly traded financial institution in 2001, the Bank adopted and implemented standards of corporate governance required of public companies. Similarly, with the establishment in April 2006 of the Corporate Governance Guidelines by the Eastern Caribbean Central Bank (ECCB), the Bank incorporated these Guidelines in its corporate governance policies. Today, as the Board of Directors (the "Board") seeks to fulfill its mandate, the members remain at all times cognizant of the fact that one of their primary responsibilities is to ensure adherence to the highest standards of corporate governance.

### THE BOARD OF DIRECTORS

The Board comprises 8 elected directors, 6 non-independent directors and 2 independent directors, who govern the affairs of the Bank. The Board's principal responsibility is to oversee the management of the Bank's affairs. Together the Board members provide entrepreneurial leadership within a framework of prudent and effective controls. The Bank's senior management ensures that all pertinent information relevant to the institution's operations is provided to the Board.

### THE ROLE OF THE BOARD

Pursuant to the mandate to ensure that the interests of the various stakeholders are considered, the Board meets on a monthly basis. Directors are expected to attend Board meetings, meetings of committees on which they serve, and annual meetings of the shareholders. Information and data that are important to the Board's understanding of the business to be conducted at a Board or committee meeting are usually distributed to the Directors in advance of each meeting in order to allow time to review these materials. In an effort to keep abreast with technological advancements and reduce the attendant stationery costs, the Directors have been provided with iPads, and materials for Board and committee meetings are now disseminated electronically.

In addition to its monthly scheduled meetings, the Board meets at such other times as the situation warrants. Before the commencement of every meeting, members disclose their conflicts of interest in any matter on the agenda.

The Board delegates the daily management of the Bank to the General Manager. The General Manager's responsibilities and authorities are documented and approved by the Board. Limits on credit dispensation, capital and operating expenditure are stated specifically in the General Manager's Authorities which are reviewed by the Board annually.

The Board is charged with the mandate to lead the Bank along a path of greater profitability without compromising the Bank's sound financial position while ensuring compliance with applicable laws. Of critical importance to the Board is the responsibility to approve and review the Bank's strategic plan, and within this context to approve annual budgets, including capital expenditure. During the first half of the 2013 calendar year the Board with the input of the institution's Management Team and Staff will formulate and approve the Bank's 2014-2017 Strategic Plan.

### **DIRECTOR EDUCATION**

Directors must be knowledgeable and informed about the business of the Bank, and concerning their duties and responsibilities. To this end, new directors are provided with written information about the Bank and

## **CORPORATE GOVERNANCE**...cont'd

the regulatory framework in which it operates. Various seminar materials and presentations on aspects of the Bank's business and operations are circulated to the Board as they become available. During each financial year a suitably qualified facilitator makes a presentation to the Board on Anti Money Laundering and recent developments in the area. Management regularly updates the Board on changing regulations and practices related to banking, corporate governance and other pertinent areas.

In June 2007, the Eastern Caribbean Securities Exchange Limited (ESCE) together with the Institute of Chartered Secretaries and Administrators/Chartered Secretaries Canada, in an effort to promote good governance standards in the region's corporate sector through the training of company directors and officers, launched the Directors' Education and Accreditation Programme (DEAP). The Board has committed to have all of its members accredited by the DEAP. One member of the present complement has already attended the Programme, and two further members will undergo the DEAP during the first half of 2013.

### COMMITTEES OF THE BOARD

The standing committees of the Board are the Audit Committee, Credit Committee, Customer Service and Marketing Committee, Human Resources Committee, Investment Committee and Risk Management Committee. The Bank also has a Building Committee that meets on an ad hoc basis as required. Each Committee reports directly to the Board. Subject to their availability, each director should serve on one or more Board committees. Committee members and chairs are appointed by the Board after consultation with the individual Directors. Committee chairs and members are reappointed annually. The Chairman of the Board is an ex officio member of all Committees.

Each Committee has its own written charter which complies with all applicable laws and regulations. The

charters set forth the mission and responsibilities of the committees as well as procedures for committee member appointment, committee structure and operations and reporting to the Board. Committee charters are reviewed annually.

The Board may from time to time, establish or maintain additional committees as necessary or appropriate.

### AUDIT COMMITTEE

The Audit Committee is chaired by Sonya Parry. Other members include C. Steve Wrensford, Richard Lupinacci, and L. Mignon-Wade (Independent Member).

The Audit Committee of the Board meets at least quarterly to review the Bank's system of internal controls, financial reporting process, audit and inspection process, and compliance with statutory and regulatory laws. The heads of the Bank's Internal Audit and Compliance Departments, report directly to the Audit Committee.

Achievements of the Audit Committee during the financial year under review include:

- Ensured implementation of recommendations by ECCB and the External Auditors;
- Ensured full compliance with Internal Controls, through constant evaluation;
- Ensured the annual review of existing operational procedures and policy manuals; and
- Reviewed annual financial statements with the External Auditors and the Bank's senior management prior to presentation and approval by the Board.

### **CREDIT COMMITTEE**

Directors who sit on the Credit Committee include Richard Lupinacci (Chairperson), Rawlinson Isaac, Janice Daniel-Hodge, Dr. Telbert Glasgow and C. Steve Wrensford.

## **CORPORATE GOVERNANCE**...cont'd

The Credit Committee meets at least monthly and at such other times as may be necessary. The Credit Committee is responsible for overseeing the credit and lending strategies and objectives of the Bank, including to oversee the credit risk management of the Bank, to review internal credit policies and establishing portfolio limits; and to review the quality and performance of the Bank's credit portfolio.

During the year ended June 2012 the Credit Committee:

- Approved and/or recommended credit facilities within established limits;
- Based on the submission of monthly reports, monitored and made recommendations in respect of the Bank's delinquent/non-performing accounts; and
- Recommended to the Board for implementation the following policies proposed by the Credit Department:
  - \* A Strategic Plan for the reduction of delinquent and non-performing facilities;
  - \* Property Transfer and Security Documentation Policy;
  - \* Excess Process and Management Policy;
  - \* Security Perfection Policy for Real Property.

## CUSTOMER SERVICE AND MARKETING COMMITTEE

Directors who sit on the Customer Service and Marketing Committee include Rawlinson Isaac who serves as Chairman, Janice Daniel-Hodge and Sonya Parry. The Customer Service and Marketing Committee meets at least quarterly and at such other times as may be necessary. The Committee is responsible for formulating the overall marketing policies and strategies of the Bank, subject to approval by the Board, and establishing customer service and marketing guidelines in furtherance of those policies. The Committee monitors the management of the Bank's marketing plan for compliance with the customer service and marketing policies and guidelines and for meeting performance objectives over time.

During the 2012 financial year the Customer Service and Marketing Committee successfully:

- Approved and updated the Bank's three-year Marketing Plan;
- Selected the 2011 recipients of The Bank of Nevis Limited Dr. Simeon Daniel Scholarship Fund;
- Approved the launch of two new products, the BON Priority and BON Premium Savings Accounts;
- Introduced a quarterly newsletter to inform customers about the Bank's products and services and community outreach programmes;
- Launched an informative radio programme to build awareness of the Bank's products and services and discuss best practices in savings, budgeting, borrowing and investing;
- Reviewed and approved requests for donations/ sponsorships in the areas of education, health, culture and sports; and
- Implemented a social media programme involving the use of Facebook and YouTube.

### HUMAN RESOURCES COMMITTEE

The Human Resources Committee comprises three members, its Chairperson Janice Daniel-Hodge, Sonya Parry and Vernel Powell. The Committee meets at least quarterly and at such other times as may be necessary. The mandate of the Human Resources Committee is to assist the Board in fulfilling its oversight responsibilities by reviewing the management of human resources within the Bank and providing recommendations and advice on the Bank's human resources management strategies, initiatives, and policies.

The Human Resources Committee has achieved the following during the financial year:

• Conducted a review of the Bank's Operations Department in order to make human resource related changes with a view to improving the efficiency of the Operations Department;

## **CORPORATE GOVERNANCE**...cont'd

- Implemented the Retirement and Staff Bonus Policies;
- Reviewed and recommended to the Board for approval, requests from staff members to undergo educational studies by way of the Bank's Training and Education Assistance Programme; and
- Ensured compliance with the Bank's Succession Plan approved by the Board in May 2011.

### **INVESTMENT COMMITTEE**

The Investment Committee is chaired by Dr. Telbert Glasgow, with other members being Rawlinson Isaac, Vernel Powell and Richard Lupinacci. The Investment Committee meets monthly and at such other times as may be necessary.

During the year, the Investment Committee was responsibile for:

- Ensuring that the Bank's written statement of investment policies and guidelines (the 'Investment Policy') are adhered to, seeking express approval of the Board where there is any derogation from the Investment Policy.
- Overseeing investment and reinvestment of the funds of the Bank. The Committee may in writing delegate investment functions to officers and employees of the Bank and to external investment managers.
- Monitoring the management of the funds by reviewing written reports from investment staff and by discussions with investment staff at Committee meetings that focus on the primary determinants of returns, including asset allocation and investment strategy.
- Evaluating investment performance of the Bank based on a comparison of actual returns with the Bank's absolute return objective, and with such other benchmarks as the Board or Committee may from time to time select.

### **RISK MANAGEMENT COMMITTEE**

Members of the Risk Management Committee include Dr. Telbert Glasgow (Chairperson), Rawlinson Isaac, Richard Lupinacci and Vernel Powell. The Risk Management Committee meets at least quarterly and at such other times as may be necessary.

During the year ended June 2012 the Risk Management Committee undertook the following:

- Analysed the Bank's Financial Risk Exposures
- Analysed the Bank's Operational Risk Exposures
- Analyesd the Bank's Credit Risk Exposures
- Analysed the impact of the Nevis Island Administration's debt restructuring proposal on the Bank's Balance Sheet and Income Statement

## **DIRECTOR'S REPORT**

Your Directors are pleased to report on the performance of The Bank of Nevis Limited and its subsidiaries (the Bank) for the 2012 financial year.

### **OPERATING ENVIRONMENT**

Global economic recovery remained sluggish during 2012. The International Monetary Fund's (IMF) World Economic Outlook for January 2013 estimates that the global economy grew 3.2% in 2012 down from 3.9% in 2011. This slower growth was characterized by fiscal and debt issues, a weak financial system and continuing uncertainty regarding the end to the financial crisis. In the United States, our main trading economic partner and source of tourism revenue, economic growth recorded a slight uptick from 1.8% to 2.3%. If this positive growth continues in the United States, this could spillover into the local economy. The outlook for 2013 is for a marginal improvement in global growth to 3.5% in 2013 driven by economic prospects in the emerging market economies. However, economic headwinds in the euro area continue to pose a challenge to economic growth.

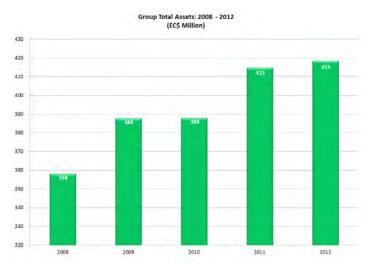
According to the IMF's Country Report, preliminary data indicate that economic activity in St Kitts and Nevis continued to contract on account of slower construction activity, particularly in the first half of 2012. Construction activity is estimated to have contracted by 20% in the first half of the year compared to the same period in 2011. This moderated the growth of 5.3% in tourist arrivals during the same period. Accordingly, real GDP growth is projected at -0.7% for 2012. Inflation is estimated to have declined from 2.9% at December 2011 to 1.9% at the end of 2012 associated with the "impact of the recent drought in North America on global food prices." The restructuring of the government debt continued in 2012 resulting in reduced public debt from 154.4 % of GDP at the end of 2011 to below 100% at the end of 2012. However, the restructuring is likely to restrict profitability in the financial sector particularly due to the restructuring of government bonds. The outlook for 2013 is for a rebound in the economy with real GDP growth estimated at 1.8% based on foreign direct investments associated with approved projects particularly in the tourism sector.

### FINANCIAL PERFORMANCE

During the 2012 financial year, the Bank remained resilient with a commendable financial performance despite continued global and local economic challenges and uncertainty. The Bank continues to be proactive, recognizing and creating opportunities for growth buttressed by rigorous risk management practices and strong corporate governance principles.

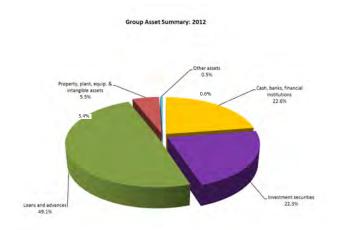
#### Assets

The Bank's total assets grew by EC\$3.7 million (0.9%) to EC\$418.5 million based primarily on growth of EC\$3.4 million (3.8%) and EC\$1.9 million (0.9%) in the investment and loans and advances portfolios moderated by an EC\$3.3 million (3.4%) decline in cash and bank balances from banks and other financial institutions. This growth in assets compared unfavourably to the growth of EC\$26.8 million (6.9%) during the 2011 financial year. These results reflect the continuing economic pressures in the local economy.



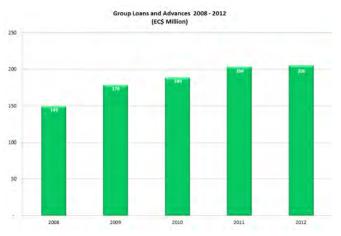
Loans and advances remained the largest asset com-

ponent amounting to EC\$205.6 million (49.1%), while EC\$94.7 million (22.6%) and EC\$93.1 million (22.3%) were employed in bank deposits and investment securities respectively. The allocation of the Bank's assets remained the same as the strategy of growing the loans and advances portfolio, the main source of income, was maintained.



#### Loans and Advances

The loans and advances portfolio, net of provisions for credit losses, increased marginally by EC\$1.9 million (0.9%) to EC\$205.6 million consistent with the sluggish current economic environment. This increase reflected a deterioration from the EC\$14.9 million (7.9%) recorded during the prior financial year which was associated with increased public sector and commercial borrowings.



The Bank intends to continue building up its provi-

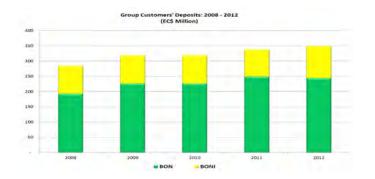
sions for credit losses consistent with the current economic realities to ensure an adequate cushion to cover loan delinquencies.

The Auditors have again included an emphasis of matter paragraph in its opinion regarding the Bank's treatment of accruing interest on non-performing loans. Consistent with the International Financial Reporting Standards (IFRS), the Bank's accounts include a reserve to set aside interest accrued on non-performing loans (delinquent loans over ninety days). At June 30 2012, the balance on the reserve account was EC\$5.1 million. This amount is a non-distributable reserve that is not available for distribution to shareholders. The Eastern Caribbean Central Bank's (ECCB) prudential guidelines do not allow for the accruing of interest on non-performing loans.

#### **Customers' Deposits**

The Bank's customers deposits portfolio grew by EC\$12.0 million (3.6%) to EC\$349.9 million. This represented a reduction from the EC\$25.3 million (8.1%) growth in 2011. This reduction in the growth rate of the deposit portfolio was associated with the negative economic environment in the country. The increase in customers deposits continued to be reflected in the savings category which grew by EC\$6.5 million (5.4%). Time deposits increased by EC\$4.4 million (3.0%) while current accounts grew marginally by EC\$0.8 million (1.2%). The changes in the deposit categories demonstrate the Bank's strategy to grow core deposits.

At June 30, 2012, deposits in the Domestic Bank amounted to EC\$246.5 million (70.5%) while EC\$103.4 million (29.5%) were held in the International Bank.



#### **Profitability**

During the 2012 financial year, the Bank recorded pretax profit of EC\$2.3 million, a decrease of EC\$4.5 million (66.7%). This significant decline in profitability was associated mainly with the Bank's recording of a EC\$3.5 million loss on derecognition of an investment held by its international banking subsidiary in the Federation of St. Christopher (St. Kitts) and Nevis Government 10- year, 7.5% bond issued on the Regional Government Securities Market (RGSM) and write down EC\$0.8 million of its investment in the ECIC Holdings Limited.

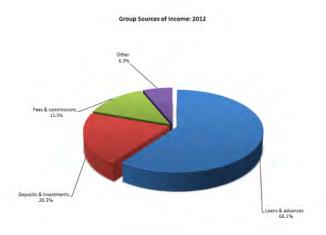
The International Bank's contribution to the total earnings was impacted by the loss on derecognition of its investment in the Federation of St. Christopher (St Kitts) and Nevis Government Bond. Accordingly, a marginal loss of EC\$0.7 million was recorded. However, it is important to note the increasing trend in profitability for the Domestic Bank.

#### **Contribution to Profit**

Contribution to Pr	e-tax Income	Before Inte	er-Compan	y Earnings	(EC\$ Milli
	2008	2009	2010	2011	2012
	EC\$M	EC\$M	EC\$M	EC\$M	EC\$M
Domestic Bank	1.70	2.80	2.56	2.76	3.03
International Bank	4.90	(7.00)	2.47	4.01	(0.78)

The Bank's gross income amounted to EC30.5 million, an increase of EC0.6 million (2.1%). By comparison, gross income declined by EC1.1 million (3.6%) in the financial year 2011.

The Bank's sources of income remained the same. Loans and advances continued to be the Bank's primary source of income representing 60.1% of gross earnings while deposits and investments contributed 20.3%. Fees and commission and other income represented 13.3% and other 6.3% respectively.

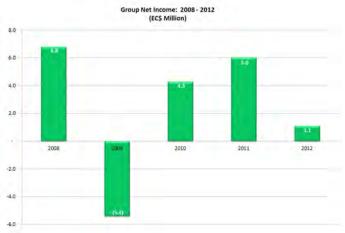


At 30 June 2012, operating income, the total of net interest income and non-interest income, amounted to EC13.9 million, a decline of EC4.1 million (22.8%) from the EC18.0 million recorded in 2011. Net interest income of EC12.2 million increased marginally by EC0.4 million (3.4%) and represented 87.8% of operating income compared to EC11.8 million or 65.4% in the prior year. Non-interest income of EC12.2% of operating income compared with EC12.2% of operating income compared with EC12.2% of operating income compared with EC6.2 million or 34.6% in the 2011 financial year.

Operating expenses of EC11.6 million for the 2012 financial year grew marginally by EC0.4 million (3.6%) compared with a decline of EC0.3 million (2.6%) during the prior year. The increased operating expenses were due primarily to a growth in general and administrative expenses of EC0.4 million (4.6%) and was associated with an increase in salary and related costs.

The Bank's net profit (after tax) of EC\$1.1 million declined significantly by EC\$5.0 million (82.4%) asso-

ciated with the Bank's impairment losses on some of its investments. Return on Assets was marginal (0.3%) compared to 1.5% in 2011.



#### **Group Net Income**

Earnings per share declined from EC\$0.65 in 2011 to EC\$0.11 in 2012 reflecting the decrease in profitability.

#### Capital

Capital is critical to the strategic direction of the Bank as it acts as a buffer for deterioration in credit quality and potential losses, meet higher future capital standards and satisfy the borrowing requirements of large customers. The Bank's total shareholders' equity comprising of share capital, statutory reserves, revaluation reserves, retained earnings and other reserves was EC\$54.1 million compared with EC\$54.4 million in 2011. The Bank's statutory reserves of EC\$10.2 million increased by EC\$0.5 million (5.2%) associated with transfers from net profit. These reserves are maintained for the protection of depositors. The Bank remains committed to enhancing capital for the benefit of its customers and to capitalise on opportunities in the market. As the Bank enters another three year strategic cycle, your directors will give careful consideration to capital enhancement to ensure the future growth and development of the institution.

### HUMAN RESOURCE DEVELOPMENT

The Bank's human resource framework is focused on empowering staff and building competencies to ensure that we continue to strive for operational excellence, quality customer service and creating value for our stakeholders. The Bank is committed to the learning and development of its staff and during the financial year staff participated in both external and internal training. Some of the areas included the following:

- Anti-Money Laundering/Combating the Financing of Terrorism (AML/CFT);
- Credit/Debit Card Fraud Management;
- Risk Management;
- Health Issues;
- Offshore Financial Services;
- Trust Services;
- Administrative Training for Executive Secretaries;
- Customer Care; and
- Management and Supervisory Training.

Emphasis is placed on staff identified in the Succession Planning programme to ensure preparedness to assume higher level positions as well as general employee cross training for efficiency purposes. Additionally, the Bank continues to support eight employees under its staff empowerment programme who are pursuing graduate, undergraduate and diploma studies. These areas of studies are aligned with the Bank's strategic development.

During the year, the Bank mourned the passing of its Credit Manager, Mr. Trevor Ffrench and Miss Dahlia Mills, an auxillary member of staff. The Directors extend sympathies to the families of these employees who dedicated their time and effort to the Bank.

The Directors express congratulations to Miss Patricia Lescott, Credit Administration Manager, who celebrated 25 years with the Bank. Her commitment to the Bank over the years has been an inspiration for other employees. Additionally, the Bank welcomed a

new Credit Manager, Mr. Everette Hanley who brings a wealth of experience to the position having worked in banking for many years throughout the Caribbean.

## OPERATIONS AND TECHNOLOGY CHANGES

The Bank continues to focus on technological transformation to ensure better delivery of services to our customers and enhance efficiency.

In May 2012, the Bank expanded its Automated Teller Machine (ATM) network with the launch of its new ATM at Xpetrol in Camps Village, St. James' Parish. The new ATM accepts Visa, PLUS and MasterCard Cirrus credit and debit cards. The expansion of the Bank's ATM network is yet another way of bringing banking closer to its customers and providing them with 24/7 access to their accounts.



The Bank intends to continue the expansion of its network with the establishment of a third ATM in the Gingerland area. During the financial year, the Bank invested significantly in technology in preparation for the implementation of the Automated Clearing House (ACH) which is being introduced throughout the Eastern Caribbean Currency Union. The objective of the ACH is to reduce the cost and time for processing cheques. Customers will obtain quicker access to their funds as cheques will clear faster. With the introduction of the applications for the ACH, the Bank has also improved its online banking service and increased efficiency in its front and back office operations.

## CORPORATE SOCIAL RESPONSIBILITY

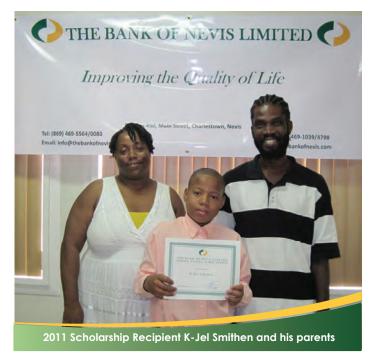
The Bank is committed to its corporate social responsibility in the communities it serves. The Management and staff of the Bank believe that by building a socially responsible institution, we will enhance our business reputation and create an environment of goodwill for all our stakeholders. The Bank conducts its social programs through its initiatives in Education, Sports, Health and other social areas.

#### Education

The Bank was the proud sponsor of the 2012 Tourism Youth Congress. The Congress, which was held at the Nevis Cultural Centre in February 2012, was one of the activities held to commemorate Tourism Week 2012. Six students from the island's three secondary schools participated in The Bank of Nevis Limited's sponsored Congress.



The Bank continues to demonstrate its commitment to the youth of Nevis through The Bank of Nevis Limited Dr. Simeon Daniel Scholarships. For the 2012 academic school year, the scholarship was awarded to one student of the Charlestown Secondary School. This is the second year of the awarding of the scholarship, which memorializes the great legacy of the late Dr. Simeon Daniel one of the Bank's pioneering members.



The Bank continues to reward students for excellence in education through its Academic Excellence Awards to the top students in CAPE and CSEC examinations. The Bank also donated prizes to other students who excelled in academics at both the primary and secondary levels.

During the year, the Bank continued to be an active partner in Financial Information Month (FIM). The Bank collaborated with the Eastern Caribbean Central Bank (ECCB) and other financial institutions in St. Kitts and Nevis to host FIM in October. Financial Information Month was observed under the theme, "Grow Your Savings." Activities included talks to secondary schools students about saving and money management, financial clinics at supermarkets and health centres, the donation of a charity basket to someone who is less fortunate in the community and a financial fitness walkathon which was designed to raise awareness of the need to pay greater attention to building a solid financial future through saving, debt management and investing.

#### **Sports**

The Bank demonstrated its ongoing commitment to the development of sports on the island of Nevis when it sponsored two athletes who represented Nevis in the 14th Biennial Caribbean Union of Teachers (CUT) Games held in Jamaica in July 2012.



Handing Over of Sponsorship Cheque to Nevis Teachers' Union

The Bank continues to sponsor the Annual Summer Cricket Coaching Clinic and the Annual Summer Football Programme for children and also provided support to all the schools by sponsoring races during their annual track and field sports event.



Participants of the 2011 Bank of Nevis Annual Summer Cricket Coaching Clinic

#### Health

The Bank remains committed to the healthcare of our citizens. During the year, the Bank partnered with a local charitable organization to ensure the delivery of medical supplies and equipment for use at the Alexandra Hospital. Also, the Bank continues to support the local cancer organization, Pink Lily, which is committed to the early detection and care of cancer. Additionally, the Bank continues to provide assistance to persons travelling abroad for medical attention.

### **CHANGES IN DIRECTORSHIP**

At the twenty-fifth Annual General Meeting in March 2012, Mr. C. Steve Wrensford, Deputy Director of the Social Security Board, was elected to the Board of Directors. The Board welcomes Mr. Wrensford and looks forward to his contribution in advancing the institution.

### **BANK OF NEVIS INTERNATIONAL**

Bank of Nevis International remains an important component of the strategic development of the Group. Accordingly, the Bank has decided to contribute to the promotion of the financial services sector.

In September 2011, the International Bank was an exhibiting sponsor at the Society of Trust and Estate Practitioners (STEP) Latin American Conference held in Panama. This provided the institution with an opportunity to market its products and services to the international sector in Latin America.

In May 2013, the International Bank will sponsor the "Nevis Night" for the STEP Caribbean Conference which is being held in St. Kitts and Nevis. The Bank believes this sponsorship which requires a significant monetary investment will redound to the benefit of the International Bank. The Bank has also undertaken an executive search for a Manager for the International Bank to guide the future development of the institution.

### **CONSTRUCTION OF NEW PREMISES**

The second phase of the Bank's construction and refurbishment project was delayed due to structural changes which are required to strengthen the building. The project is progressing and is now expected to be completed by the end of 2013. The second building will be occupied by the International Bank and other areas of the group.

### CONCLUSION

The Directors appreciate the continued confidence that all stakeholders have placed in The Bank of Nevis Limited. We express gratitude to our customers, employees, shareholders and others who continue to share the foresight of the early pioneers of the institution. We remain resilient despite the challenging economic environment and encourage you to continue supporting the institution on its path to *Improving the Quality of Life* for all of our people.

#### BY ORDER OF THE BOARD

Christits.

AIANDRA E. KNIGHTS (MS.) Secretary



THE BANK OF NEVIS LIMITED

## Consolidated Financial Statements as at June 30, 2012

**Expressed in Eastern Caribbean Dollars** 





#### Independent auditors' report

To the Shareholders of The Bank of Nevis Limited

We have audited the accompanying consolidated financial statements of The Bank of Nevis Limited which comprise the consolidated statement of financial position as at June 30, 2012, and the consolidated statements of income, comprehensive income, cash flows and changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





#### Independent auditors' report

To the Shareholders of The Bank of Nevis Limited

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of The Bank of Nevis Limited as of June 30, 2012 and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### **Emphasis of matter**

Without qualifying our opinion, we draw attention to note 9 which details management's recognition of interest on non-productive loans which is in accordance with International Financial Reporting Standards but is not in accordance with the Eastern Caribbean Central Bank prudential guidelines.

Delätte & Truche

The Phoenix Centre George Street Belleville St Michael Barbados

Independence House North Independence Square Basseterre St Kitts

January 24, 2013

## Consolidated Statement of Financial Position As of June 30, 2012

#### **Expressed in Eastern Caribbean Dollars**

	2012 \$	2011 \$
Assets	•	Ŧ
Cash and balances due from banks and other financial institutions		
(note 7)	94,728,243	97,978,872
Investment securities (note 8)	93,115,835	89,728,996
Loans and advances (note 9)	205,597,804	203,744,099
Other assets (note10)	2,272,165	1,967,771
Property, plant and equipment (note 11)	22,495,650	20,935,426
Intangible assets (note 12)	316,046	335,889
Deferred tax asset (note 16)	· -	126,633
· · · · · · · · · · · · · · · · · · ·		· · ·
Total assets	418,525,743	414,817,686
Liabilities		
Customers' deposits (note 13)	349,885,682	337,920,269
Debt security (note 14)	7,344,573	14,611,287
Other liabilities and accrued expenses (note 15)	6,592,636	7,022,770
Provision for income tax (note 16)	181,946	869,066
Deferred tax liability (note 16)	400,363	
Total liabilities	364,405,200	360,423,392
Shareholders' Equity		
Share capital (note 17)	9,347,687	9,347,687
Statutory reserves (note 18)	10,207,846	9,737,462
Revaluation reserves (note 19)	10,346,417	10,746,510
Other reserves (note 20)	7,361,433	7,322,069
Retained earnings	16,857,160	17,240,566
U ~	-,,	, ,,
Total shareholders' equity	54,120,543	54,394,294
Total liabilities and shareholders' equity	418,525,743	414,817,686

The notes on pages 34 to 96 are an integral part of these consolidated financial statements

Approved by the Board of Directors on January 24, 2013

Jun ~ \_\_\_\_\_ Chairman Director

## Consolidated Statement of Income As of June 30, 2012

#### **Expressed in Eastern Caribbean Dollars**

	2012 \$	2011 \$
Interest income (note 21)	24,561,095	23,691,238
Interest expense (note 22)	(12,323,114)	(11,921,400)
Net interest income	12,237,981	11,769,838
Realised (losses) / gains from investment securities (note 8) Impairment provision on investment securities (note 8) Other operating income (note 23)	(3,469,447) (851,733) 5,972,586	644,569 - 5,574,049
Operating income	13,889,387	17,988,456
<b>Operating expenses</b> General and administrative expenses (note 28) Provision for loan impairment, net of recoveries (note 9) Directors' fees and expenses Audit fees Depreciation (note 11) Amortisation (note 12) Correspondent bank charges	9,709,860 66,881 437,673 432,601 556,310 184,749 247,655 11,635,729	9,280,478 282,350 455,888 438,751 312,671 168,445 277,596 11,216,179
Operating profit for the year before taxation	2,253,658	6,772,277
<b>Taxation</b> (note 16) Current tax expense Prior year tax expense Deferred tax expense / (credit)	686,298 22,452 483,796	930,090 - (194,248)
Income tax expense	1,192,546	735,842
Net profit for the year	1,061,112	6,036,435
Earnings per share (note 25)	0.11	0.65

## Consolidated Statement of Comprehensive Income For the year ended June 30, 2012

#### Expressed in Eastern Caribbean Dollars

	2012 \$	2011 \$
Net profit for the year	1,061,112	6,036,435
Other comprehensive income / (loss) for the year:		
(Depreciation) / Appreciation in market value of investment securities, net of tax (note 19)	(400,093)	476,367
Transfer of net gains to income (note 19)		(644,569)
Total other comprehensive loss for the year	(400,093)	(168,202)
Total comprehensive income for the year	661,019	5,868,233

## Consolidated Statement of Changes in Equity For the year ended June 30, 2012

**Expressed in Eastern Caribbean Dollars** 

	Share capital \$	Statutory reserves \$	Revaluation reserve \$	Other reserves	Retained earnings \$	Total \$
Balance at June 30, 2010	7,478,150	8,678,149	10,914,712	6,679,574	14,775,476	48,526,061
Total comprehensive income for the year	ı	ı	(168,202)	·	6,036,435	5,868,233
Transfers to reserves (notes 18 and 20)	·	1,059,313	ı	642,495	(1,701,808)	I
Dividends	1,869,537	,	'		(1,869,537)	'
Balance June 30, 2011	9,347,687	9,737,462	10,746,510	7,322,069	17,240,566	54,394,294
Total comprehensive income for the year	ı	ı	(400,093)	ı	1,061,112	661,019
Transfers to reserves (notes 18 and 20)	ı	470,384	ı	39,364	(509,748)	I
Dividends		ı	'		(934,770)	(934,770)
Balance at June 30, 2012	9,347,687	10,207,846	10,346,417	7,361,433	16,857,160	54,120,543

## Consolidated Statement of Cash Flows For the year ended June 30, 2012

#### Expressed in Eastern Caribbean Dollars

	2012 \$	2011 \$
Cash flows from operating activities	Ψ	Ψ
Operating profit for the year before taxation	2,253,658	6,772,277
Items not affecting cash:	_,,	0,112,211
Provision for loan impairment	66,881	282,350
Depreciation	556,310	312,671
Amortisation	184,749	168,445
Realised losses / (gains) from investment securities	3,469,447	(644,569)
Impairment provision on investment securities	851,733	-
Net loss on disposal of plant and equipment	12,908	-
Interest income	(24,561,095)	(23,691,238)
Interest expense	12,323,114	11,921,400
		,0,.00
Cash flows from operating income before changes in operating		
assets and liabilities	(4,842,295)	(4,878,664)
	(-,,,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Changes in operating assets and liabilities		
Decrease in restricted deposits	2,175,545	3,335,879
Increase in deposits held for regulatory purposes	(2,149,790)	(641,659)
Increase in loans and advances	(1,015,360)	(14,455,987)
Increase in other assets	(304,394)	(287,227)
Increase in customers' deposits	11,835,168	24,906,734
Decrease in other liabilities and accrued expenses	(430,134)	(4,192,244)
		· · ·
Net Cash from operations	5,268,740	3,786,832
Interest paid	(11,908,309)	(11,156,065)
Interest received	21,969,593	23,166,125
Income tax paid	(1,395,870)	(790,522)
Nat analy from an anothing antipities	42 024 454	45 000 070
Net cash from operating activities	13,934,154	15,006,370
Cash flows from investing activities		
Purchase of property, plant and equipment	(2,132,076)	(4,505,036)
Sale of plant and equipment	2,635	(1,000,000)
Purchase of intangible assets	(164,906)	(179,689)
Increase in investment securities	(29,969,446)	(1,827,954)
Increase in fixed deposits	(1,002,348)	8,187,636
· · · · · · · · · · · · · · · · · · ·	(-,,,,-)	-,,
Net cash (used in) / from investing activities	(33,266,141)	1,674,957
		, ,

# **Consolidated Statement of Cash Flows** ...cont'd **For the year ended June 30, 2012**

### Expressed in Eastern Caribbean Dollars

	2012 \$	2011 \$
Cash flows used in financing activities Repayment of debt security	(7,551,274)	پ (533,563)
Dividends paid	(934,770)	
Net cash used in financing activities	(8,486,044)	(533,563)
(Decrease) / Increase in cash and cash equivalents Cash and cash equivalents, beginning of year	(27,818,031) 107,443,664	16,147,764 91,295,900
Cash and cash equivalents, end of year (note 28)	79,625,633	107,443,664

## Notes to Consolidated Financial Statements June 30, 2012

#### Expressed in Eastern Caribbean Dollars

#### 1 Incorporation and principal activity

The Bank of Nevis Limited (the "Bank") is a public company incorporated on August 29, 1985 under the laws of the Federation of St. Christopher and Nevis. The Bank is subject to the provision of the Banking Act No. 4 of 2004 of St. Christopher and Nevis. The principal activity of the Bank is the provision of financial services, and its registered office is: Main Street, Charlestown, Nevis.

In July 1998, the Bank's offshore activities and operations were transferred into a newly formed subsidiary company, Bank of Nevis International Limited which is licensed to carry on the business of Offshore Banking as contemplated by the Nevis Offshore Banking Ordinance No. 1 of 1996.

On July 29, 2004 the Bank of Nevis International Fund Limited was incorporated. The Fund is an open-ended public mutual fund approved to be registered under the Nevis International Mutual Fund Ordinance, 2004. It commenced operations on February 9, 2005. The Fund ceased operations on January 31, 2008.

On July 29, 2004, the Bank of Nevis International Fund Managers Limited was incorporated in Nevis in accordance with the Nevis Business Corporation Ordinance, 1984 as amended and is a licensed and regulated investment manager under the Nevis International Mutual Fund Ordinance, 2004. The company is the investment manager for its related Fund – Bank of Nevis International Fund Limited, and manages the investment activities of the Fund.

On February 3, 2005, the Bank of Nevis Mutual Fund Limited was incorporated. The Fund is an openended public investment fund approved to be registered under the Securities Act 2001 of St. Christopher and Nevis. The Fund has not yet commenced its mutual fund activities.

On April 25, 2005, the Bank of Nevis Fund Managers Limited was incorporated under the laws of the Federation of St. Christopher and Nevis, through the Companies Ordinance 1999 of St. Christopher and Nevis. The company will be engaged to provide investment management service to its related Fund, Bank of Nevis Mutual Fund Limited, when the Fund commences its mutual fund activities.

The Bank's shares are listed on the Eastern Caribbean Securities Exchange (ECSE).

## 2 Adoption and amendments of published accounting standards and interpretations

#### Standards, amendments and interpretations effective on or after January 1, 2011

Several new and revised accounting standards came into effect during the current period. The adoption of these new and revised accounting standards does not have a material impact on these consolidated financial statements:

- IAS 1 Presentation of Financial Statements (effective January 01, 2011)
- IAS 24 Related Party Disclosures (effective January 01, 2011)
- IFRS 7 Financial Instruments: Disclosures (effective January 01, 2011)

#### **Expressed in Eastern Caribbean Dollars**

2 Adoption and amendments of published accounting standards and interpretations (continued)

#### Standards and interpretations issued but not yet effective

The following new and revised accounting standards which are relevant to the Bank have been issued, but are not yet effective. These standards when adopted are not expected to have a material impact on the financial statements.

- IAS 1 Presentation of Financial Statements (effective July 01, 2012)
- IAS 12 Income Taxes (effective January 01, 2012)
- IAS 19 Employee Benefits (effective January 01, 2013)
- IAS 27 Consolidated and Non-consolidated Financial Statements (effective January 01, 2013)
- IAS 28 Investments in Associates and Joint Ventures (effective January 01, 2013
- IFRS 9 Financial Instruments Classification and Measurement (effective January 01, 2013)
- IFRS 10 Consolidated Financial Statements (effective January 01, 2013)
- IFRS 12 Disclosures of Interest in Other Entities (effective January 01, 2013)
- IFRS13 Fair Value Measurement (effective January 01, 2013)

#### 3 Significant accounting policies

#### 3.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards

#### 3.2 Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments that are measured at revalued amounts or fair values. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The financial statements of the subsidiaries used to prepare the consolidated financial statements were prepared as of the parent company's reporting date. The consolidation principles are unchanged from the previous year.

#### Subsidiaries

The consolidated financial statements of the Bank comprise the financial statements of the parent entity and all subsidiaries (the "Bank") as of June 30, 2012.

Subsidiaries are companies in which the Bank directly or indirectly holds the majority of the voting rights and where it determines their financial and business policies and is able to exercise control over them in order to benefit from their activities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Bank controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Bank. They are de-consolidated from the date on which control ceases.

Inter-company transactions, balances and intragroup gains on transactions between group companies are eliminated. Intragroup losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred.

#### **Expressed in Eastern Caribbean Dollars**

#### 3 Significant accounting policies (continued)

#### 3.2 Basis of preparation (continued)

#### Subsidiaries (continued)

The integration of the subsidiaries into the consolidated financial statements is based on consistent accounting and valuation methods for similar transactions and other occurrences under similar circumstances.

The principal accounting policies applied in the preparation of these financial statements are set out below.

#### 3.3 Foreign currency translation

#### Functional and presentation currency

Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the Bank operates (the "functional currency"). The consolidated financial statements are presented in Eastern Caribbean dollars, which is the Bank's functional and presentation currency.

#### Transactions and balances

Monetary assets and liabilities denominated in foreign currencies are translated into Eastern Caribbean dollars at the closing rates of exchange prevailing at the reporting date. Foreign currency transactions are translated at the rates prevailing on the transaction dates. Foreign exchange gains or losses arising from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of income.

#### 3.4 Financial Assets

The Bank classifies its financial assets into the following specified categories: 'loans and receivables' and 'available-for-sale'. Management determines the classification of its financial instruments at initial recognition.

#### (a) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables including cash and bank balances, loans and advances, investment securities and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any impairment.

Interest income on loans and receivables is recognized by applying the effective interest rate, and is included in the statement of income.

#### (b) Available-for-sale financial assets

Available-for-sale instruments are non-derivative financial assets that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices, or that are not classified as loans and receivables.

#### **Expressed in Eastern Caribbean Dollars**

#### 3 Significant accounting policies (continued)

#### 3.4 Financial Assets (continued)

#### (b) Available-for-sale financial assets (continued)

Available-for-sale financial assets are initially recognised at fair value, which is the cash consideration including any transaction costs, and measured subsequently at fair value. Changes in the carrying amount of available-for-sale financial assets relating to changes in foreign currency rates are recognised in profit or loss. Other changes in the carrying amount of available-for-sale financial assets relating and accumulated under the heading of 'revaluation reserves'. Where the financial asset is disposed of or determined to be impaired, the cumulative gain or loss previously accumulated in the revaluation reserve is reclassified to profit or loss.

Available-for-sale financial assets that do not have a quoted market price, and whose fair value cannot be reliably measured, are measured at cost less any impairment losses at the end of each reporting period.

Dividends on available-for-sale financial assets are recorded in the statement of income when the Bank's right to receive the dividends is established. Interest income on available-for-sale financial assets is calculated using the effective interest method, and recognized in the statement of income.

#### 3.4.1 Impairment of financial assets

At the end of each reporting period, the Bank's financial assets are assessed for indicators of impairment. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the investment have been affected.

For available-for-sale equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- the Bank granting to the issuer or counterparty, for economic or legal reasons related to the issuer's/counterparty's financial difficulty, a concession that the Bank would not otherwise consider
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties

#### (a) Assets carried at amortised cost

Loans and receivables are assessed on both individual and collective bases. Objective evidence of impairment of a portfolio of loans and receivable could include the Bank's past experience of payment within the portfolio, as well as observable changes in national or local economic conditions that correlate with defaults on loans and receivables.

#### **Expressed in Eastern Caribbean Dollars**

#### 3 Significant accounting policies (continued)

#### 3.4.1 Impairment of financial assets

#### (a) Assets carried at amortised cost (continued)

If there is objective evidence that an impairment loss on as asset carried at amortised cost exists, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of a 'provision for loan loss' account and the amount of the loss is recognised in the statement of income. If an asset carried at amortised cost has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price. Statutory and other regulatory loan loss reserve requirements that exceed these amounts are recognised in other reserves as an appropriation of retained earnings.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the statement of income.

When a loan is uncollectible, it is written off against the related provision for loan losses. Such loans are written off after all of the available options have been exhausted, the necessary procedures have been completed and the amount of the loss has been determined. If in a subsequent period, amounts previously written off are recovered, the amounts collected are recognised in profit or loss through the 'bad debts recovered' account.

#### (b) Assets classified as available-for-sale

When an available-for-sale financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

In respect of available-for-sale equity securities, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income and accumulated under the heading of "revaluation reserves".

In respect of available-for-sale debt securities, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.

#### (c) Renegotiated Loans

Loans that are either subject to collective impairment assessment or individually significant and whose terms have been renegotiated are no longer considered to be past due, but are treated as new loans. In subsequent years, the asset is considered to be past due and disclosed only if renegotiated again.

#### **Expressed in Eastern Caribbean Dollars**

#### 3 Significant accounting policies (continued)

#### 3.4.2 Derecognition of financial assets

The Bank derecognises a financial asset only when the contractual rights to receive the cash flows from the assets expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Bank neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Bank retains substantially of the risks and rewards of ownership of a transferred financial asset, the Bank continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

On derecognition of a financial asset other than in its entirety (e.g. when the Bank retains an option to repurchase part of a transferred asset or retains a residual interest that does not result in the retention of substantially all the risks and rewards of ownership and the Bank retains control), the Bank allocates the previous carrying amount of the financial asset between the part it continues to recognise under the continuing involvement, and the part it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognised and the sum of the consideration received for the part no longer recognised and any cumulative gain or loss allocated to it that had been recognised in other comprehensive income is recognised in profit or loss. A cumulative gain or loss that had been recognised and the part that is no longer recognised on the basis of the relative fair values of in other comprehensive income is allocated between the part that continues to be recognised and the part that is no longer recognised on the basis of the relative fair values of those parts.

#### 3.5 Financial Liabilities

#### 3.5.1 Other financial liabilities

Financial liabilities are classified as 'other financial liabilities', and are initially recognized at cost. Other financial liabilities (including borrowings) are subsequently recognised at amortised cost using the effective interest method.

#### 3.5.2 Derecognition of financial liabilities

The Bank derecognises financial liabilities when, and only when, the Bank's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### 3.6 Interest income and expense

Interest income and expenses are recognised in the statement of income for all interest bearing financial assets and liabilities using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or liability on initial recognition. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

#### **Expressed in Eastern Caribbean Dollars**

#### 3 Significant accounting policies (continued)

#### 3.6 Interest income and expense (continued)

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest to discount the future cash flows for the purpose of measuring the impairment loss.

#### 3.7 Fees and commission

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan commitment fees for loans which are likely to be drawn down, are deferred (together with related direct costs) and recognised as an adjustment to the effective yield on the loan.

Commission and fees arising from negotiating or participating in the negotiation of a transaction for a third party, such as the acquisition of shares or other securities are recognised on completion of the underlying transaction.

#### 3.8 Dividend income

Dividend income from investment securities is recognised in the statement of income when the Bank's right to receive the payment has been established (provided that it is probable that the economic benefits will flow to the Bank and the amount of income can be measured reliably).

#### 3.9 Property, plant and equipment and depreciation

Land and buildings held for use in the production or supply of services, or administrative purposes are stated in the statement of financial position at their revalued amounts, being the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are performed with sufficient regularity such that the carrying amounts do not differ materially from those that would be determined using fair values at the end of each reporting period.

Any revaluation increase arising on the revaluation of such land and buildings is recognised in other comprehensive income and accumulated in equity, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously expensed. A decrease in the carrying amount arising on the revaluation of such land and buildings is recognised in profit or loss to the extent that it exceeds the balance, if any, held in the properties revaluation reserve relating to a previous revaluation of that asset.

Depreciation on revalued buildings is recognised in profit or loss. On the subsequent sale or retirement of a revalued property, the attributable revaluation surplus remaining in the properties revaluation reserve is transferred directly to retained earnings.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Cost includes professional fees, and for qualifying assets, borrowing costs capitalised in accordance with the Bank's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Furniture, fixtures, vehicles and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

#### **Expressed in Eastern Caribbean Dollars**

#### 3 Significant accounting policies (continued)

#### 3.9 Property, plant and equipment and depreciation (continued)

Depreciation is recognised so as to write off the cost or valuation of assets (other than land and properties under construction) less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis. The following annual depreciation rates are applied:

Buildings	2.5%
Furniture and fixtures	15%
Equipment	15%
Computer equipment	20%

Land is not depreciated.

All repairs and maintenance to property, plant and equipment are charged to operating expenses during the financial period in which they are incurred.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### 3.10 Intangible assets – computer software

Acquired computer software is carried at cost less accumulated amortization and accumulated impairment losses. Amortization is recognized on a straight-line basis over the estimated useful lives of the computer software, which is three to five years, using the straight line method. The estimated useful lives and method of amortization are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Costs associated with maintaining computer software programs are charged to operating expenses during the financial period in which they are incurred.

#### 3.11 Impairment of Property, Plant, Equipment and Intangible Assets

Property, plant, equipment and intangible assets are periodically reviewed for impairment. An impairment loss is recognized for the amount by which the carrying amount of the asset is greater than its estimated recoverable amount. The recoverable amount of an asset is the higher of fair value less costs to sell, and value in use.

#### 3.12 Provisions

Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events, it is probable that the Bank will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

#### **Expressed in Eastern Caribbean Dollars**

#### 3 Significant accounting policies (continued)

#### 3.12 Provisions (continued)

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### 3.13 Cash and cash equivalents

Cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition. These include cash, unrestricted balances with banks and other financial institutions, treasury bills, and other short term highlight liquid investment securities.

#### 3.14 Share capital

#### 3.14.1 Ordinary shares

Ordinary shares are classified in the financial statements as equity.

#### 3.14.2 Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Bank's shareholders. Dividends for the year which are approved after the date of the statement of financial position are disclosed in the notes to the financial statements.

#### 3.15 Pension costs

The Bank's contributions to the defined contribution pension plan are charged to the consolidated statement of income in the period to which the contributions relate.

#### 3.16 Income tax

#### a) Current income tax

Income tax payable is calculated on taxable profit for the year, based on the enacted tax rates within the Federation of St. Christopher and Nevis. Taxable profit differs from net profit as reported in the statement of income because of items of income or expense that are taxable or deductible in other years and items that are not taxable or deductible.

#### b) Deferred income tax

Deferred income tax recognized on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using the enacted tax rates by the date of the statement of financial position and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The principal temporary differences arise from the depreciation of plant and equipment and the revaluation of certain financial assets and liabilities.

Income tax payable on profits, based on the applicable tax law is recognised as an expense in the period in which profits arise. Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management

The Bank's business involves taking on risks in a targeted manner and managing them professionally. The core functions of the Bank's risk management are to identify all key risks for the Bank, measure these risks, manage the risk positions and determine capital allocations. The Bank regularly reviews its risk management policies and systems to reflect changes in markets, products and best market practice.

The Bank's aim is to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Bank's financial performance.

The Bank defines risk as the possibility of losses of profits foregone, which may be caused by internal or external factors.

Risk Management is carried out by a central treasury department (Group Treasury) under policies approved by the Board of Directors. Group Treasury identifies, evaluates and hedges financial risks in close co-operation with the Bank's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, internal audit is responsible for the independent review of risk management and the control environment.

The risks arising from financial instruments to which the Bank is exposed are financial risks, which include credit risk, liquidity risk, market risks (which are discussed below) and operational risk.

#### 4.1 Credit risk

Credit risk is the risk of suffering financial loss, should any of the Bank's customers, clients or market counterparties fail to fulfil their contractual obligations to the Bank. Credit risk arises mainly from commercial and consumer loans and advances, credit cards, and loan commitments arising from such lending activities, but can also arise from credit enhancement provided, financial guarantees, letters of credit, endorsements and acceptances.

The Bank is also exposed to other credit risks arising from investments in debt securities and other exposures arising from its trading activities ('trading exposures'), including non-equity trading portfolio assets, derivatives and settlement balances with market counterparties.

Credit risk is the single largest risk for the Bank's business; management therefore carefully manages its exposure to credit risk. The credit risk management and control are centralised in a credit risk management team, which reports to the Board of Directors and head of each business unit regularly.

#### Expressed in Eastern Caribbean Dollars

#### 4 Financial risk management (continued)

#### 4.1 Credit risk (continued)

#### 4.1.1 Credit risk management

#### (a) Loans and advances

The estimation of credit exposure is complex and requires the use of models, as the value of a product varies with changes in market variables, expected cash flows and the passage of time. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties.

The Bank assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of the counterparty. They have been developed based on the Eastern Caribbean Central Bank's guidelines. Customers of the Bank are segmented into five rating classes. The Bank's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The ratings tools are kept under review and upgraded as necessary.

Bank's rating	Description of the grade
1	Pass
2	Special mention
3	Sub-standard
4	Doubtful
5	Loss

#### (b) Debt securities and other bills

The Bank's portfolio of debt securities and other bills consists of St Christopher and Nevis Federal Government, and Nevis Island Administration treasury bills, and other debt obligations by regional banking and non banking financial institutions, all of which are unrated. The Bank assesses the risk of default on these obligations by regularly monitoring the performance of the St. Kitts and Nevis Federal Government, and the Nevis Island Administration, through published government data, information received directly from government departments and information published by international agencies such as the International Monetary Fund (IMF) and the World Bank. The risk of default on regional corporate debt is assessed by continuous monitoring of the performance of these companies through published financial information, and other data gleaned from various sources.

#### 4.1.2 Risk limit control and mitigation policies

The Bank manages limits and controls concentrations of credit risk wherever they are identified, in particular to individual counterparties and groups, and to industries and countries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and industry segments. Such risks are monitored on a revolving basis and subject to regular review by the Board of Directors.

The exposure to any one borrower, including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items. Actual exposures against limits are monitored, on an ongoing basis.

Lending limits are reviewed in light of changing market and economic conditions and periodic credit reviews and assessments of probability of default.

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.1 Credit risk (continued)

#### 4.1.2 Risk limit control and mitigation policies (continued)

Some other specific control and mitigation measures are outlined below:

#### (a) Collateral

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advanced, which is a common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are as follows:

- Mortgages over properties;
- · Charges over business assets such as premises, inventory and accounts receivable; and
- Charges over financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; individual credit facilities are generally secured. In addition, in order to minimise the credit loss, the Bank will seek additional collateral from the counterparty as soon as there are impairment indicators for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured.

#### (b) Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions are collateralised by the underlying shipment of goods to which they relate, and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter term commitments.

#### 4.1.3 Impairment and provisioning policies

The internal rating system described in Note 4.1.1 focuses on expected credit losses – that is, taking into account the risk of future events giving rise to losses. In contrast, impairment provisions are recognised for financial reporting purposes only for losses that have been incurred at the date of the consolidated statement of financial position, based on the objective evidence of impairment. Due to the different methodologies applied, the amount of incurred credit losses provided for in the consolidated financial statements is usually lower than the amount determined from the expected loss model that is used for internal operational management and banking regulation purposes.

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.1 Credit risk (continued)

#### 4.1.3 Impairment and provisioning policies

The impairment provision shown in the consolidated statement of financial position at year end is derived from each of the five rating grades. However, the largest component of the impairment provision comes from the doubtful and loss grades. The table below shows the percentage of the Bank's on and off balance sheet items relating to loans and advances and the associated impairment provision for each of the Bank's internal rating categories:

	20	)12	2	2011
Bank's rating	Loans and advances (%)	Impairment provision (%)	Loans and advances (%)	Impairment provision (%)
Pass	70.4	-	84.5	_
Special mention	16.8	-	6.6	_
Sub-standard	11.3	41.5	7.0	33.4
Doubtful	1.4	55.7	1.7	51.0
Loss	0.1	2.8	0.2	15.6
Total	100.0	100.0	100.0	100.0

4.1.4 Maximum exposure to credit risk before collateral held or other credit enhancements

	2012 \$	2011 \$
Credit risk exposures relating to on-balance sheet assets:		
Deposits with other banks	57,095,010	58,666,444
Deposits with non-bank financial institutions Investment securities:	17,143,798	18,655,311
<ul> <li>Treasury bills and other eligible bills</li> </ul>	53,957,710	47,060,319
<ul> <li>Bonds and other debt instruments</li> </ul>	11,187,760	16,427,186
Loans and advances	205,597,804	203,744,099
Other assets <i>Pledged assets:</i>	505,475	338,736
<ul> <li>Available-for-sale fixed income securities, quoted</li> </ul>	9,813,815	8,327,529
<ul> <li>Deposits with non-bank financial institutions</li> </ul>	2,827,823	5,003,368
Credit exposures relating to off-balance sheet items:	358,129,195	358,222,992
<ul> <li>Financial guarantees</li> </ul>	_	483,582
<ul> <li>Loan commitments and other credit related facilities</li> </ul>	19,807,788	17,081,102
Total	377,936,983	375,787,676

The above table represents a worst case scenario of credit exposure to the Bank at June 30, 2012 and 2011, without taking account of any collateral held or other credit enhancements attached. For onbalance sheet assets, the exposures set out above are based on net carrying amounts as reported in the consolidated statement of financial position.

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.1 Credit risk (continued)

### 4.1.4 Maximum exposure to credit risk before collateral held or other credit enhancements (continued)

54.4% of the total maximum exposure is derived from loans and advances (2011: 54.2%) and 22.1% represents investment in securities (2011: 21.8%).

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the Bank resulting from both its loans and advances portfolio and investment securities, based on the following:

- 87.2% of the loans and advances portfolio is categorized in the top two grades of the internal rating system (2011: 91.1%).
- 80.1% of the loans and advances portfolio are considered to be neither past due nor impaired (2011: 85.3%).
- 14.8% of loans and advances are considered impaired (2011: 10.7%).
- The impairment provision on the balance sheet increased during the year to \$3.4 million, an increase of 2.0% over the previous year (\$3.3 million).

#### 4.1.5 Credit quality of loans and advances

Loans and advances are summarised as follows:

	20	12	201	1
	Loans and advances to customers \$	Loans and advances to financial institutions \$	Loans and advances to customers \$	Loans and advances to financial institutions \$
Neither past due nor impaired Past due but not impaired Impaired	164,283,486 10,630,686 30,900,551	3,167,175 - -	168,456,326 8,300,980 22,071,233	8,232,773 
Gross	205,814,723	3,167,175	198,828,539	8,232,773
Less: allowance for impairment	(3,376,176)	(7,918)	(3,317,213)	
Net	202,438,547	3,159,257	195,511,326	8,232,773

The total impairment provision for loans and advances is \$3,384,094 (2011: \$3,317,213) of which \$2,067,754 (2011: \$2,101,542) represents the individually impaired loans, and the remaining amount of \$1,316,340 (2011: \$1,215,671) represents the portfolio provision. Further information on the impairment provision for loans and advances to banks and to customers is provided in Note 10.

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.1 Credit risk (continued)

#### 4.1.5 Credit quality of loans and advances (continued)

(a) Loans and advances neither past due nor impaired The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Bank.

#### As at June 30, 2012

	Overdraft \$	Personal \$	Commercial \$	Public sector \$	Total \$
Grades:					
Pass	4,129,865	50,169,000	50,197,392	43,050,242	147,546,499
Special mention	19,361,209	542,953	-	-	19,904,162
Total	23,491,074	50,711,953	50,197,392	43,050,242	167,450,661

#### As at June 30, 2011

	Overdraft \$	Personal \$	Commercial \$	Public sector \$	Total \$
<b>Grades:</b> Pass Special mention	14,098,800 10,494,823	48,757,283 151,736	52,431,947 -	50,754,510 -	166,042,540 10,646,559
Total	24,593,623	48,909,019	52,431,947	50,754,510	176,689,099

(b) Loans and advances past due but not impaired

Loans and advances less than 90 days past due are not considered impaired unless other information is available to indicate the contrary. Gross amounts of loans and advances by class to customers that were past due but not impaired were as follows:

#### As at June 30, 2012

	Personal \$	Commercial \$	Total \$
Past due up to 30 days Past due 31-60 days	4,374,978 341,041	2,173,555 446,638	6,548,533 787,679
Past due 61-89 days	2,353,239	941,235	3,294,474
Total	7,069,258	3,561,428	10,630,686
As at June 30, 2011			
	Personal	Commercial	Total
	\$	\$	\$
Past due up to 30 days	4,577,421	1,365,029	5,942,450
Past due 31-60 days	306,259	-	306,259
Past due 61-89 days	2,052,271	_	2,052,271

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.1 Credit risk (continued)

#### 4.1.5 Credit quality of loans and advances (continued)

#### (c) Loans and advances individually impaired

The breakdown of the gross amount of individually impaired loans and advances by class, along with the fair value of related collateral held by the Bank as security is as follows:

#### As at June 30, 2012

	Overdraft \$	Personal \$	Commercial \$	Public Sector \$	Total \$
Individually impaired loans	810,207	12,183,436	14,308,704	3,598,204	30,900,551
Fair value of collateral	453,917	28,620,285	46,911,362	-	75,985,564
As at June 30, 2011				Public	
	Overdraft \$	Personal \$	Commercial \$	Sector	Total \$
Individually impaired loans	864,260	11,617,077	9,589,896	-	22,071,233
Fair value of collateral	503,917	26,244,064	45,681,846	-	72,429,827

The individually impaired loans and advances to customers before taking into consideration the cash flows from collateral held is \$30,900,551 (2011: \$22,071,233).

#### (d) Loans and advances renegotiated

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferred payments. Following restructuring, a previously overdue account is reset to a normal status and managed together with other similar accounts. Restructuring policies and practices are based on indicators of criteria which, in the judgement of management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans, in particular customer finance loans. Renegotiated loans that would otherwise be past due or impaired totalled \$3,037,613 at June 30, 2012 (2011: \$596,875).

#### 4.1.6 Debt securities, treasury bills and other eligible bills

The table below represents an analysis of debt securities, treasury bills and other eligible bills by rating agency designation at June 30, 2012 and 2011 based on Standard & Poor's rating or their equivalent:

	Treasury bills \$	Bonds and other debt instruments \$	Available-for- sale \$	Total \$
Aa1—Baa3 Unrated	- 53,957,710	5,664,770 5,522,990	10,099,972 17,870,393	15,764,742 77,351,093
As at June 30, 2012	53,957,710	11,187,760	27,970,365	93,115,835

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.1 Credit risk (continued)

#### 4.1.6 Debt securities, treasury bills and other eligible bills (continued)

	Treasury bills \$	Bonds and other debt instruments \$	Available-for- sale \$	Total \$
Aa1—Baa3	-	5,913,566	7,368,400	13,281,966
Lower than Baa3	-	_	1,105,569	1,105,569
Unrated	47,060,319	10,513,620	17,767,522	75,341,461
As at June 30, 2011	47,060,319	16,427,186	26,241,491	89,728,996

#### 4.1.7 Repossessed collateral

During the year ended June 30, 2012, the Bank took possession of collateral securing facilities with carrying value of \$137,965 (2011: \$141,955).

Repossessed properties are sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness.

#### **Expressed in Eastern Caribbean Dollars**

	St.				
	Christopher	Other	North		
	& Nevis \$	Caribbean \$	America \$	Europe \$	Total \$
Credit risk exposures relating to on-balance sheet	•	•	·	·	•
assets:					
Deposits with other banks	2,071,940	27,372,561	8,783,502	18,867,007	57,095,010
Deposits with non-bank financial institutions	158,536	16,985,262		•	17,143,798
Investment securities:					
<ul> <li>Treasury bills and other eligible bills</li> </ul>	50,472,378	3,485,332			53,957,710
<ul> <li>Bonds and other debt instruments</li> </ul>	5,726,073	5,461,687			11,187,760
Loans and advances	190,566,591	4,087,362	7,650,989	3,292,862	205,597,804
Other assets	186,827	5,179	312,509	960	505,475
Pledged assets:					
<ul> <li>Available-for-sale fixed income securities</li> </ul>			9,813,815	ı	9,813,815
-Deposits with non-bank financial institutions	808,470	ı	2,019,353		2,827,823
	249.990.815	57.397.383	28.580.168	22.160.829	358.129.195
Credit exposures relating to off balance sheet items: Financial guarantees					
Loan commitments and other credit related facilities	18,936,156	ı	871,632	ı	19,807,788
As at June 30, 2012	268,926,971	57,397,383	29,451,800	22,160,829	377,936,983

(26)

# Financial risk management (continued) 4

# 4.1 Credit risk (continued)

# 4.1.8 Concentration of risks of financial assets with credit risk exposure

support) as o on country of

#### **Expressed in Eastern Caribbean Dollars**

	i				
	st. Christopher	Other	North		
	& Nevis	Caribbean	America	Europe	Total ¢
	A	A	A	A	A
Credit risk exposures relating to on-balance sheet					
assets:					
Deposits with other banks	4,929,324	27,860,983	11,279,230	14,596,907	58,666,444
Deposits with non-bank financial institutions	49,897	18,605,414	I	I	18,655,311
Investment securities:					
<ul> <li>Treasury bills and other eligible bills</li> </ul>	46,564,943	495,376	I	I	47,060,319
<ul> <li>Bonds and other debt instruments</li> </ul>	9,240,595	7,186,591	I	I	16,427,186
Loans and advances	188,436,919	5,035,878	6,973,866	3,297,436	203,744,099
Other assets	138,858	2,806	307,395	960	450,019
Pledged assets:					
<ul> <li>Available-for-sale fixed income securities</li> </ul>	I	I	8,216,246	I	8,216,246
<ul> <li>Deposits with non-bank financial institutions</li> </ul>	808,470	I	4,194,898	I	5,003,368
	250,169,006	59,187,048	30,971,635	17,895,303	358,222,992
Credit exposures relating to off balance sheet items: Financial guarantees	483,582	Ι	Ι	Ι	483,582
Loan commitments and other credit related facilities	13,345,716	105,888	3,576,889	52,609	17,081,102
As at June 30, 2011	263,998,304	59,292,936	34,548,524	17,947,912	375,787,676

Financial risk management (continued)

4

4.1 Credit risk (continued)

4.1.8 Concentration of risks of financial assets with credit risk exposure (continued)

(a) Geographical sectors (continued)

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.1 Credit risk (continued)

#### 4.1.8 Concentration of risks of financial assets with credit risk exposure (continued)

Economic risk concentrations within the customer loan portfolio were as follows:

	2012		2011	
	\$	%	\$	%
Personal	80,279,676	38.2	77,724,852	37.4
Public Sector	55,626,392	26.6	61,415,609	29.7
Construction and land development	35,717,497	17.1	34,687,107	16.8
Distributive trades transportation and	17,646,798	8.4	17,686,418	8.5
Tourism, entertainment, and catering	8,540,117	4.1	5,126,210	2.5
Professional and other services	7,034,440	3.4	6,374,953	3.1
Agriculture and manufacturing	4,136,978	2.2	4,046,163	2.0
Total	208,981,898	100.0	207,061,312	100.0

#### 4.2 Market risk

The Bank takes on exposure to market risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices. The Bank separates exposures to market risk into either trading or non-trading portfolios.

The market risks arising from trading and non-trading portfolios are monitored by the Risk Management Committee and by management. Regular reports are submitted to the Board of Directors and department heads.

#### 4.2.1 Price risk

The Bank is exposed to equity securities price risk because of equity investments held by the Bank and classified in the consolidated statement of financial position as available-for-sale. The Bank's portfolio includes securities that are quoted on the Eastern Caribbean Securities Exchange (ECSE) in addition to mutual funds that are quoted in the United States. Its exposure to equity securities price risk in respect of ECSE traded securities is minimal because the total of these securities is insignificant in relation to its consolidated statement of financial position and because of the limited volatility in this market. The mutual funds' exposure to equity securities price risk is managed by setting maximum exposure limits and the close monitoring of these securities. The Bank is not exposed to commodity price risk.

If market rates at June 30, 2012 had been 0.5% higher/lower with all other variables held constant, equity for the year would have been \$82,045 (2011: \$77,367) lower/ higher as a result of the increase/decrease in the fair value of available-for-sale investment securities.

	2012 \$	2011 \$
Available-for-sale	Ŷ	¥
Equity securities quoted at market value	2,038,851	1,327,791
Mutual funds quoted at market value	14,854,442	14,610,899
	16,893,293	15,938,690

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

4.2 Market risk (continued)

#### 4.2.2 Foreign exchange risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily.

Most of the Bank's assets and liabilities in foreign currencies are held in United States dollars. The exchange rate of the Eastern Caribbean dollar (EC\$) to the United States dollar (US\$) has been formally pegged at EC\$2.7 = US\$1.00 since 1974.

The following table summarises the Bank's exposure to foreign currency risk at June 30, 2012. Included in the table are the Bank's financial instruments at carrying amounts, categorised by currency.

#### **Expressed in Eastern Caribbean Dollars**

Financial risk management (continued)

4

4.2 Market risk (continued)

4.2.2 Foreign currency risk (continued)	xcD \$	asu \$	EUR \$	GBP \$	CDN \$	OTHER \$	Total \$
As at June 30, 2012							
Assets							
Cash and balances with ECCB	17,040,570	411,891	129,132	21,449	55,577	2,993	17,661,612
Deposits with banks	5,200,258	44,017,159	3,626,588	3,608,677	560,696	81,632	57,095,010
Deposits with non-bank financial institutions Investment securities:	1,169,983	15,973,815				'	17,143,798
<ul> <li>Treasury bills and other eligible bills</li> </ul>	46,352,915	7,604,795	'		'	'	53,957,710
<ul> <li>Bonds and other debt securities</li> </ul>	5,705,193	5,482,567	ı	I	I	ı	11,187,760
<ul> <li>Available-for-sale investments – unquoted</li> </ul>	271,806	851,733					1,123,539
<ul> <li>Available-for-sale investments – quoted</li> </ul>	2,038,851	•	'				2,038,851
Loans and advances to customers	159,991,433	45,606,371	'				205,597,804
Other assets	191,683	311,966	'	096	866	ı	505,475
Pledged assets:							
- Available-for-sale investment securities	I	24,668,257	I	I	I		24,668,257
		2,827,823	ı			ı	2,827,823
Total financial assets	237,962,692	147,756,377	3,755,720	3,631,086	617,139	84,625	393,807,639
Liabilities							
Customer deposits	198,163,016	146,878,500	2,771,117	2,019,442	53,607	ı	349,885,682
Debt security Other liabilities and accrued eveneses	- 661 711	7,344,573		- 202	- -	207	7,344,573
	1,001,711	2,323,113	•	1,232	2,404	170	4,002,033
Total financial liabilities	199,824,727	156,552,848	2,771,117	2,026,734	56,041	827	361,232,294
Net on-balance sheet position	38,137,965	(8,796,471)	984,603	1,604,352	561,098	83,798	32,575,345
Credit commitments	9,722,568	11,616,236			•		21,338,804

#### **Expressed in Eastern Caribbean Dollars**

4.2.2 Foreign currency risk (continued) As at June 30, 2011	XCD \$	nsp \$	EUR \$	GBP \$	CDN CDN	OTHER \$	Total \$
Assets Cash and balances with the ECCB Deposits with banks Deposits with non-bank financial institutions	15,018,265 7,339,636 2,100,479	447,445 44,936,733 16,554,832	117,896 2,610,374 -	18,647 3,073,722 -	45,301 606,300 -	6,195 99,679 -	15,653,749 58,666,444 18,655,311
Investment securities: - Treasury bills and other eligible bills - Bonds and other debt securities - Available-for-sale investments- unquoted	39,940,468 7,865,457 271,806	7,119,851 8,561,729 1,703,466	1 1 1	1 1 1	111	111	47,060,319 16,427,186 1,975,272
<ul> <li>Available-for-sale securities- quoted Loans and advances to customers Other assets</li> </ul>	1,327,791 164,707,752 141,341	39,036,347 306,852	1 1 1	1 096	866	111	1,327,791 203,744,099 450,019
- Available-for-sale investment securities - Deposits with non-bank financial institutions		22,827,145 5,003,368					22,827,145 5,003,368
Total financial assets Liabilities Customer deposits Debt security Other liabilities and accrued expenses	<b>238,712,995</b> 166,067,935 1,584,487	<b>146,497,768</b> 168,573,708 14,611,287 2,668,365	<b>2,728,270</b> 1,552,330 97,662	<b>3,093,329</b> 1,678,723 	<b>652,467</b> 47,573 2,630	<b>105,874</b> - 759	<b>391,790,703</b> 337,920,269 14,611,287 4,578,075
Total financial liabilities Not on balance sheet nosition	167,652,422 71 060 573	185,853,360 (30 335 502)	1,649,992 1 078 278	1,902,895 1 190 131	50,203 602 264	759 105 115	357,109,631 34 681 072
Credit commitments	11,347,502	8,224,528		-	-	2 	19,572,030

Financial risk management (continued)

4

4.2 Market risk (continued)

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.2 Market risk (continued)

#### 4.2.2 Foreign currency risk (continued)

If at June 30, 2012, the Eastern Caribbean dollar had weakened /strengthened by 10% against the Euro with all other variables held constant, post-tax profit for the year would have been \$78,729 (2011: \$94,513) higher/lower, mainly as a result of foreign exchange gains/losses on translation of Euro denominated loans and receivables and foreign exchange losses/gains on translation of customer deposits denominated in Euro.

The contribution to profit before taxation of foreign exchange gains/losses on assets and liabilities held in Euro currency in 2012 was a loss of \$42,518 (2011: gain of \$302,240).

The Bank holds no Euro denominated available-for-sale investment securities. Hence, there would have been no impact on equity if the Eastern Caribbean Dollar had weakened/strengthened against the Euro at June 30, 2012.

If at June 30, 2012, the Eastern Caribbean dollar had weakened/strengthened by 10% against the Pound Sterling with all other variables held constant, post-tax profit for the year would have been \$105,503 (2011: \$78,731) higher/lower, mainly as a result of foreign exchange gains/losses on translation of Pounds Sterling denominated loans and receivables, and foreign exchange losses/gains on translation of customer deposits denominated in Pounds Sterling.

The contribution of profit before taxation of foreign exchange gains/losses is on assets and liabilities held in Pound Sterling in 2012 was a gain of \$44,636 (2011: gain of \$195,092).

Because the Bank holds no Pounds Sterling denominated available-for-sale investment securities, there would have been no impact on equity, if the Eastern Caribbean dollar had weakened/strengthened against the Pound Sterling at June 30, 2012.

If at June 30, 2012, the Eastern Caribbean dollar had weakened /strengthened by 10% against the Canadian dollar with all other variables held constant, post-tax profit for the year would have been \$32,985 (2011: \$4,532) higher/lower, mainly as a result of foreign exchange gains/losses on translation of Canadian dollar denominated loans and receivables and foreign exchange losses/gains on translation of customer deposits denominated in Canadian dollars.

The contribution to profit before taxation of foreign exchange gains on assets and liabilities held in Canadian currency in 2012 was a loss of \$10,473 (2011: \$32,608).

Because the Bank holds no Canadian dollar denominated available-for-sale investment securities, there would have been no impact on equity, if the Eastern Caribbean dollar had weakened/strengthened against the Canadian dollar at June 30, 2012.

#### 4.2.3 Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the fair value of a financial instrument will fluctuate because of changes in market interest rates. The Bank takes on exposure to the effects of fluctuations in the prevailing level of market interest rates on both its fair value and cash flow risks. Interest margins may increase or decrease as a result of such changes. The Board sets limits on the level of mismatch of interest rate re-pricing that may be undertaken, which is monitored daily by The Treasury and Investment Committee.

The following table summarises the Bank's exposure to interest rate risks. It includes the Bank's financial instruments at carrying amounts, categorised by the earlier of contractual re-pricing or maturity dates.

#### **Expressed in Eastern Caribbean Dollars**

4.2.3 Interest rate risk (continued)	Under 1 month \$	1 to 3 months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Non-Interest bearing	Total \$
AS ALJUNE JU, ZUIZ							
Assets Cash and balances with the Central Bank Deposits with banks	2,000 10,202,988	- 13,595,239	- 4,981,234	1 1	1 1	17,659,612 28,315,549	17,661,612 57,095,010
Deposits with non bank rinancial institutions	13,288,944	3,711,766	101,222		ı	41,866	17,143,798
<ul> <li>Treasury bills</li> <li>Bonds and other debt instruments</li> </ul>	18,300,800 79,640	33,098,111 686,470	2,558,799 3,881,454	- 4,859,644	- 1,680,552		53,957,710 11,187,760
- Available-for-sale investments - unguoted				•	•	1,123,539	1,123,539
<ul> <li>Available-for-sale securities-quoted Loans and advances to customers</li> </ul>	- 50,372,737 54,247	3,634,431	- 12,276,943 10,176	- 24,410,549	- 107,852,509	2,038,851 7,050,635	2,038,851 205,597,804 505,475
Ourer assets Pledged assets: - Available-for-sale investment securities	01,247	00,234 1 354 861	3 073 334	3 649 328	- 1 736 292	001,000 14 854 442	24 668 257
<ul> <li>Deposits with bank and other financial Institution</li> </ul>	2,019,353		808,470	-			2,827,823
Total financial assets	94,327,709	56,149,172	27,691,632	32,919,521	111,269,353	71,450,252	393,807,639
Liabilities Customer deposits Debt security Other liabilities and accrued expenses	171,103,353 7,344,573 157,572	21,163,793 - -	104,007,535 - -	7,175,327 -		46,435,674 - 3,844,467	349,885,682 7,344,573 4,002,039
Total financial liabilities	178,605,498	21,163,793	104,007,535	7,157,327		50,280,141	361,232,294
Total interest repricing gap	(84,277,789)	34,985,379	(76,315,903)	25,744,194	111,269,353	21,170,111	32,575,345

Financial risk management (continued)

4

4.2 Market risk (continued)

#### **Expressed in Eastern Caribbean Dollars**

Financial risk management (continued)

4

4.2 Market risk (continued)

4.2.3 Interest rate risk (continued)	Under 1 month \$	1 to 3 months \$	3 to 12 months \$	1 to 5 years \$	Over 5 years \$	Non-Interest bearing \$	Total \$
As at June 30, 2011	·	•	•	•	•	•	·
Assets Cash and balances with ECCB Deposits with banks	2,000 9,910,826	_ 18,101,674	11	1 1	11	15,651,749 30,653,944	15,653,749 58,666,444
Deposits with from-barry financial institutions	14,568,446	Ι	4,051,754	I	Ι	35,111	18,655,311
Investment securities: - Treasury bills -Bonds and other debt instruments - Available-for-sale securities –unguoted	16,725,824 678 -	27,783,371 1,375,137 -	2,551,124 1,393,067 	- 13,508,304 -	- 150,000 -	- - 1.975.272	47,060,319 16,427,186 1,975,272
<ul> <li>Available-for-sale securities –quoted Loans and advances to customers Other assets</li> </ul>	- 49,548,348 -	_ 9,451,959 _	- 6,564,285 -	_ 26,601,768 _	_ 111,577,739 _	1,327,791 - 450,019	1,327,791 203,744,099 450,019
Pledged assets: - Available-for-sale	I	I	I	4,615,493	3,600,753	14,610,899	22,827,145
<ul> <li>Deposits with banks and other infancial institutions</li> </ul>	4,194,898	I	808,470	I	I	I	5,003,368
Total financial assets	94,951,020	56,712,141	15,368,700	44,725,565	115,328,492	64,704,785	391,790,703
Liabilities Customers deposits Debt security Other liabilities and accrued expenses	163,695,833 14,611,287 110,847	24,678,468 - -	97,379,301 - -	3,833,987 - -	1 1 1	48,332,680 - 4,467,228	337,920,269 14,611,287 4,578,075
Total financial liabilities	178,417,967	24,678,468	97,379,301	3,833,987	I	52,799,908	357,109,631
Total interest repricing gap	(83,466,947)	32,033,673	(82,010,601)	40,891,578	115,328,492	11,904,877	34,681,072

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.2 Market risk (continued)

#### 4.2.3 Interest rate risk (continued)

The Bank's fair value interest rate risk arises from fixed income debt securities classified as available-for-sale. If market rates at June 30, 2012 had been 0.5% higher/lower with all other variables held constant, equity for the year would have been \$73,053 (2011: \$151,569) lower/higher as a result of the increase/decrease in the fair value of available-for-sale securities.

Cash flow interest rate risk arises from loans and advances to customers, and other interest bearing assets at variable rates. If at June 30, 2012, variable interest rates on loans and advances to customers and other interest bearing assets had been 0.5% higher/lower, with all other variables held constant, post tax profit for the year would have been \$921,304 higher/lower (2011: \$988,216), mainly as a result of higher/lower interest income. Cash flow interest rate risk also arises from customers' deposits, at variable interest rates. If at June 30, 2012 variable interest rates on customers' deposits had been 0.5% higher/lower, with all other variables held constant, net profit for the year would have been \$1,128,848 (2011: \$1,093,667) lower/higher, mainly as a result of higher/lower interest expense.

#### 4.3 Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its obligations when they fall due as a result of customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for derivatives. Such outflows would deplete available cash resources for client lending, trading activities and investments. In extreme circumstances, lack of liquidity could result in reductions in the consolidated statement of financial position and sales of assets, or potentially an inability to fulfil lending commitments. The risk that the Bank will be unable to do so is inherent in all banking operations and can be affected by a range of institution-specific and market-wide events including, but not limited to, credit events, merger and acquisition activity, systemic shocks and natural disasters.

#### 4.3.1 Liquidity risk management process

The Bank's liquidity management process is carried out within the Bank by the Accounting and Investment Department, and monitored by management. Oversight includes the following:

- Day-to-day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or are borrowed by customers;
- Monitoring liquidity ratios of the consolidated statement of financial position against internal and regulatory requirements; and
- Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement, and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for these projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

The Accounting and Investment Department also monitors unmatched medium term assets, the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

#### 4.3.2 Funding approach

Sources of liquidity are regularly reviewed by management and the Board of Directors and primarily consist of deposits from customers, share capital and lines of credit with other financial institutions.

#### **Expressed in Eastern Caribbean Dollars**

Total \$ 361,122,605 365,405,683 393,562,636 4,578,075 385,951,062 7,344,573 4,002,039 The table below presents the cash flows payable by the Bank under non-derivative financial liabilities by remaining contractual maturities at the date of the consolidated statement of financial position. The amounts disclosed in the table are the contractual and undiscounted cash flows, whereas the Bank manages 354,059,071 341,933,243 14,611,287 Over 5 years \$ ı Т Т 121,789,436 L. 115,306,068 1-5 years \$ 7,617,726 34,264,522 2,223,288 L 41,976,154 7,617,726 2,223,288 3-12 months \$ 107,374,806 21,906,905 107,374,806 104,240,741 104,240,741 17,277,511 1-3 months \$ 21,463,366 27,558,366 27,875,438 21,623,358 59,780,428 I 159,992 317,072 56,757,241 Under 1 month \$ 217,603,173 7,344,573 3,842,047 14,611,287 4,261,003 228,789,793 155,821,345 207,910,848 226,783,138 154,634,088 the inherent liquidity risk based on expected undiscounted cash flows. Fotal financial liabilities (contractual maturity **Fotal financial liabilities (contractual maturity** Other liabilities and accrued expenses Other liabilities and accrued expenses Assets held for managing liquidity Assets held for managing liquidity risk (contractual maturity dates) isk (contractual maturity dates) 4.3.3 Non derivative cash flows Deposits from customers Deposits from customers As at June 30, 2012 As at June 30, 2011 Debt security Debt security dates) dates)

Financial risk management (continued)

4.3 Liquidity risk (continued)

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.3 Liquidity risk (continued)

#### 4.3.4 Assets held for managing liquidity risk

The Bank holds a diversified portfolio of cash and high-quality highly-liquid securities to support payment obligations and contingent funding in a stressed market environment. The Bank's assets held for managing liquidity risk comprise:

- Loans and advances;
- Cash and balances with central banks;
- Certificates of deposit; and
- Government bonds and other securities that are readily acceptable in repurchase agreements with central banks.

#### 4.3.5 Off balance sheet items

#### (a) Loan commitments

The dates of the contractual amounts of the Bank's off-balance sheet financial instruments that commit to extend credit to customers and other facilities are summarised in the table below.

	Up to 1 year \$	1 to 5 years \$	Total \$
As at June 30, 2012	Ŷ	Ψ	¥
Capital commitments	19,807,788	-	19,807,788
Loan commitments	1,531,016	-	1,531,016
	21,338,804	-	21,338,804
As at June 30, 2011			
Financial guarantees	483,582	_	483,582
Capital commitments	2,007,346	-	2,007,346
Loan commitments	17,081,102	-	17,081,102
	19,572,030	_	19,572,030

(b) Financial guarantees and other financial facilities

The Bank had financial guarantees of \$Nil at June 30, 2012 (2011: \$483,582).

#### (c) Operating Lease Commitments

The Bank had no operating lease commitments as at June 30, 2012 (2011: \$Nil).

#### (d) Capital commitments

The Bank had contractual capital commitments totalling \$1,531,016 as at June 30, 2012 (2011: \$2,007,346). These commitments relate to the Bank's building construction and refurbishment project which commenced in June 2010.

#### Expressed in Eastern Caribbean Dollars

4.4. Fair value of financial assets and liabilities (continued)

(a)

Financial risk management (continued)

4

	Car 2012 \$	Carrying value 2011 \$	2012 F \$	Fair value 2011 \$
Financial assets				
Cash and balances with the Central Bank	17,661,612	15,653,749	17,661,612	15,653,749
Deposits with other banks	57,095,010	58,666,444	57,095,010	58,666,444
Deposits with non-bank financial institutions	17,143,798	18,655,311	17,143,798	18,655,311
Investment securities:				
<ul> <li>Treasury bills and other eligible bills</li> </ul>	53,957,710	47,060,319	53,957,710	47,060,319
Bonds and other debt instruments	11,187,760	16,427,186	11,187,760	16,427,186
Available-for-sale investments – unquoted	1,123,539	1,975,272	1,123,539	1,975,272
<ul> <li>Available-for-sale investments – quoted</li> </ul>	2,038,851	1,327,791	2,038,851	1,327,791
Loans and advances	205,597,804	203,744,099	204,542,371	202,782,933
Other Assets	505,475	338,736	505,475	338,736
Pledged assets:				
<ul> <li>Available-for-sale investment securities, quoted</li> </ul>	24,668,257	22,938,428	24,668,257	22,938,428
<ul> <li>Deposits with bank and other financial institutions</li> </ul>	2,827,823	5,003,368	2,827,823	5,003,368
	393,807,639	391,790,703	392,752,206	390,829,537
Financial liabilities				
Customer deposits	349,885,682	337,920,269	349,885,682	337,920,269
Debt security	7,344,573	14,611,287	7,344,573	14,611,287
Other payables and accrued expenses	4,002,039	4,578,075	4,002,039	4,578,075
	361.232.294	357.109.631	361.232.294	357.109.631

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.4. Fair value of financial assets and liabilities (continued)

(a) The table below summarises the carrying amounts and fair values of the Bank's financial assets and liabilities (continued)

#### (i) Due from other banks

Due from other banks includes inter-bank placements and items in the course of collection. It is assumed that the fair value of this category of financial assets is a reasonable estimate of the fair value due to the relatively short term maturities.

#### (ii) Loans and advances to customers

Loans and advances are net of provisions for impairment. The estimated fair value of loans and advances represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine their fair value.

#### (iii) Investment securities

Investment securities include assets classified as available-for-sale which are measured at fair value based on quoted market prices. For available-for-sale investment securities for which no active market exists, the fair value is estimated at cost, net of any assessed impairment. Loans and receivables are carried at amortised cost using the effective interest rate method.

#### (iv) Due to other banks and customers, other depositors and other borrowings

The estimated value of deposits with no stated maturity, which includes non-interest bearing deposits, is the amount repayable on demand. The fair value of fixed-interest bearing deposits and other borrowings is assumed to approximate the carrying values.

#### (v) Loans payable

The fair value of the loan payable is estimated to approximate the carrying value.

#### 4.4.1 Fair value hierarchy

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Bank's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 Quoted prices in active markets for identical assets or liabilities. This level includes debt instruments listed on exchanges.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components.

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.4. Fair value of financial assets and liabilities (continued)

#### 4.4.1 Fair value hierarchy (continued)

The standard requires the use of observable market data when available. The Bank considers relevant and observable market prices in its valuations where possible.

	Level 1 \$
Financial assets at fair value	Ť
<i>Investment securities</i> Fixed income securities, quoted at market value Mutual funds, quoted at market value Equity securities, quoted at market value	9,813,815 14,854,442 2,038,851
Balance as at June 30, 2012	26,707,108
	Level 1 \$
Financial assets at fair value	
<i>Investment securities</i> Fixed income securities, quoted at market value Mutual funds, quoted at market value Equity securities, quoted at market value	8,216,246 14,610,899
	1,327,791

#### 4.5 Capital management

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the balance sheet, are:

- To comply with the capital requirements set by the Eastern Caribbean Central Bank (the ECCB);
- To safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored daily by the Bank's management employing techniques based on the guidelines developed by the Basel Committee and the European Community Directives, as implemented by the ECCB, for supervisory purposes. The required information is filed with the ECCB on a quarterly basis.

The ECCB requires all banks under its jurisdiction to: (a) hold the minimum level of regulatory capital of \$5,000,000, and (b) maintain a ratio of total regulatory capital to the risk-weighted assets ('the Basel ratio') at or above the internationally agreed minimum of 8%.

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.5 Capital management (continued)

The Bank's regulatory capital as managed by the Board of Directors is divided into two tiers:

- Tier 1 capital: share capital (net of any book values of treasury shares), retained earnings and reserves created by appropriations of retained earnings.
- Tier 2 capital: qualifying subordinated loan capital, collective impairment allowances and unrealised gains arising on the fair valuation of securities held as available-for-sale.

The risk weighted assets are measured by means of a hierarchy of five risk weights classified according to the nature of and reflecting an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off balance sheet exposure, with some adjustments to reflect the more contingent nature of the potential losses.

The following table summarises the composition of the regulatory capital and the Basel ratios for the years ended June 30, 2011 and June 30, 2012. During those two years, the Bank and its subsidiaries complied with all the externally imposed capital requirements to which they are subject.

	2012 \$	2011 \$
<b>Tier 1 capital</b> Share capital Statutory reserve Retained earnings	9,347,687 10,207,846 16,857,160	9,347,687 9,737,462 17,240,566
Total qualifying tier 1 capital	36,412,693	36,325,715
<b>Tier 2 capital</b> Revaluation reserve Reserve for loan impairment Reserve for interest on non-performing loans Reserve for items in-transit on correspondent bank accounts	10,346,417 547,468 5,096,616 1,717,349	10,746,510 1,361,186 4,371,135 1,589,748
Total qualifying tier 2 capital	17,707,850	18,068,579
Total regulatory capital	54,120,543	54,394,294
Risk weighted assets		
On-balance sheet Off-balance sheet	212,441,244 21,338,804	195,171,615 19,572,030
Total risk weighted assets	233,780,048	214,743,645
Basel ratio	23.2%	25.3%

#### **Expressed in Eastern Caribbean Dollars**

#### 4 Financial risk management (continued)

#### 4.6 Financial assets and liabilities by category

The table below analyses the Bank's financial assets and liabilities by category:

	Loans and receivables \$	Available- for-sale \$	Total \$
As at June 30, 2012	÷	÷	Ť
Assets Cash and Balances with the Central Bank Due from banks and other financial	17,661,612	-	17,661,612
institutions Investment securities Loans and advances	77,066,631 65,145,470 205,597,804	- 27,970,365 -	77,066,631 93,115,835 205,597,804
Other assets	365,757	-	365,757
Total financial assets	365,837,274	27,970,365	393,807,639
		Other Liabilities	Total
<b>Liabilities</b> Customer deposits Debt security Other liabilities and accrued expenses		349,885,682 7,344,573 4,002,039	349,885,682 7,344,573 4,002,039
Total financial liabilities		361,232,294	361,232,294
As at June 30, 2011	Loans and	Available-	
Assets	receivables	for-sale	Total
Balances with the Central Bank Due from banks and other financial	15,653,749	-	15,653,749
institutions Investment securities Loans and advances Other assets	82,325,123 63,598,788 203,744,099 338,736	_ 26,130,208 _ _	82,325,123 89,728,996 203,744,099 338,736
Total financial assets	365,660,495	26,130,208	391,790,703
	,,	-,,	
		Other Liabilities	Total
Liabilities		Other Liabilities	Total
<b>Liabilities</b> Customer deposits Debt security Other liabilities and accrued expenses		Other	

#### **Expressed in Eastern Caribbean Dollars**

# 5 Critical accounting estimates, and judgements in applying accounting policies and key sources of estimation uncertainty

The Bank's consolidated financial statements and its financial result are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the consolidated financial statements.

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events.

Certain accounting policies and management's judgements are especially critical for the Bank's results and financial situation due to their materiality.

#### (a) Impairment losses on loans and advances

The Bank reviews its loan portfolios to assess impairment on a quarterly basis. In determining whether an impairment loss should be recorded in the consolidated statement of income, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers, or local economic conditions that correlate with defaults on assets in the Bank. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. To the extent that the net present value of estimated cash flows differs by +/-5 percent, the provision would be estimated \$129,929 lower or \$171,846 higher respectively.

#### (b) Impairment of available-for-sale investments

The Bank determines that available-for-sale investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgement. In making this judgement, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

Had all the declines in fair value below cost been considered significant or prolonged, the Bank would suffer an increase impairment loss of \$848,061 in its 2012 consolidated financial statements, which would be included in the transfer of the accumulated fair value declines recognised in equity on the impaired available-for-sale financial assets to the consolidated statement of income. Management's determination of the impairment provision involves the use of assumptions and significant judgement. In making this judgement, the Bank evaluates among other factors, the expected length of time to liquidate investments and any estimated loss on the principle invested.

#### Expressed in Eastern Caribbean Dollars

# 5 Critical accounting estimates, and judgements in applying accounting policies and key sources of estimation uncertainty (continued)

#### (c) Impairment of Fixed Deposits

The Bank holds fixed deposits with certain institutions that have been experiencing liquidity challenges, and were therefore unable to fulfil all the Bank's requests to redeem the fixed deposits. The Bank reviews its fixed deposits to assess impairment on a regular and periodic basis. In determining whether an impairment loss should be recorded, the Bank makes judgments as to whether there is any observable data indicating an impairment trigger followed by a measurable decrease in the estimated future cash flows from the fixed deposit. Such observable data may indicate that there has been an adverse change in the payment ability and financial condition of the counterparty. Management uses experience, judgment and estimates based on objective evidence of impairment when assessing future cash flows. Were the net present value of estimated cash flows of these fixed deposits to differ by +/-10%, the impairment would be estimated \$120,570 lower or \$150,712 higher.

#### 6 Business segments

Segment reporting by the Bank was prepared in accordance with IFRS 8.

Following the management approach of IFRS 8, operating segments are reported in accordance with the internal reporting provided to the Bank's Board of Directors (the chief operating decision-maker), which is responsible for allocating resources to the reportable segments and assesses their performance.

The Bank has three operating segments:

- Retail and Corporate banking incorporating private banking services, customer current accounts, savings, deposits, consumer loans and mortgages and other credit facilities, overdrafts, debit cards;
- Offshore Banking incorporating private banking services, customer current accounts, savings, deposits, consumer loans and mortgages and other credit facilities, overdrafts to non-residents of Nevis; and
- Mutual Funds Open-ended public mutual funds.

As the Bank's segment operations are all financial with a majority of revenues deriving from interest and the Bank's Board of Directors relies primarily on net interest revenue to assess the performance of the segment, the total interest income and expense for all reportable segments is presented on a net basis.

There were no changes in the reportable segments during the year.

Transactions between the business segments are carried out at arm's length. The revenue from external parties reported to the Bank's Board of Directors is measured in a manner consistent with that in the consolidated statement of income. Funds are ordinarily allocated between segments, resulting in funding cost transfers disclosed in inter-segment net interest income. Interest charged for these funds is based on the Bank's cost of capital. There are no other material items of income or expense between the business segments.

The Bank's management reporting is based on a measure of operating profit comprising net interest income, loan impairment charges, net fee and commission income, other income and non-interest expenses. This measurement basis excludes the effects of non-recurring expenditure from the operating segments. As the Bank's Board of Directors Executive Board reviews operating profit, the results of discontinued operations are not included in the measure of operating profit.

#### **Expressed in Eastern Caribbean Dollars**

#### 6 Business segments (continued)

The information provided about each segment is based on the internal reports about segment profit or loss, assets and other information, which are regularly reviewed by the Bank's Board of Directors.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of the consolidated statement of financial position.

Revenue and non-current assets are primarily in the federation of St. Kitts and Nevis.

Included in revenues arising from the retail and corporate banking segment are revenues of approximately \$5,255,273 or 17.3% (2011: \$4,331,024 or 14.5%) which arose from transactions with the Bank's largest customer.

	Retail and corporate banking \$	Offshore banking \$	Mutual fund \$	Total \$
At June 30, 2012 Net interest income from external customers	9,316,564	2,921,416		12,237,980
Inter-segment net interest income	(31,957)		- 31,899	12,237,900
Fee and commission income	3,522,891	540,430	-	4,063,321
Dividend income	152,977	703,442	-	856,419
Other income	1,461,461	130,366	-	1,591,827
Realized losses from investment securities	-	(3,469,447)	-	(3,469,447)
Impairment provision on investment securities General and administrative expenses	(851,733)		- (20.044)	(851,733) (10,248,840)
Loan loss provision	(8,442,168) (66,881)		(28,841)	(10,246,840) (66,881)
Depreciation and amortization expenses	(719,238)		-	(741,059)
Other operating expenses	(801,796)		-	(1,117,929)
Operating profit / (loss)	3,540,120	(1,289,520)	3,058	2,253,658
Income tax expense	(1,188,200)	-	(4,346)	(1,192,546)
Profit / (loss) the year	2,351,920	(1,289,520)	(1,288)	1,061,112
Total assets	299,051,242	122,693,186	2,038,495	423,782,923
Total liabilities	251,883,162	114,958,499	15,143	366,856,804
	251,883,162	114,958,499	15,143	366,856,804
Total liabilities At June 30, 2011 Net interest income from external customers	<b>251,883,162</b> 8,150,576	<b>114,958,499</b> 3,619,262	<u>15,143</u> _	<b>366,856,804</b> 11,769,838
<b>At June 30, 2011</b> Net interest income from external customers Inter-segment net interest income	8,150,576 12,308	3,619,262 (43,873)	<b>15,143</b> 	11,769,838 _
<b>At June 30, 2011</b> Net interest income from external customers Inter-segment net interest income Fee and commission income	8,150,576 12,308 3,013,832	3,619,262 (43,873) 451,175	-	11,769,838 
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income	8,150,576 12,308 3,013,832 2,734,250	3,619,262 (43,873) 451,175 607,390	-	11,769,838 
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income Other income	8,150,576 12,308 3,013,832 2,734,250 1,701,849	3,619,262 (43,873) 451,175 607,390 944,002	31,565 - - -	11,769,838 
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income Other income General and administrative expenses	8,150,576 12,308 3,013,832 2,734,250 1,701,849 (8,024,023)	3,619,262 (43,873) 451,175 607,390 944,002 (1,771,570)	-	11,769,838 
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income Other income General and administrative expenses Loan loss provision	8,150,576 12,308 3,013,832 2,734,250 1,701,849 (8,024,023) (282,350)	3,619,262 (43,873) 451,175 607,390 944,002 (1,771,570)	31,565 - - -	11,769,838 
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income Other income General and administrative expenses	8,150,576 12,308 3,013,832 2,734,250 1,701,849 (8,024,023)	3,619,262 (43,873) 451,175 607,390 944,002 (1,771,570) – (24,606)	31,565 - - -	11,769,838 
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income Other income General and administrative expenses Loan loss provision Depreciation and amortization expenses	8,150,576 12,308 3,013,832 2,734,250 1,701,849 (8,024,023) (282,350) (456,510)	3,619,262 (43,873) 451,175 607,390 944,002 (1,771,570) – (24,606)	31,565 - - -	11,769,838 - 3,465,007 3,341,640 2,645,851 (9,819,455) (282,350) (481,116)
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income Other income General and administrative expenses Loan loss provision Depreciation and amortization expenses Other operating expenses	8,150,576 12,308 3,013,832 2,734,250 1,701,849 (8,024,023) (282,350) (456,510) (840,059)	$\begin{array}{r} 3,619,262 \\ (43,873) \\ 451,175 \\ 607,390 \\ 944,002 \\ (1,771,570) \\ - \\ (24,606) \\ (332,179) \end{array}$	31,565 - - (23,862) - - -	11,769,838  3,465,007 3,341,640 2,645,851 (9,819,455) (282,350) (481,116) (1,172,238)
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income Other income General and administrative expenses Loan loss provision Depreciation and amortization expenses Other operating expenses <b>Operating profit</b>	8,150,576 12,308 3,013,832 2,734,250 1,701,849 (8,024,023) (282,350) (456,510) (840,059) <b>6,009,873</b>	3,619,262 (43,873) 451,175 607,390 944,002 (1,771,570) - (24,606) (332,179) <b>3,449,601</b>	31,565 - - (23,862) - - - - 7,703	11,769,838 - 3,465,007 3,341,640 2,645,851 (9,819,455) (282,350) (481,116) (1,172,238) <b>9,467,177</b>
At June 30, 2011 Net interest income from external customers Inter-segment net interest income Fee and commission income Dividend income Other income General and administrative expenses Loan loss provision Depreciation and amortization expenses Other operating expenses Operating profit Income tax expense	8,150,576 12,308 3,013,832 2,734,250 1,701,849 (8,024,023) (282,350) (456,510) (840,059) <b>6,009,873</b> (713,307)	3,619,262 (43,873) 451,175 607,390 944,002 (1,771,570) - (24,606) (332,179) 3,449,601 (20,460) 3,429,141	31,565   (23,862)   - 7,703 (2,075)	11,769,838 3,465,007 3,341,640 2,645,851 (9,819,455) (282,350) (481,116) (1,172,238) 9,467,177 (735,842)

### **Expressed in Eastern Caribbean Dollars**

#### 6 Business segments (continued)

Reconciliation of segment results of operations to consolidated results of operations:

	Total Management Reporting \$	Consolidation adjustments \$	Total \$
At June 30, 2012			
Net interest income from external customers	12,237,980	-	12,237,980
Fee and commission income	4,063,321	-	4,063,321
Dividend income	856,419	-	856,419
Other income	1,591,827	(538,980)	1,052,847
Realized losses on investment securities	(3,469,447)	-	(3,469,447)
Impairment provision on investment securities	(851,733)	-	(851,733)
General and administrative expenses	(10,248,840)	538,980	(9,709,860)
Loan loss provision	(66,881)	-	(66,881)
Depreciation and amortization expenses	(741,059)	-	(741,059)
Other operating expenses	(1,117,929)	-	(1,117,929)
Operating profit	2,253,658	-	2,253,658
Income tax expense	(1,192,546)	-	(1,192,546)
Profit the year	1,061,112	-	1,061,112
Total assets	423,782,923	(5,257,180)	418,525,743
Total liabilities	366,856,804	(2,451,604)	364,405,200

Reconciliation of segment results of operations to consolidated results of operations:

	Total Management Reporting \$	Consolidation adjustments \$	Total \$
At June 30, 2011			
Net interest income from external customers	11,769,838	-	11,769,838
Fee and commission income	3,465,007	-	3,465,007
Dividend income	3,341,640	(2,694,900)	646,740
Other income	2,645,851	(538,980)	2,106,871
General and administrative expenses	(9,819,455)	538,980	(9,280,475)
Loan loss provision	(282,350)	_	(282,350)
Depreciation and amortization expenses	(481,116)	_	(481,116)
Other operating expenses	(1,172,238)	_	(1,172,238)
Operating profit	9,467,177	(2,694,900)	6,772,277
Income tax expense	(735,842)		(735,842)
Profit the year	8,731,335	(2,694,900)	6,036,435
Total assets	422,805,059	(7,987,373)	414,817,686
Total liabilities	365,526,014	(5,102,622)	360,423,392

### **Expressed in Eastern Caribbean Dollars**

7

Cash on hand Balances with Eastern Caribbean Central Bank (ECCB) other than mandatory deposits         1,277,813         1,419,740           Cash and current accounts with other banks Cheques in the course of collection Short term fixed deposits         2,000         2,000           Included in cash and cash equivalents (note 27)         60,468,352         64,657,822           Dormant account reserve         261,235         230,641           Mandatory reserve deposits with the ECCB         16,120,564         14,001,368           Restricted fixed deposits         808,470         808,470           Other restricted deposits         2,019,353         4,194,898           Fixed deposits         2,019,353         4,194,898           Fixed deposits         26,299,015         25,296,667           105,976,989         109,189,866         109,189,866           Interest receivable         494,782         532,534           Provision for impairment on fixed deposits         (11,743,528)         (11,743,528)           Total cash and balances due from banks and other financial institutions         94,728,243         97,978,872           Current         76,121,289         81,521,708         16,457,164           Non-current         18,606,954         16,457,164         94,728,243         97,978,872	Cash and balances due from banks and other financia	al institutions 2012 \$	2011 \$
mandatory deposits         2,000         2,000           Cash and current accounts with other banks         29,309,778         28,514,714           Cheques in the course of collection         1,041,770         3,235,649           Short term fixed deposits         28,836,991         31,485,719           Included in cash and cash equivalents (note 27)         60,468,352         64,657,822           Dormant account reserve         261,235         230,641           Mandatory reserve deposits with the ECCB         16,120,564         14,001,368           Restricted fixed deposits         808,470         808,470           Other restricted deposits         2,019,353         4,194,898           Fixed deposits         26,299,015         25,296,667           105,976,989         109,189,866           Interest receivable         494,782         532,534           Provision for impairment on fixed deposits         (11,743,528)         (11,743,528)           Total cash and balances due from banks and other financial institutions         94,728,243         97,978,872           Current         76,121,289         81,521,708         16,457,164	Cash on hand	1,277,813	1,419,740
Cash and current accounts with other banks       29,309,778       28,514,714         Cheques in the course of collection       1,041,770       3,235,649         Short term fixed deposits       28,836,991       31,485,719         Included in cash and cash equivalents (note 27)       60,468,352       64,657,822         Dormant account reserve       261,235       230,641         Mandatory reserve deposits with the ECCB       16,120,564       14,001,368         Restricted fixed deposits       808,470       808,470         Other restricted deposits       26,299,015       25,296,667         Interest receivable       494,782       532,534         Provision for impairment on fixed deposits       (11,743,528)       (11,743,528)         Total cash and balances due from banks and other financial institutions       94,728,243       97,978,872         Current       76,121,289       81,521,708         Non-current       18,606,954       16,457,164			
Cheques in the course of collection Short term fixed deposits         1,041,770         3,235,649           Included in cash and cash equivalents (note 27)         60,468,352         64,657,822           Dormant account reserve         261,235         230,641           Mandatory reserve deposits with the ECCB         16,120,564         14,001,368           Restricted fixed deposits         808,470         808,470           Other restricted deposits         2,019,353         4,194,898           Fixed deposits         26,299,015         25,296,667           105,976,989         109,189,866           Interest receivable         494,782         532,534           Provision for impairment on fixed deposits         (11,743,528)         (11,743,528)           Total cash and balances due from banks and other financial institutions         94,728,243         97,978,872           Current         76,121,289         81,521,708           Non-current         18,606,954         16,457,164		,	,
Short term fixed deposits         28,836,991         31,485,719           Included in cash and cash equivalents (note 27)         60,468,352         64,657,822           Dormant account reserve         261,235         230,641           Mandatory reserve deposits with the ECCB         16,120,564         14,001,368           Restricted fixed deposits         808,470         808,470           Other restricted deposits         2,019,353         4,194,898           Fixed deposits         26,299,015         25,296,667           105,976,989         109,189,866           Interest receivable         494,782         532,534           Provision for impairment on fixed deposits         (11,743,528)         (11,743,528)           Current         76,121,289         81,521,708           Non-current         18,606,954         16,457,164			
Included in cash and cash equivalents (note 27)         60,468,352         64,657,822           Dormant account reserve         261,235         230,641           Mandatory reserve deposits with the ECCB         16,120,564         14,001,368           Restricted fixed deposits         808,470         808,470           Other restricted deposits         2,019,353         4,194,898           Fixed deposits         26,299,015         25,296,667           Interest receivable         494,782         532,534           Provision for impairment on fixed deposits         (11,743,528)         (11,743,528)           Total cash and balances due from banks and other financial institutions         94,728,243         97,978,872           Current         76,121,289         81,521,708           Non-current         18,606,954         16,457,164			
Dormant account reserve         261,235         230,641           Mandatory reserve deposits with the ECCB         16,120,564         14,001,368           Restricted fixed deposits         808,470         808,470           Other restricted deposits         2,019,353         4,194,898           Fixed deposits         26,299,015         25,296,667           Interest receivable         294,782         532,534           Provision for impairment on fixed deposits         (11,743,528)         (11,743,528)           Total cash and balances due from banks and other financial institutions         94,728,243         97,978,872           Current         76,121,289         81,521,708           Non-current         18,606,954         16,457,164	Short term fixed deposits	28,836,991	31,485,719
Mandatory reserve deposits with the ECCB       16,120,564       14,001,368         Restricted fixed deposits       808,470       808,470         Other restricted deposits       2,019,353       4,194,898         Fixed deposits       26,299,015       25,296,667         Interest receivable       494,782       532,534         Provision for impairment on fixed deposits       (11,743,528)       (11,743,528)         Total cash and balances due from banks and other financial institutions       94,728,243       97,978,872         Current       76,121,289       81,521,708         Non-current       18,606,954       16,457,164	Included in cash and cash equivalents (note 27)	60,468,352	64,657,822
Restricted fixed deposits       808,470         Other restricted deposits       2,019,353       4,194,898         Fixed deposits       26,299,015       25,296,667         Interest receivable       105,976,989       109,189,866         Interest receivable       494,782       532,534         Provision for impairment on fixed deposits       (11,743,528)       (11,743,528)         Total cash and balances due from banks and other financial institutions       94,728,243       97,978,872         Current       76,121,289       81,521,708         Non-current       18,606,954       16,457,164	Dormant account reserve	261,235	230,641
Other restricted deposits       2,019,353       4,194,898         Fixed deposits       26,299,015       25,296,667         105,976,989       109,189,866         Interest receivable       494,782       532,534         Provision for impairment on fixed deposits       (11,743,528)       (11,743,528)         Total cash and balances due from banks and other financial institutions       94,728,243       97,978,872         Current       76,121,289       81,521,708         Non-current       18,606,954       16,457,164	Mandatory reserve deposits with the ECCB	16,120,564	14,001,368
Fixed deposits       26,299,015       25,296,667         105,976,989       109,189,866         Interest receivable       494,782       532,534         Provision for impairment on fixed deposits       (11,743,528)       (11,743,528)         Total cash and balances due from banks and other financial institutions       94,728,243       97,978,872         Current       76,121,289       81,521,708         Non-current       18,606,954       16,457,164	Restricted fixed deposits	808,470	808,470
Interest receivable         105,976,989         109,189,866           Interest receivable         494,782         532,534           Provision for impairment on fixed deposits         (11,743,528)         (11,743,528)           Total cash and balances due from banks and other financial institutions         94,728,243         97,978,872           Current         76,121,289         81,521,708           Non-current         18,606,954         16,457,164	Other restricted deposits	2,019,353	4,194,898
Interest receivable       494,782       532,534         Provision for impairment on fixed deposits       (11,743,528)       (11,743,528)         Total cash and balances due from banks and other financial institutions       94,728,243       97,978,872         Current       76,121,289       81,521,708         Non-current       18,606,954       16,457,164	Fixed deposits	26,299,015	25,296,667
Provision for impairment on fixed deposits(11,743,528)(11,743,528)Total cash and balances due from banks and other financial institutions94,728,24397,978,872Current76,121,28981,521,708Non-current18,606,95416,457,164		105,976,989	109,189,866
Total cash and balances due from banks and other financial institutions         94,728,243         97,978,872           Current         76,121,289         81,521,708           Non-current         18,606,954         16,457,164	Interest receivable	494,782	532,534
institutions94,728,24397,978,872Current76,121,28981,521,708Non-current18,606,95416,457,164	Provision for impairment on fixed deposits	(11,743,528)	(11,743,528)
institutions94,728,24397,978,872Current76,121,28981,521,708Non-current18,606,95416,457,164	Total cash and balances due from banks and other financial		
Non-current <b>18,606,954</b> 16,457,164		94,728,243	97,978,872
	Current	76,121,289	81,521,708
<b>94,728,243</b> 97,978,872	Non-current	18,606,954	16,457,164
		94,728,243	97,978,872

Under the Banking Act of St. Christopher and Nevis No. 4 of 2004, commercial banks are required to transfer to the ECCB balances on accounts which are inactive for a period of over 15 years. The balances transferred to the ECCB are held in a special account and are not available for use in the Bank's day-to-day operations.

Commercial banks doing banking business in member states of the Organization of the Eastern Caribbean States (OECS) are required to maintain a mandatory non-interest bearing reserve deposit with the ECCB, which when combined with the EC dollar cash on hand should be equivalent to a minimum 6% of their total deposit liabilities (excluding inter-bank deposits). This reserve deposit relates only to The Bank of Nevis Limited (non-consolidated), and is not available for use in its day-to-day operations. At June 30, 2012 the minimum required amount was \$13,420,000.

### **Expressed in Eastern Caribbean Dollars**

#### 7 Cash and balances due from banks and other financial institutions (continued)

The short term fixed deposits are comprised of fixed deposits held with the following entities:

	2012 \$	2011 \$
Bank of St. Lucia Limited, maturing on July 11, 2012, August 22, 2012 and September 17, 2012 with interest rates of 4.0% and 5.0% per annum (2011: 5.0% per annum)	8,073,538	7,756,390
First Citizens Investment Services Limited Repurchase Agreements maturing July 30, 2012 and August 10, and August 27 2012, with interest rates of 2.5% and 2.75% per annum	7,348,879	4,820,499
National Bank of Anguilla Limited, maturing on July 06, 2012 with interest rate of 5.5% per annum (2011: 6.25% per annum)	2,694,900	2,694,900
Caribbean Commercial Bank (Anguilla) Limited, maturing July 5, 2012 with interest rate of 5.0% per annum	1,086,490	1,054,475
Trinidad and Tobago Unit Trust Corporation call account, with interest rate of 1.05% per annum (2011: 1.8% per annum)	9,633,184	9,731,544
Eastern Caribbean Amalgamated Bank Limited, maturing July 9, 2011 with interest rate of 6.25% per annum	-	3,446,742
ABI Bank Limited, at 6.25% per annum		1,981,169
Total short-term deposits	28,836,991	31,485,719

During the year, the interest rates on short-term deposits range from 1.05% to 6.25% per annum (2011: \$1.80% to 6.25% per annum).

The restricted fixed deposits comprise deposits held with Caribbean Credit Card Corporation of \$808,470 (2011: \$808,470) bearing interest of 4.50% per annum. These deposits are not available for use in the Bank's day-to-day operations and are used as security deposits primarily for the credit card operations.

### **Expressed in Eastern Caribbean Dollars**

#### 7 Cash and balances due from banks and other financial institutions (continued)

The fixed deposits are comprised of deposits held with the following	entities: <b>2012</b> \$	2011 \$
Caribbean Commercial Bank (Anguilla) Limited, maturing August 01, 2012 with interest rate of 6.0% per annum (2011: 6.25% per annum)	8,084,700	8,084,700
Eastern Caribbean Amalgamated Bank Limited, maturing October 09, 2012 with interest rate of 3.0% per annum	3,606,653	-
Bank of St. Lucia Limited, maturing December 09, 2012, with interest rate of 3.0% per annum	1,347,450	-
St. Kitts and Nevis Finance Company (FINCO), maturing April 11, 2012 with interest rate of 5.5% per annum	100,000	-
TCI Bank Limited, see below	3,014,221	3,014,221
British American Insurance Company Limited (BAICO), see below	10,145,991	10,145,991
Colonial Life Insurance Company (Trinidad) Limited		4,051,755
	26,299,015	25,296,667

The interest rates on fixed deposits range from 3.0% to 6.25% per annum (2011: 5.0% to 6.5% per annum).

The other restricted deposit of \$2,019,353 (2011: \$4,194,898) is comprised of a money market account at Morgan Stanley Smith Barney which is held as partial security for the line of credit (see note 14).

#### Fixed deposits held with British American Insurance Company Limited (BAICO)

On July 31, 2009 the local High Court, upon application by the Registrar of Insurance, directed that the business of BAICO carried out in St. Kitts and Nevis be placed under judicial management. Subsequently, Judicial Mangers were appointed to the branches in St. Lucia, St. Vincent and the Grenadines, Antigua and Barbuda, Grenada, Montserrat and an administrator to BAICO'S branch in Anguilla. All of these are branches of BAICO and are not separate legal entities.

The Judicial Manager's report was filed with the local High Court on October 30, 2009. After reviewing the Judicial Manager's report, management determined that the most prudent approach should be adopted, thereby making a provision for impairment of 100% of the value of these deposits (amounting to \$10,145,991) in the consolidated financial statements at June 30, 2009.

The above provision for impairment has been maintained in the consolidated financial statements at June 30, 2012 and no income has been recognised in respect of the fixed deposits.

### **Expressed in Eastern Caribbean Dollars**

#### 7 Cash and balances due from banks and other financial institutions (continued)

#### Fixed deposit held with TCI Bank Limited

On April 09, 2010, by petition of the Financial Services Commission (FSC) in the Turks and Caicos Islands to the Supreme Court, TCI Bank Limited was placed in liquidation and joint liquidators were appointed. After consideration of the foregoing, and also considering the present value of future cash flows to be derived from the fixed deposit during a liquidation process based on varying scenarios, Management determined that a prudent approach should be adopted, and an impairment provision of 53% of the value of the fixed deposit (amounting to \$1,597,538) was recorded in the financial statements at June 30, 2010 – thereby resulting in a net book value of \$1,416,685.

On June 13, 2012, the Turks and Caicos Supreme Court approved the payment of the first interim dividend distribution of 20 cents on the dollar to registered creditors of TCI Bank Limited. On September 27, 2012, Bank of Nevis International Limited received a payment in the amount of \$602,844 in respect of this distribution.

Management has reviewed the reports of the liquidators and continues to closely monitor the developments in the liquidation process. In light of the foregoing therefore, Management has determined that the impairment provision of \$1,597,538 be maintained in the financial statements at June 30, 2012.

#### 8 Investment securities

Loans and receivables	2012 \$	2011 \$
Treasury bills		
Nevis Island Administration maturing July 17, 2012 with interest rate of 6.5% per annum	15,699,533	15,223,619
Government of St Vincent & the Grenadines, maturing July 11, 2012 and August 07, 2012 with interest rates of 3.9% and 4.0% per annum (2011: 3.75% per annum)	1,980,187	495,325
Government of Grenada, maturing July 13, 2012 and August 13, 2012 with interest rates of 6.0% per annum	1,477,561	-
Government of Saint Christopher and Nevis, maturing August 19, 2011 with interest rate of 6.5% per annum		27,066,898
Included in cash and cash equivalents (note 26)	19,157,281	42,785,842

#### **Expressed in Eastern Caribbean Dollars** 8 Investment securities (continued) 2012 2011 Loans and receivables (continued) \$ \$ Treasurv bills Nevis Island Administration, maturing July 17, 2012 with interest rate of 6.5% per annum 1,283,468 1,370,397 Government of St. Christopher and Nevis, maturing August 14, 2012, with interest rate of 6.75% per annum 27,512,947 Nevis Island Government maturing October 22, 2012 and June 22, 2013 with interest rates of 6.5% and 6.75% per annum (2011: 6.75% per annum) 3,904,420 2,547,589 Bonds and other debt instruments Eastern Caribbean Home Mortgage Bank Bonds maturing July 1, 2013 and August 26, 2014, with interest rates of 4.5% and 6.0% per annum 3,945,000 3,947,450 Antigua & Barbuda Airport Authority Commercial Paper, maturing September 7, 2009 with interest rate of 9.0% per 2,694,900 annum (see below) 2,694,900 Government of St. Lucia Fixed Rate Bonds, maturing March 19, 2013 and February 16, 2016, with interest rate of 7.25% per annum 1,580,535 1,815,252 Caribbean Credit Card Corporation Limited unsecured loan bearing interest at a rate of 10%, with no specific terms of repayment 150,000 150,000 Government of Antigua and Barbuda Fixed Rate Bond, maturing November 19, 2014 and bearing interest at 9% per annum 912,194 1,223,904 Government of St. Kitts and Nevis Bond, maturing April 18, 2057, with interest rate if 1.50% per annum (see below) 1,530,552 Government of St. Kitts and Nevis Bond, maturing November 25, 2012, with interest rate of 7.5% per annum (see below) 5,000,000 Bank of St. Lucia Fixed Rate Bond maturing December 15, 2011 and bearing interest at 6.25% per annum 1,347,450 Total loans and receivables 62,758,226 62,795,855

The treasury bill with a cost of \$1,370,397 acts as a statutory deposit with the Nevis Island Administration and is not available to finance the Bank's day-to-day operations.

Investment securities (continued)		
	2012	2011
	\$	\$
Available-for-sale		
Fixed income securities, quoted at market value	9,813,815	8,216,246
Mutual funds, quoted at market value	14,854,442	14,610,899
Equity securities, quoted at market value	2,038,851	1,327,791
Equity securities, unquoted	1,123,539	1,975,272
Total available-for-sale	27,830,647	26,130,208
Total investment securities before interest receivable	90,588,873	88,926,063
Interest receivable	2,526,962	802,933
Total investment securities	93,115,835	89,728,996
Current	54,705,090	50,114,732
Non-current	38,410,745	39,614,264
	93,115,835	89,728,996
	2012	2011
Available-for-sale – unquoted	\$	\$
Caribbean Credit Card Corporation Limited		
275 shares of \$1,000 each	275,000	275,000
Impairment provision	(149,644)	(149,644)
	125,356	125,356
TCI Bank Limited		
500,000 shares of US\$1.00 (EC \$2.69) each	1,347,450	1,347,450
Impairment provision	(1,347,450)	(1,347,450)
	-	-
ECIC Holdings Limited		
632,200 ordinary shares of US\$1.00 (EC \$2.69) each	1,703,466	1,703,466
Impairment provision	(851,733)	-
Fastern Caribbaan Casurities Evelopment insited	851,733	1,703,466
Eastern Caribbean Securities Exchange Limited 7,500 Class 'C' shares (7,500 shares with cost of \$10 each)	75 000	75.000
Impairment provision	75,000	75,000
	<u>(74,990)</u> 10	<u>(74,990)</u> 10
Eastern Caribbean Home Mortgage Bank	10	10
482 shares at cost of \$100 each	48,200	48,200
614 shares (2011: 302 shares) at cost of \$160 each	98,240	98,240
	146,440	146,440
Equity securities – unquoted	1,123,539	1,975,272

Expressed in Eastern Caribbean Dollars

#### 8 Investment securities (continued) 2012 2011 \$ \$ Available-for-sale - quoted St. Kitts-Nevis-Anguilla National Bank 617,409 ordinary shares, at market value of \$2.35 per share, (2011: \$2.15 per share) 1,450,911 1,327,429 St. Kitts Nevis Anguilla Trading and Development Company (TDC) 435,281 ordinary shares, at market value of \$1.35 per share 587,628 Cable and Wireless (St Kitts and Nevis) Limited: 63 Ordinary shares, at market value of \$5.90 per share, (2011: \$6.50 per share) 312 362 Equity investments, guoted at market value 2,038,851 1,327,791 2012 2011 \$ \$ Fixed income securities quoted at market value Corporate Bonds Merrill Lynch & Co. 1,418,473 1,354,861 Citigroup, Inc. 1,364,266 1,414,149 Macys Retail Holdings, Inc. 1,037,925 1,078,283 Bank of America Corporation 1,345,060 1,362,334 Goldman Sachs Group, Inc. 707,411 727,009 General Electric Capital Corporation 1,370,613 1,316,890 Morgan Stanley 1,352,632 Barclays Bank, PLC 671,143 Federal National Mortgage Association (USA) 609.904 899.108 9,813,815 8,216,246 Mutual Funds quoted at market value MFS Meridian Emerging Market Debt Fund 2,772,472 2,696,451 MFS Meridian Bond Fund 2,515,533 2,540,520 Alliance Bernstein Global High Yield Fund 1,939,846 2,003,901 Western Asset Global Bond Fund 2,467,830 2,586,840 Investec Global Mutual Fund 1,882,385 2,012,239 Templeton Global Bond Fund 645,938 672,014 ACM Global Investment Bond Fund 677,986 669,198 Franklin Mutual Discovery Fund 1.274.421 1,429,736 Principal Global Preferred Securities Fund 678,031 14,854,442 14,610,899

Included in available-for-sale fixed income securities and mutual funds is an amount of \$24,668,257 (2011: \$22,827,145) held as security for the Morgan Stanley Smith Barney Line of Credit (see note 14).

#### **Expressed in Eastern Caribbean Dollars**

#### 8 Investment securities (continued)

#### Investment Antigua and Barbuda Airport Authority (ABAA) Commercial Paper

On September 07, 2008, the Bank participated in a one-year commercial paper issued by the Antigua and Barbuda Airport Authority (ABAA) in the amount of \$2,694,000. Due to repeated failure of the arrangers to meet commitments to repay the sum invested, the Bank initiated legal proceedings against the ABAA and the guarantors for the full repayment of all amounts outstanding. The Courts granted judgment in the Bank's favour in March 2012.

Subsequent to the year end, the Bank entered into a formal agreement with the judgment debtors for the repayment of the outstanding amounts. At the date of the approval of these financial statements, all payments under the agreement have been received.

#### Investment in Government of St. Kitts and Nevis Bond

In a press release dated June 01, 2011, the Government of St. Kitts and Nevis ('the Government') announced that due to "acute financing constraints" it was embarking on a comprehensive debt restructuring program which involved a three-year Stand by Arrangement with the International Monetary Fund ('IMF'). On November 25, 2011, the Government defaulted on the semi-annual interest payment on a 10-year 7.5% bond, in which the Bank held an investment of \$5,000,000.

The Government subsequently announced the terms of an exchange offer to the holders of the bond. After reviewing the available options, the Bank opted for the new "par-bond" option, which retained 100% of the outstanding principal, at a new interest rate of 1.50% per annum, and a new maturity date of April 18, 2057.

Based on the above exchange, the original investment was derecognized, with consideration being the proceeds of the new par bond. Guided by the provisions of IAS 39, the new par bond was initially recognized based on the present value of the future cash flows to be derived therefrom. From that assessment it was determined that the carrying value of the derecognized investment exceeded the value of the consideration received (fair value of the new par bond), and the difference of \$3,469,477 was recognized in the financial statements at June 30, 2012 as a loss on derecognition of investment securities.

#### Equity Investment in TCI Bank Limited

On April 09, 2010, by petition of the Financial Services Commission (FSC) in the Turks and Caicos Islands to the Supreme Court, TCI Bank Limited was placed in liquidation and joint liquidators were appointed. After consideration of the foregoing, and other details available at that time, a provision for impairment of 100% of the value of the share capital in TCI Bank Limited in the amount of \$1,347,450 was made in the financial statements as at June 30, 2010. This provision has been maintained in the financial statements at June 30, 2012.

#### Equity Investment held in ECIC Holdings Limited

Due to financial difficulties encountered by its major subsidiary, the ECIC Holdings Limited has realized significant declines in its assets, earnings and shareholders' equity, thereby creating uncertainties regarding its going concern ability. The Management of ECIC Holdings Limited are exploring several options aimed at bringing about significant improvements in the Company's financial position. In light of the foregoing, the Management of the Bank has taken a decision to record a provision for impairment of 50% of the value (amounting to \$851,733), thereby resulting in a net book value of \$851,733.

### Expressed in Eastern Caribbean Dollars

### 8 Investment securities (continued)

The movement in investment securities may be summarised as follows:

	Loans and receivables \$	Available- for-sale \$	Total \$
Balance as of June 30, 2011	62,795,855	26,130,208	88,926,063
Additions	19,649,429	3,155,294	22,804,723
Disposals (sale and redemption)	(19,687,058)	(277,850)	(19,964,908)
Unrealised loss from change in fair value, net	-	(325,272)	(325,272)
Impairment provision	-	(851,733)	(851,733)
Balance as of June 30, 2012	62,758,226	27,830,647	90,588,873
	Loans and receivables \$	Available- for-sale \$	Total \$
Balance as of June 30, 2010	62,815,907	21,751,665	84,567,572
Additions	5,249,314	13,622,770	18,872,084
Disposals (sale and redemption)	(5,269,366)	(9,677,027)	(14,946,393)
Unrealised gain from change in fair value, net		432,800	432,800
Balance as of June 30, 2011	62,795,855	26,130,208	88,926,063
Net (losses) gains from investment securities comp	rise:		
		2012	2011
		\$	\$
Losses from derecognition of financial assets class receivables	ified as loans and	(2 460 447)	
	a financial acceta	(3,469,447)	-
Net realised gains from disposal of available-for-sal		-	644,569

### **Expressed in Eastern Caribbean Dollars**

#### 9 Loans and advances

	2012 \$	2011 \$
Reducing balance loans	174,948,994	172,823,226
Overdrafts	24,185,108	25,344,131
Credit card advances	3,253,237	3,204,622
	202,387,339	201,371,979
Interest receivable	6,594,559	5,689,333
	208,981,898	207,061,312
Less: Allowance for loan impairment	(3,384,094)	(3,317,213)
Total loans and advances	205,597,804	203,744,099
Current	94,479,434	65,564,592
Non-current	111,118,370	138,179,507
	205,597,804	203,744,099
	2012	2011
The movement is allowence for least impairment is as follows:	\$	\$
The movement in allowance for loan impairment is as follows:		
Balance, beginning of year	3,317,213	3,046,439
Provisions for the year Loans and advances written off during the year	66,881	282,350 (11,576)
Loans and advances whilen on during the year		(11,570)
Balance, end of year	3,384,094	3,317,213

According to the Eastern Caribbean Central Bank loan provisioning guidelines, the calculated allowance for loan impairment amounts to \$3,931,562 (2011: \$4,678,399) (see note 20).

Included in interest is an amount for interest on non-productive loans of \$725,841 (2011 - \$806,511), in accordance with International Accounting Standard (IAS) 39. The recognition of interest on non-productive loans is however not in accordance with the prudential guidelines of the Eastern Caribbean Central Bank (ECCB). The total value of non-productive loans at the end of the year amounted to \$25,694,902 (2011: \$15,888,941). The interest accrued on non-productive loans and advances but not recognised in the consolidated financial statements amounted to \$2,865,035 (2011: \$2,264,603).

Included in loans and advances is an amount due from other financial institutions of \$3,167,174 (2011: \$8,232,773).

### **Expressed in Eastern Caribbean Dollars**

### 10 Other assets

	2012 \$	2011 \$
Prepaid employee benefit	1,055,924	961,166
Prepayments	776,160	568,631
Items in-transit	306,174	262,209
Credit card and stationery stock	68,826	76,643
Other receivables	65,081	99,122
Total other assets	2,772,165	1,967,771
Current	1,147,415	929,962
Non-current	1,124,750	1,037,809
	2,272,165	1,967,771

11 Property, plant and equipment	pment							
	Land \$	Buildings \$	Furniture & fixtures \$	Equipment \$	Computer equipment \$	Motor vehicle \$	Capital work in progress	Total \$
As at June 30, 2010 Cost/valuation Accumulated depreciation	13,020,000 -	2,883,822 (138,322)	931,384 (804,437)	937,862 (711,015)	724,007 (620,143)	178,000 (142,398)	484,301 -	19,159,376 (2,416,315)
Net book amount	13,020,000	2,745,500	126,947	226,847	103,864	35,602	484,301	16,743,061
Year ended June 30, 2011 Opening net book amount Additions	13,020,000 	2,745,500 - -	126,947 - 750.0681	226,847 6,643 (82 327)	103,864 97,076 (72,424)	35,602 - 135,602	484,301 4,401,317 	16,743,061 4,505,036 /312,671)
Closing net book amount	13,020,000	2,673,250	76,879	151,163	128,516	-	4,885,618	20,935,426
<b>At June 30, 2011</b> Cost Accumulated depreciation	13,020,000 -	2,883,822 (210,572)	931,384 (854,505)	944,505 (793,342)	821,083 (692,567)	178,000 (178,000)	4,885,618 _	23,664,412 (2,728,986)
Net book amount	13,020,000	2,673,250	76,879	151,163	128,516	I	4,885,618	20,935,426

**Expressed in Eastern Caribbean Dollars** 

			Furniture		Computer	Motor	Capital	
	Land \$	Buildings \$	d fixtures \$	Equipment \$	equipment \$	vehicle \$	progress	Total \$
Year ended June 30, 2012	•	•		•	•	·		•
Opening net book amount	13,020,000	2,673,250	76,879	151,163	128,516		4,885,618	20,935,426
Additions			10,850	162,692	101,559	ı	1,856,975	2,132,076
Transfers		5,385,424	610,844	291,395			(6,287,663)	'
Disposals	•		(184,559)	(197,511)	(215,404)		•	(597,474)
Depreciation charge		(206,886)	(137,291)	(137,183)				(556,310)
Depreciation eliminated on								
disposal	1	I	178,859	187,668	215,405	ı	I	581,932
Closing net book amount	13,020,000	7,851,788	555,582	458,224	155,126		454,930	22,495,650
At June 30. 2012								
Cost/valuation	13,020,000	8,269,246	1,368,519	1,201,081	707,236	178,000	454,930	25,199,012
Accumulated depreciation		(417,458)	(812,937)	(742,857)	(552,110)	178,000	1	(2,703,362)
Net book amount	13 020 000	7 851 788	555 587	458 224	155 176	•	454.930	<b>77 495 650</b>
	10,020,000	1,001,100,1	200,005	400,444	133,120		0001-01-	22,433,030

11 Property, plant and equipment (continued)

#### **Expressed in Eastern Caribbean Dollars**

#### 11 Property, plant and equipment (continued)

The Bank's land and building were last re-valued during 2008 by an independent property appraiser. The valuation was made on the basis of recent market transactions on arm's length terms. The revaluation surplus was credited to "revaluation reserves" in shareholder's equity (note 17).

The following is the historical cost carrying amount of land and buildings carried at re-valued amounts as of June 30, 2012 and 2011:

	Land	Buildings	Total
	\$	\$	\$
Cost	2,307,737	7,693,161	10,000,898
Accumulated Depreciation		(1,360,939)	(1,360,939)
Net book values as at June 30, 2012	2,307,737	6,322,222	8,639,959
	Land	Buildings	Total
	\$	\$	\$
Cost	2,307,737	4,382,913	6,690,650
Accumulated Depreciation		(1,154,053)	(1,154,053)
Net book values as at June 30, 2011	2,307,737	3,228,860	5,536,597

### **Expressed in Eastern Caribbean Dollars**

### 12 Intangible assets

12			Computer software \$
	At June 30, 2010		
	Cost Accumulated Amortisation		2,612,491 (2,287,846)
	Net book amount		324,645
	Year ended June 30, 2011 Opening net book amount Additions Amortisation charge		324,645 179,689 (168,445)
	Closing net book amount		335,889
	At June 30, 2011 Cost Accumulated Amortisation		2,792,180 (2,456,291)
	Net book amount		335,889
	Year ended June 30, 2012 Opening net book amount Additions Amortisation charge		335,889 164,906 (184,749)
	Closing net book amount		316,046
	<b>At June 30, 2012</b> Cost		2,957,087
	Accumulated Amortisation		(2,641,041)
	Net book amount		316,046
13	Customers' deposits	2012 \$	2011 \$
	Time deposits Savings accounts Current accounts	151,517,537 127,907,487 67,043,667	147,121,874 121,353,383 66,158,266
		346,468,691	334,633,523
	Interest payable	3,416,991	3,286,746
	Total customers' deposits	349,885,682	337,920,269
	Current	342,710,355	334,086,282
	Non-current	7,175,327	3,833,987
		349,885,682	337,920,269

### **Expressed in Eastern Caribbean Dollars**

#### 13 Customers' deposits (continued)

Included in the customers deposits at year end are balances for other financial institutions amounting to \$46,105,093 (2011: \$41,033.251).

#### 14 Debt security

	2012 \$	<b>2011</b> \$
Line of credit	5,986,866	13,538,140
Interest Payable	1,357,707	1,073,147
Total debt security	7,344,573	14,611,287
Current	7,344,573	14,611,287

Debt security represents a line of credit from Morgan Stanley Smith Barney - one of the Bank's United States investment brokers. The line of credit is fully secured by securities on the Bank's United States based investment portfolio. Interest on the line of credit is payable at 'three-month LIBOR' plus 1.50%.

#### 15 Other liabilities and accrued expenses

Other habilities and accided expenses		
•	2012	2011
	\$	\$
Items-in-transit	2,103,241	2,873,136
	, ,	, ,
Accounts payable and accrued expenses	1,563,230	1,132,496
Deferred loan fees	1,107,676	1,165,752
Fair value adjustment on employee loans	1,055,433	961,166
Manager's cheques	273,108	504,881
Staff bonus payable	168,829	166,411
Advance deposits on credit cards	163,547	108,081
Government stamp duty	157,572	110,847
Total other liabilities and accrued expenses	6,592,636	7,022,770
Current	4,429,527	4,870,011
Non-current	2,163,109	2,152,759
	6,592,636	7,022,770

16	Provision for income tax (asset) liability		
		2012	2011
		\$	\$
	Deferred income tax (asset) liability		
	Balance, beginning of year	(126,633)	138,930
	Deferred tax on depreciation of property, plant and equipment Deferred tax on revaluation of available-for-sale investment	483,796	(194,248)
	securities	43,200	(71,315)
	Balance at end of year liability/(asset)	400,363	(126,633)
	following: Deferred tax on depreciation of property, plant and equipment Deferred tax on revaluation of available-for-sale investment securities	326,963 73,400	(156,833) 30,200
	securities	73,400	30,200
	Deferred income tax liability/(asset)	400,363	(126,633)
	The deferred tax expense/(credit) in the consolidated statement of following:	of income is comp	orised of the
	tonowing.	2012	2011
		\$	\$
	Deferred tax on depreciation of property, plant and equipment	483,796	(194,248)

### **Expressed in Eastern Caribbean Dollars**

16	Provision for income tax (continued)		
		2012	2011
		\$	\$
	Income tax payable		
	Income tax payable net, beginning of year	869,066	729,498
	Payments made during year, net of refunds	(1,395,870)	(790,522)
	Current tax expense	686,298	930,090
	Prior year tax expense	22,452	
	Income tax payable, at end of year	181,946	869,066
	Income tax expense		
	Operating income for the year	2,253,658	6,772,277
	Income tax expense at standard rate of 35% (2011: 35%)	788,780	2,370,297
	Non-deductible expenses	822,706	625,224
	Untaxed interest income	(680,166)	(773,844)
	Untaxed dividend income	(53,542)	(13,773)
	Effect of lower tax rate in subsidiary bank	-	(1,119,720)
	Prior year income tax adjustment	22,452	-
	Effect of operating loss incurred in subsidiary bank	424,388	-
	Effect of movement in deferred taxes	483,796	(194,248)
	Effect of tax losses and capital cost allowances (utilised) and		
	carried forward (net)	(615,868)	(158,094)
	Actual income tax expense	1,192,546	735,842

The Bank's subsidiary Bank of Nevis International Limited has carried forward income tax losses of \$10,759,324 at June 30, 2012 (2011: \$8,035,267). The tax losses have not been confirmed by the tax authorities. Losses may be carried forward and deducted against future taxable income within six years following the year which the losses were incurred. Losses are restricted to 50% of the taxable income in any one year. The tax loss may result in a deferred tax asset of \$268,983 (2011: \$200,882) which has not been recognised in the consolidated financial statements due to the uncertainty of its recovery. The losses incurred were as follows:

Year of loss	2012 \$	2011 \$
2011 2009	2,724,057 8,035,267	- 8,035,267
Total	10,759,324	8,035,267

### **Expressed in Eastern Caribbean Dollars**

#### 16 Provision for income tax (continued)

#### **Capital cost allowances**

The Bank has carry-forward capital cost allowances of \$192,511. The additions and claims for capital cost allowances during the current year have not been confirmed by the tax authorities. Unclaimed capital cost allowances may be carried forward indefinitely and deducted against future taxable income. The amount claimed is restricted to 50% of the taxable income in any one year.

	2012 \$	2011 \$
Balance at beginning of year Additions during the year Claims during the year	- 2,140,947 (1,948,436)	_ 408,871 (408,871)
Balance at end of year	192,511	
Share capital	2012 \$	2011 \$
Authorised share capital 50,000,000 shares at \$1 each	50,000,000	50,000,000
Issued and fully paid 9,347,687 shares (2011: 9,347,687 shares) of \$1 each	9,347,687	9,347,687

#### 18 Statutory reserves

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#### **Statutory reserves**

Section 14 (1) of the Saint Christopher and Nevis Banking Act No. 4 of 2004 provides that not less than 20% of each year's net earnings shall be set aside to a reserve fund whenever the fund is less than the paid-up capital of the Bank.

Section 23 (1) of the Nevis Offshore Banking Ordinance 1996 provides that the Bank is to maintain a reserve fund and shall out of its net profits of each year and before any dividend is paid, transfer to the said fund a sum equal to not less than 25% of those profits whenever the amount of the reserve fund is less than the paid-up capital of the Bank.

During the year, \$470,384 was transferred to the statutory reserves (2011: \$1,059,313)

### **Expressed in Eastern Caribbean Dollars**

### **19** Revaluation reserves

	2012 \$	2011 \$
Balance, beginning of year Transfer net gains/losses on investment securities to income,	10,746,510	10,914,712
(net of tax) (Depreciation)/appreciation in market value of investment	-	(644,569)
securities, (net of tax)	(400,093)	476,367
Balance, end of year	10,346,417	10,746,510
Represented by revaluation reserves attributable to:		
Available-for-sale investment securities	(308,911)	91,182
Property	10,655,328	10,655,328
	10,346,417	10,746,510

This reserve is unrealised and hence not available for distribution to shareholders.

The deferred tax impact on the appreciation/(depreciation) in market values of investment securities is shown below:

	2012 \$	2011 \$
Appreciation in market value Less: deferred tax	123,432 (43,202)	547,682 (71,315)
	80,230	476,367

### **Expressed in Eastern Caribbean Dollars**

#### 20 Other reserves

	2012 \$	2011 \$
Other reserves:	·	
Balance at beginning of year	7,322,069	6,679,574
Reserve for loan impairment	(813,718)	(21,505)
Reserve for interest on non-performing loans	725,481	664,413
Transfer to reserve fund	127,601	(413)
Total other reserves	7,361,433	7,322,069
Other reserves is represented by:		
Reserve for loan impairment	547,468	1,361,186
Reserve for interest on non-performing loans	5,096,616	4,371,135
Reserve for items in-transit on correspondent bank accounts	1,717,349	1,589,748
	7,361,433	7,322,069

#### **Reserve for loan impairment**

This reserve is created to set aside the amount by which the loan loss provision calculated under the Prudential Guidelines of the Eastern Caribbean Central Bank exceeds the loan loss provision calculated in accordance with IAS 39.

#### Reserve for interest on non-performing loans

This reserve is created to set aside interest accrued on non-performing loans in accordance with International Accounting Standard (IAS) 39. The prudential guidelines of the Eastern Caribbean Central Bank however, do not allow for the accrual of such interest. The interest is therefore set aside in a reserve and is not available for distribution to shareholders.

#### Reserve for items in-transit on correspondent bank accounts

This reserve is created to set aside the amount for items in-transit on correspondent bank account which have been statute barred and have been recognised in the profit and loss account but is not available for distribution to shareholders.

### **Expressed in Eastern Caribbean Dollars**

#### 21 Interest income

		2012 \$	2011 \$
	Loans and advances	18,353,301	16,420,997
	Deposits with banks and other financial institutions	1,591,189	2,385,302
	Treasury bills	3,407,057	3,140,377
	Other investment securities	1,209,548	1,744,562
	Total interest income	24,561,095	23,691,238
22	Interest expense		
		2012	2011
		\$	\$
	Time deposits	8,520,939	8,303,619
	Savings deposits	2,951,548	2,755,455
	Demand deposits	566,067	524,822
	Other	284,560	337,504
	Total interest expense	12,323,114	11,921,400
23	Other operating income		
		2012	2011
		\$	\$
	Fees and commissions	2,903,467	2,445,861
	Foreign exchange gain/(loss)	784,304	1,318,119
	Card services fees and commissions	1,159,853	1,019,146
	Dividend income on available-for-sale investments	856,419	646,740
	Bad debts recovered	11,047	107,062
	Miscellaneous revenue	129,895	37,535
	Write-back of items in-transit	127,601	(414)
	Total other operating income	5,972,586	5,574,049

#### 24 Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

A number of banking transactions were entered into with related parties. These include loans, deposits and other transactions. The details of related party transactions, outstanding balances at the year end and relating expenses and income for the year are as follows:

#### **Expressed in Eastern Caribbean Dollars**

#### 24 Related party transactions (continued)

#### Directors key management personnel, and related entities

	2012	2011
Balances at June 30	\$	\$
Loans and advances outstanding	13.603,994	9,770,710
Undrawn credit commitments	995,554	608,046
Collateral held on balances outstanding	33,526,816	25,707,654
Deposits held	37,079,328	34,309,362
	2012	2011
	\$	\$
Transactions for the year ended June 30		
Net loans and advances extended	3,833,284	307,571
Net deposits received (repaid)	2,769,966	(4,419,184)
Interest income earned on loans and advances	1,234,281	917,383
Interest expense incurred on deposits held	2,150,318	2,150,465
Interest rates on loans and advances	5.0% - 19.5%	5.0% - 19.5%
Interest rates on deposits held	0.0% - 6.5%	0.0% - 6.75%

Loans and advances to directors are granted on commercial terms and are secured by cash and/or mortgages over real estate.

Loans and advances to key management personnel are granted on terms outlined in the Bank's Staff Advances Policy, which provides for the application of certain preferential terms, including interest rates and collateral arrangements. Collateral arrangements for loans and advances to key management personnel include cash and/or mortgages over properties.

During the year, salaries and related benefits of \$2,257,083 (2011: \$2,015,748) were paid to key members of management and were allocated as follows:

	2012	2011 ¢
	\$	\$
Salaries and wages	1,857,090	1,581,982
Other staff costs	202,345	202,631
Social security costs	114,644	109,754
Pension costs	83,004	78,181
Gratuity	•	43,200
	2,257,083	2,015,748

#### 25 Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the year.

	2012 \$	2011 \$
Net profit attributable to shareholders Weighted average number of ordinary shares in issue	1,061,112 9,347,687	6,036,435 9,347,687
Basic earnings per share	0.11	0.65

#### **Expressed in Eastern Caribbean Dollars**

#### 26 Contingencies and commitments

#### Credit related and capital commitments

The following table indicates the contractual amounts of the Banks' off-balance sheet financial instruments:

	2012 \$	2011 \$
Undrawn commitments to extend advances	19,807,788	17,081,102
Capital commitments	1,531,016	2,007,346
Financial guarantees		483,582
	21,338,804	19,572,030

Included in the amount of undrawn commitments to extend advances above are credit card commitments totalling \$5,318,801 (2011: \$5,289,321) at the year end.

#### **27 Dividends**

During the year, a cash dividend of \$0.10 per share amounting to \$934,769 was paid. In 2011, a share dividend of one share for every four shares held, was paid for a total value of \$1,869,537.

#### 28 Cash and cash equivalents

	2012 \$	2011 \$
Cash and balances due from banks and other financial		
institutions (note 7)	60,468,352	64,657,822
Investment securities (note 8)	19,157,281	42,785,842
Total cash and cash equivalents	79,625,633	107,443,664

### **Expressed in Eastern Caribbean Dollars**

29	General and administrative expenses		
	•	2012	2011
		\$	\$
	Salaries and related costs (note 30)	5,901,323	5,413,261
	Card processing expenses	991,107	959,634
	Equipment repairs	513,471	477,416
	Stationery and supplies	397,325	353,522
	Utilities	274,364	220,385
	Advertisement and promotion	235,553	196,051
	Professional fees	224,753	500,698
	Insurance expense	212,861	214,218
	Telephone, telex and cables	177,878	193,007
	Miscellaneous expenses	90,304	57,060
	Legal fees	87,362	77,786
	Security services	78,534	73,471
	Taxes and licences	78,136	73,682
	Rent	78,120	77,101
	Annual report expense	44,613	47,206
	Credit card chargeback losses	43,912	20,987
	Subscriptions and fees	42,508	44,449
	ECSE fees and expenses	41,228	45,509
	Administrative fees	41,146	66,884
	Stamps and postage	36,765	52,510
	Travel and entertainment	34,872	26,806
	Repairs and maintenance	33,584	37,055
	Cleaning	27,501	36,972
	Net loss on disposal of fixed assets	12,908	-
	Secretarial fees	6,468	6,468
	Cash shorts	3,264	8,340
	Total general and administrative expenses	9,709,860	9,280,478
29	Salaries and related costs		
		2012	2011
		\$	\$
	Salaries and wages	4,145,039	3,995,837
	Other staff costs	1,194,845	871,635
	Social security costs	359,382	346,211
	Pension costs	202,057	199,578
	Total salaries and related costs	5,901,323	5,413,261

In 2003 the Bank introduced a pension plan for its employees. Contributions to the pension plan for the year ended June 30, 2012 amounted to \$202,057 (2011: \$199,578).



# Non-Consolidated Financial Statements as at June 30, 2012

## Non-Consolidated Statement of Financial Position As at June 30, 2012

### Expressed in Eastern Caribbean Dollars

	2012 \$	2	2011 \$
Assets			
Cash and balances with the Central Bank	17,661,612	15,653,749	
Due from other banks and other financial institutions	32,215,151	37,435,971	
Investment securities	36,120,538	33,176,476	
Loans and advances	185,899,845	188,228,883	
Other assets	2,018,664	1,705,231	
Investment in subsidiaries	2,350,000	2,350,000	
Property, plant and equipment	22,490,725	20,919,361	
Intangible assets	294,707	303,870	
Deferred tax asset	-	126,633	
Due from related parties		2,712,246	
Total assets	299.051.242	302.612.420	
Liabilities			
Customers' deposits	246,528,413	250,721,468	
Other liabilities and accrued expenses	4,611,120	5,281,188	
Income tax payable	203,762	858,143	
Due to related parties	58,583	-	
Deferred tax liability	400,363		
Total liabilities	251,802,241	256,860,799	
Shareholders' Equity			
Share capital	9,347,687	9,347,687	
Statutory reserve	9,007,847	8,537,463	
Revaluation reserve	10,791,645	10,711,415	
Other reserves	4,878,043	5,041,322	
Retained earnings	13,223,779	12,113,734	
Total shareholders' equity	47,249,001	45,751,621	
Total liabilities and shareholders' equity	299.051.242	302.612.420	

Approved for issue by the Board of Directors on January 24, 2013

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Chairman Director

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## Non-Consolidated Statement of Income For the year ended June 30, 2012

	2012 \$	2011 \$
Interest income	19,735,192	18,200,544
Interest expense	(10,450,585)	(10,037,660)
Net interest income	9,284,607	8,162,884
Impairment provision on investment securities	(851,733)	-
Other operating income	5,137,329	7,449,931
	13,570,203	15,612,815
<b>Operating expenses</b> General and administrative expenses Depreciation	8,442,168 545,169	8,024,023 298,745
Amortisation Directors' fees and expenses	174,069 263,852	157,765 267,773
Audit fees Provision for loan impairment	327,600 66,881	327,600 282,350
Correspondent bank charges	210,344	244,686
	10,030,083	9,602,942
Operating profit before tax for the year	3,540,120	6,009,873
<b>Taxation</b> Current tax expense Prior year tax expense	(681,952) (22,452)	(907,555)
Deferred tax credit	(483,796)	194,248
	(1,188,200)	(713,307)
Net profit for the year	2,351,920	5.296.566
Net profit attributable to shareholders of the company	2,351,920	5.296.566
Earnings per share	0.25	0.57

## Non-Consolidated Statement of Comprehensive Income For the year ended June 30, 2012

	2012 \$	2011 \$
Net profit for the year	2,351,920	5,296,566
Other comprehensive loss for the year:		
Net change in market value of investment securities, net of tax	80,230	(132,440)
Total comprehensive income for the year	2,432,150	5,164,126

## Non-Consolidated Statement of Cash Flows For the year ended June 30, 2012

	2012 \$	2011 \$
Operating profit before tax for the year Items not affecting cash	3,540,120	6,009,873
Provision for loan impairment	66,881	282,350
Depreciation	545,169	298,745
Amortisation	174,069	157,765
Impairment provision on investment securities	851,733	-
Net loss on disposal of fixed assets	12,908	-
Dividend income receivable	-	(2,694,900)
Interest income	(19,735,192)	(18,200,544)
Interest expense	10,450,585	10,037,660
Cash flows from operating income before changes in operating assets		
and liabilities	(4,093,727)	(4,109,051)
Changes in operating assets and liabilities		
Increase in mandatory and restricted deposits held with Central Bank	(2,149,790)	(641,659)
Increase in other assets	(313,433)	(282,657)
Decrease/(increase) in loans and advances, net of repayments received	3,101,892	(9,256,770)
(Decrease)/increase in customers' deposits	(4,301,315)	30,167,463
Decrease in other liabilities and accrued expenses	(670,068)	(4,064,237)
Cash (used in)/from operations before interest and tax	(8,426,441)	11,813,089
Interest paid	(10,342,325)	(9,618,067)
Interest received	18,169,964	17,791,329
Income tax paid	(1,358,785)	(758,061)
Net cash (used in)/from operating activities	(1,957,587)	19,228,290
Cash flows from investing activities		
Purchase of property, plant and equipment	(2,132,076)	(4,501,059)
Sale of property, plant and equipment	2,635	-
Purchase of intangible assets	(164,906)	(179,689)
Increase in investment securities	(9,849,273)	(49,920)
Decrease in fixed deposits	345,455	830,155
Net cash used in investing activities	(11,798,165)	(3,900,513)
Cash flows from financing activities		
Dividends paid	(934,770)	-
Advances to related parties	2,770,829	(110,370)
Net cash from/(used in) financing activities	1,836,059	(110,370)
(Decrease)/Increase in cash and cash equivalents	(11,919,693)	15,217,407
Cash and cash equivalents, beginning of year	61,679,010	46,461,603
Cash and cash equivalents, end of year	49.759.317	61.679.010

### Non-Consolidated Statement of Statement of Changes in Equity For the year ended June 30, 2012

	Share capital \$	Statutory reserves \$	Revaluation reserve \$	Other reserves \$	Retained earnings \$	Total \$
Balance June 30, 2010	7,478,150	7,478,150	10,843,855	4,532,961	10,254,379	40,587,495
Total comprehensive income for the year	Ι	I	(132,440)	I	5,296,566	5,164,126
Transfers to reserves	I	1,059,313	I	508,361	(1,567,674)	Ι
Dividends	1,869,537	Ι	I	1	(1,869,537)	I
Balance June 30, 2011	9,347,687	8,537,463	10,711,415	5,041,322	12,113,734	45,751,621
Total comprehensive income for the year	I	I	80,230	I	2,351,920	2,432,150
Transfers to reserves	I	470,384	I	(163,279)	(307,105)	I
Dividends	I	I	I	I	(934,770)	(934,770)
Balance June 30, 2012	9,347,687	9,007,847	10,791,645	4,878,043	13,223,779	47,249,001

## NOTES

## NOTES




### THE BANK OF NEVIS LIMITED

### **Improving the Quality of Life**

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